# QNB FİNANSBANK ANONİM ŞİRKETİ

INDEPENDENT AUDITOR'S LIMITED REVIEW REPORT, CONSOLIDATED FINANCIAL STATEMENTS, NOTES AND CONSOLIDATED INTERIM ACTIVITY REPORT FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Convenience translation of consolidated financial statements and independent auditor's audit report originally issued in Turkish, See Note I. of Section three)

#### INTERIM REVIEW REPORT ON CONSOLIDATED FINANCIAL INFORMATION

To the Board of Directors of QNB Finansbank Anonim Sirketi

#### Introduction

We have reviewed the consolidated balance sheet of QNB Finansbank A.Ş. ("the Bank") and its subsidiaries (together will be referred as "the Group") at March 31, 2018 and the related consolidated income statement, consolidated statement of income and expense items under shareholders' equity, consolidated statement of changes in shareholders' equity, consolidated statement of cash flows and a summary of significant accounting policies and other explanatory notes to the consolidated financial statements for the three-month-period then ended. The Bank Management is responsible for the preparation and fair presentation of these consolidated interim financial information in accordance with the "Banking Regulation and Supervision Agency ("BRSA") Accounting and Reporting Legislation" which includes the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette No.26333 dated 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Board and circulars and interpretations published by BRSA and the requirements of Turkish Accounting Standard 34 "Interim Financial Reporting" principles for those matters not regulated by the aforementioned legislations. Our responsibility is to express a conclusion on these consolidated interim financial information based on our review.

#### **Scope of Review**

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Limited Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial reporting process, and applying analytical and other review procedures. A review of interim financial information is substantially less in scope than an independent audit performed in accordance with the Independent Auditing Standards of Turkey and the objective of which is to express an opinion on the financial statements. Consequently, a review of the interim financial information does not provide assurance that the audit firm will be aware of all significant matters which would have been identified in an audit. Accordingly, we do not express an opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated financial statements do not give a true view of the financial position of QNB Finansbank A.Ş. at March 31, 2018 and of the results of its operations and its cash flows for the three-months period then ended in all aspects in accordance with the BRSA Accounting and Financial Reporting Legislation.

### Report on other regulatory requirements arising from legislation

Based on our review, nothing has come to our attention that causes us to believe that the financial information provided in the accompanying interim activity report in Section VII, are not consistent with the consolidated financial statements and disclosures in all material respects.

### Additional paragraph for convenience translation to English:

As explained in detail in Note I of Section Three, the effects of differences between accounting principles and standards set out by regulations in conformity with BRSA Accounting and Reporting Legislation) and Turkish Accounting Standard 34 "Interim Financial Reporting" except for the matters regulated by BRSA Legislation., accounting principles generally accepted in countries in which the accompanying consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Damla Harman SMMM, Partner

April 30, 2018 Istanbul, Turkey

# THE CONSOLIDATED FINANCIAL REPORT OF QNB FINANSBANK A.Ş. FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

The Parent Bank's;

Address of the Head Office : Esentepe Mahallesi Büyükdere Caddesi Kristal Kule Binası No;215 Sişli - İSTANBUL

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 : (0212) 318 50 00

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E-mail address : <a href="mailto:investor.relations@qnbfinansbank.com">investor.relations@qnbfinansbank.com</a>

The consolidated financial report for the three month period ended March 31, 2018, designed by the Banking Regulation and Supervision Agency in line with the Communiqué on Financial Statements to be Publicly Announced and the Related Policies and Disclosures consists of the sections listed below:

- GENERAL INFORMATION ABOUT THE PARENT BANK
- CONSOLIDATED FINANCIAL STATEMENTS OF THE PARENT BANK
- EXPLANATIONS ON THE ACCOUNTING POLICIES OF THE PARENT BANK
- INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT OF THE GROUP
- FOOTNOTES AND EXPLANATIONS ON CONSOLIDATED INTERIM FINANCIAL STATEMENTS
- INDEPENDENT AUDITOR'S LIMITED REVIEW REPORT
- INTERIM CONSOLIDATED ACTIVITY REPORT

Within the context of this financial report, the consolidated subsidiaries, entities under common control and structured entities are as follows. There are no associates included in the consolidation.

#### Subsidiaries

- 1. QNB Finans Finansal Kiralama Anonim Şirketi
- 2. QNB Finans Yatırım Menkul Değerler Anonim Şirketi
- 3. QNB Finans Portföy Yönetimi Anonim Şirketi
- 4. QNB Finans Faktoring Anonim Şirketi
- 5. Hemenal Finansman Anonim Sirketi

#### **Entities Under Common Control (Joint Ventures)**

1. Cigna Finans Emeklilik ve Hayat Anonim Şirketi

#### **Structured Entities**

- 1. Bosphorus Financial Services Limited
- 2. Istanbul Bond Company S.A.

The accompanying consolidated interim financial statements and related disclosures and footnotes for the three month period then ended March 31, 2018, are prepared and independently limited reviewed in accordance with the Regulation on Accounting Applications for Banks and Safeguarding of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards and the related statements and guidance and in compliance with the financial records of our Bank. Unless otherwise stated, the accompanying consolidated interim financial statements are presented in **thousands of Turkish Lira (TL)**.

Ömer A. Aras Chairman of the Board of Directors Ali Teoman Kerman Member of the Board of Directors and Chairman of the Audit Committee Ramzi T.A. Mari Member of the Board of Directors and of the Audit Committee

Noor Mohd. J. A. Al-Naimi Member of the Board of

Member of the Board of Directors and of the Audit Committee **Durmuş Ali Kuzu** Member of the Board of Directors and of the Audit Committee

Temel Güzeloğlu General Manager and Member of the Board of Directors Adnan Menderes Yayla
Executive Vice President
Responsible of Financial Control
and Planning

Ercan Sakarya
Director of Financial, Statutory
Reporting and
Treasury Control

Information related to the responsible personnel to whom the questions about the financial statements can be communicated:

Name - Surname/Title : Ercan Sakarya / Director of Financial, Statutory Reporting and Treasury Control

Phone Number : (0 212) 318 52 92 Facsimile Number : (0 212) 318 55 78

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### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE**

#### GENERAL INFORMATION ABOUT THE PARENT BANK

I. Explanatory Note on the Establishment Date, Nature of Activities and History of the Parent Bank

QNB Finansbank Anonim Şirketi (The Parent Bank and/or the Bank) was incorporated in Istanbul on September 23, 1987. The Parent Bank's shares have been listed on the Borsa Istanbul ("BIST") formerly known as Istanbul Stock Exchange ("ISE") since the first public offering on 1990.

II. Information About the Parent Bank's Shareholding Structure, Shareholders Who Individually or Jointly Have the Power to Control the Management and Audit Directly or Indirectly, Changes Regarding These Subjects During the Year, If Any, and Information About the Controlling Group of the Parent Bank

A share sales agreement has been concluded between National Bank of Greece S.A. (NBG), principal shareholder of the Parent Bank in previous periods, and Qatar National Bank ("QNB") regarding the direct or indirect sales of NBG's shares, owned by affiliates and current associations of the Parent Bank, at the rate of 99,81% to QNB at a price of EUR 2.750 million as of December 21, 2015. On April 7, 2016, BRSA permitted to transfer shares at ratios of 82, 23%, 7, 90%, 9, 68% owned by National Bank of Greece S.A., NBGI Holdings B.V. and NBG Finance (Dollar) PLC respectively in the capital of the Bank to Qatar National Bank S.A.Q. in the framework of paragraph 1 of article 18 of Banking Law and dropping direct share of National Bank of Greece S.A. to 0% through the aforementioned share transfer. Necessary permissions related to share transfer have been completed on May 4, 2016 before the Competition Authority while permission transactions regarding direct/indirect share ownership which shall realize in related affiliates of the Bank (Finans Yatırım Menkul Değerler A.Ş., Finans Portföy Yönetimi A.Ş., Finans Finansal Kiralama A.Ş. and Cigna Finans Emeklilik ve Hayat A.Ş.) before the related official bodies on May 12, 2016 and share transfer of the Bank has been completed on June 15, 2016.

The Parent Bank has decided to change the logo and the name of the company within the scope of the main shareholder change and brand strategies the new logo and the company name of the Parent Bank has started to be used as "QNB FİNANSBANK" as of October 20, 2016. According to the decision dated January 17, 2018 which was taken by the General Assembly The Parent Bank's trade name is changed from "FİNANS BANK A.Ş" to "QNB FİNANSBANK A.Ş" as of January 19, 2018.

99,88% of shares of Parent Bank are controlled by Qatar National Bank as of March 31, 2018 and remaining 0,12% of related shares are public shares.

50% of QNB shares, which is the first commercial bank of Qatar founded in 1964 and has been traded at Qatar Stock Exchange since 1997, are owned by Qatar Investment Authority while 50% of related shares are public shares. QNB is operating over 30 countries mainly in Middle East and North Africa Regions as well as being the biggest bank of Qatar. Also with respect to total assets, total credits and total deposits QNB is the biggest bank of Middle East and North Africa.

### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### III. Information about the Chairman and Members of Board of Directors, Members of Audit Committee, Managing Director and Executive Vice Presidents; Any Changes, and the Information about the Parent Bank Shares They Hold and Their Responsibilities

		Date of	
Name	Title	Appointment	Education
Dr. Ömer A. Aras	Chairman	April 16, 2010	Phd
Sinan Şahinbaş	Deputy Chairman	April 16, 2010	Masters
Ali Teoman Kerman	Board Member and Head of Audit Committee	April 16, 2013	Masters
Ramzi Talat A.Mari	Board Member and Member of the Audit Committee	June 16, 2016	Masters
Fatma Abdulla S.S. Al- Suwaidi	Board Member	June 23, 2016	Masters
Durmuş Ali Kuzu	Board Member and Member of the Audit Committee	August 25, 2016	Phd
Temel Güzeloğlu	Board Member and General Manager	April 16, 2010	Masters
Abdulla Mubarak N.Alkhalifa	Board Member	June 23, 2016	Graduate
Assistant Prof. Osman Reha Yolalan	Board Member	June 21, 2016	Phd
Ali Rashid A.S.Al-Mohannadi	Board Member	June 16, 2016	Graduate
Noor Mohd J. A. Al-Naimi	Board Member and Member of the Audit Committee	June 22, 2017	Graduate
Adnan Menderes Yayla	Executive Vice President	May 20, 2008	Masters
Murat Şakar	Executive Vice President	August 1, 2008	Graduate
Köksal Çoban	Executive Vice President	August 19, 2008	Masters
Dr. Mehmet Kürşad Demirkol	Executive Vice President	October 8, 2010	Phd
Özlem Cinemre (*)	Executive Vice President	July 9, 1997	Graduate
Hakan Alp	Executive Vice President	July 7, 2010	Graduate
Erkin Aydın	Executive Vice President	May 16, 2011	Masters
Ömür Tan	Executive Vice President	October 28, 2011	Graduate
Halim Ersun Bilgici	Executive Vice President	March 15, 2013	Masters
Enis Kurtoğlu	Executive Vice President	May 14, 2015	Masters
Murat Koraş	Executive Vice President	May 14, 2015	Masters
Emel Yılmaz Özbay (**)	Executive Vice President	February 12, 2016	Graduate
Engin Turhan	Executive Vice President	June 14,2016	Masters
Ahmet Erzengin	Head of the Department of Internal Control and Compliance	September 12,2012	Graduate
Bülent Yurdalan	Head of Department of Internal Systems	August 6,2013	Graduate
Ersin Emir	Head of Internal Audit	February 18,2011	Masters
Zeynep Aydın Demirkıran	Head of Risk Management	September 16,2011	Masters

<sup>(\*)</sup> On 02.04.2018, our Deputy Chief Executive Officer Emine Özlem Cinemre resigned from her post. Since that date, she has been working as a consultant in ONB Finanshank group.

The top level management listed above possesses immaterial number of shares of the Parent Bank.

#### IV. Information About the Persons and Institutions That Have Qualified Shares on the Parent Bank

Name Surname/Trade Name	Amount of Shares	Percentage of Shares	Paid-up Shares	Unpaid Shares
Qatar National Bank ("QNB")	3.345.892	99,88%	3.345.892	-
Other	4.108	0,12%	4.108	-

### V. Explanations on the Parent Bank's Services and Activities

The Parent Bank's activities include trade finance and corporate banking, private and retail banking, SME banking, currency, money markets, securities operations and credit card operations. In addition, the Parent Bank carries out insurance agency activities on behalf of insurance companies through its branches. As of March 31, 2018, the Parent Bank operates through 540 domestic (December 31, 2017 - 578), 1 foreign (December 31, 2017 - 1) and 1 Atatürk Airport Free Trade Zone (December 31, 2017 - 1) branches. As of March 31, 2018, the Group has 12.321 employees (December 31, 2017 – 13.095 employees).

<sup>(\*\*)</sup>On 25.04.2018, Emel Yilmaz Özbay, Deputy General Manager of our Bank's Legal Consultancy, resigned from her post.

### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

VI. Information on Application Differences Between Consolidation Practices as per the Regulation on Preparation of Consolidated Financial Statements of Banks and the Turkish Accounting Standards, and Entities Subject to Full or Proportional Consolidation or Deducted from Equity or not Subject to any of These Three Methods

Parent Bank's joint venture Cigna Finans Emeklilik and Hayat Anonim Şirketi is consolidated using equity method as per the Regulation on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards.

Ibtech A.Ş and E-finans Elektronik Ticaret ve Bilişim Hizmetleri A.Ş. included in investments in associates and Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş. included in joint ventures are not consolidated to accompanying financial statements as per the Regulation on Preparation of Consolidated Financial Statements of Banks since they are nonfinancial investments. Bankalararası Kart Merkezi included in subsidiaries is carried at cost and not consolidated since the Parent Bank does not have material control and presence over it.

All other subsidiaries are fully consolidated.

Bosphorus Financial Services Limited and İstanbul Bond Company S.A., which are not subsidiaries of the Bank, but over which the Bank has 100% controlling power due to the reason that these companies are "Structured Entity", have been included in the scope of consolidation.

VII. Current or Likely Actual or Legal Barriers to Immediate Transfer of Shareholders' Equity or Repayment of Debts Between the Parent Bank and Its Subsidiaries

None.

# **SECTION TWO**

# CONSOLIDATED FINANCIAL STATEMENTS

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- II. Consolidated Statement of Off-Balance Sheet Commitments and Contingencies
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- V.
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# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF BALANCE SHEET FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### I. CONSOLIDATED BALANCE SHEET – ASSETS

				Reviewed	
		Section 5		31.03.2018	
		Part I	TL	FC	TOTAL
I.	FINANCIAL ASSETS (Net)		21.440.502	23.417.532	44.858.034
1.1	Cash and Cash Equivalents		5.518.392	16.333.017	21.851.409
1.1.1	Cash and Balances with The Central Bank	(1)	4.618.909	15.832.206	20.451.115
1.1.2	Banks	(3)	22.184	500.811	522.995
1.1.3	Receivables From Money Market	(4)	877.299	-	877.299
1.2	Financial Assets Measured at Fair Value through Profit/Loss	(2)	92.775	4.517	97.292
1.2.1	Public Sector Debt Securities		61.465	4.517	65.982
1.2.2 1.2.3	Equity Securities Other Financial Assets		31.310	-	31.310
1.3	Financial Assets Measured at Fair Value through Other Comprehensive Income	(5)	3.967.685	2.896.889	6.864.574
1.3.1	Public Sector Debt Securities	(5)	3.961.251	2.802.735	6.763.986
1.3.2	Equity Securities		4.779	77.973	82.752
1.3.3	Other Financial Assets		1.655	16.181	17.836
1.4	Financial Assets Measured at Amortized Cost	(8)	6.010.078	3.800.378	9.810.456
1.4.1	Public Sector Debt Securities		6.010.078	3.164.362	9.174.440
1.4.2	Other Financial Assets		-	636.016	636.016
1.5	Derivative Financial Assets	(13)	5.897.964	382.731	6.280.695
1.5.1	Derivative Financial Assets at Fair Value Through Profit/Loss		4.743.885	267.859	5.011.744
1.5.2	Derivative Financial Assets at Fair Value Through Other Comprehensive Income		1.154.079	114.872	1.268.951
1.6	Non Performing Financial Assets		46 202	-	46 202
1.7	Expected Credit Losses (-)	(6)	46.392 66.585.770	24.712.402	46.392 91.298.262
II. 2.1	LOANS (Net) Loans	(6)		24.712.492 21.202.265	91.298.262 86.266.335
2.1.1	Loans Measured at Amortized Cost		<b>65.064.070</b> 65.064.070	21.202.265	86.266.335
2.1.2	Loans Measured at Fair Value Through Profit/Loss		03.004.070	21.202.203	60.200.333
2.1.3	Loans Measured at Fair Value Through Other Comprehensive Income		_	_	_
2.2	Lease Receivables	(12)	1.391.007	3,396,178	4.787.185
2.2.1	Financial Lease Receivables	,	1.819.856	3.801.430	5.621.286
2.2.2	Operational Lease Receivables		-	-	-
2.2.3	Unearned Income (-)		428.849	405.252	834.101
2.3	Factoring Receivables	(7)	1.363.474	67.227	1.430.701
2.3.1	Factoring Receivables Measured at Amortized Cost		1.363.474	67.227	1.430.701
2.3.2	Factoring Receivables Measured at Fair Value Through Profit/Loss		-	-	-
2.3.3	Factoring Receivables Measured at Fair Value Through Other Comprehensive Income		-	-	-
2.4 2.5	Non Performing Receivables		4.664.472 5.897.253	107.401 60.579	4.771.873 5.957.832
2.5.1	Expected Credit Losses (-) 12-Month Expected Loss Provision (Stage 1)		1.037.467	4.353	1.041.820
2.5.1	Significant Increase in Credit Risk (Stage 2)		1.191.426	17.023	1.208.449
2.5.3	Default (Stage 3)		3.668.360	39.203	3.707.563
III.	ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net)	(16)	-	•	-
3.1	Held for sale	( )	-	-	_
3.2	Discontinued Operations		-	-	-
IV.	INVESTMENTS (Net)		158.146	-	158.146
4.1	Investment in Associates (Net)	(9)	3.766	-	3.766
4.1.1	Equity Method Associates		-	-	-
4.1.2	Unconsolidated	(4.0)	3.766	-	3.766
4.2	Investment in Subsidiaries (Net)	(10)	18.054	-	18.054
4.2.1 4.2.2	Unconsolidated Financial Investments Unconsolidated Non-Financial Investments		18.054	-	18.054
4.2.2	Equity Under Common Control (Joint Ventures) (Net)	(11)	136.326		136.326
4.3.1		(11)	100 506	_	100 50 5
4.3.2	Equity method associates Unconsolidated		133.526 2.800	_	2.800
V.	TANGIBLE ASSETS (Net)		2.002.926	50	2.002.976
VI.	INTANGIBLE ASSETS (Net)		347.956		347.956
6.1	Goodwill		-	-	-
6.2	Others		347.956	-	347.956
VII.	INVESTMENT PROPERTIES (Net)	(14)	-	-	-
VIII.	CURRENT TAX ASSET	(15)	12.196	-	12.196
IX.	DEFERRED TAX ASSET	(15)	368.029		368.029
Х.	OTHER ASSETS	(17)	1.924.060	440.835	2.364.895
-	TOTAL ASSETS		92.839.585	48.570.909	141.410.494

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF BALANCE SHEET FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### I. CONSOLIDATED BALANCE SHEET – ASSETS

				Audited 31.12.2017	
		Section 5 Part I	TL	FC	TOTAL
I.	CASH AND BALANCES WITH THE CENTRAL BANK	(1)	2.130.940	13.751.332	15.882.272
I.	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS (Net)	(2)	2.349.894	254.216	2.604.110
2.1	Financial assets held for trading		2.339.315	254.216	2.593.53
2.1.1	Public sector debt securities		45.343	8.355	53.69
2.1.2	Equity securities		2.258.281	245.861	2.504.142
.1.3 2.1.4	Assets on trading derivatives Other securities		35.691	243.601	35.69
2.2	Financial assets at fair value through profit and loss		10.579		10.579
2.2.1	Public sector debt securities		-	_	10.57
2.2.2	Equity securities		_	_	
2.2.3	Loans		10.579	-	10.579
2.2.4	Other securities		-	-	
III.	BANKS	(3)	17.657	1.282.115	1.299.772
IV.	MONEY MARKET PLACEMENTS		241.859	-	241.859
4.1	Interbank money market placements		1.029	-	1.029
4.2	Istanbul Stock Exchange money market placements		240.830	-	240.830
4.3	Receivables from reverse repurchase agreements	(4)	-	-	0.240.0
V.	INVESTMENT SECURITIES AVAILABLE-FOR-SALE (Net)	(5)	5.120.273	3.229.602	8.349.875
5.1	Equity securities  Public content debt accounties		4.779	70.891	75.670
5.2 5.3	Public sector debt securities Other securities		5.115.196 298	3.143.191 15.520	8.258.387 15.818
5.5 <b>VI.</b>	LOANS AND RECEIVABLES	(6)	63.275.332	19.153.024	82.428.356
<b>V1.</b> 6.1	Loans and receivables	(6)	62.471.877	19.153.024	81.624.901
6.1.1	Loans to risk group of the Bank		98	19.155.024	146
6.1.2	Public sector debt securities		-		170
6.1.3	Other		62.471.779	19.152.976	81.624.755
6.2	Non-performing loans		4.344.169	-	4.344.169
6.3	Specific provisions (-)		3.540.714	_	3.540.714
VII.	FACTORING RECEIVABLES	(7)	1.285.314	95.688	1.381.002
VIII.	INVESTMENT SECURITIES HELD TO MATURITY (Net)	(8)	3.740.199	3.428.465	7.168.664
8.1	Public sector debt securities		3.740.199	2.826.843	6.567.042
8.2	Other securities		-	601.622	601.622
IX.	INVESTMENT IN ASSOCIATES (Net)	(9)	3.766	-	3.766
9.1	Equity method associates		-	-	-
9.2	Unconsolidated		3.766	-	3.766
9.2.1	Financial Investments			-	
9.2.2	Non-financial Investments	(10)	3.766	-	3.766
X.	INVESTMENT IN SUBSIDIARIES (Net)	(10)	18.054	-	18.054
10.1 10.2	Unconsolidated financial investments Unconsolidated non-financial investments		18.054	-	18.054
XI.	ENTITIES UNDER COMMON CONTROL (JOINT VENTURES) (Net)	(11)	123.208		123.208
11.1	Equity method entities under common control	(11)	120.408	_	120.408
11.2	Unconsolidated		2.800	_	2.800
11.2.1	Financial investments		-	_	2.000
11.2.2	Non-financial Investments		2.800	_	2.800
XII.	LEASE RECEIVABLES (Net)	(12)	1.355.800	3.110.263	4.466.063
12.1	Financial lease receivables		1.750.747	3.484.684	5.235.431
12.2	Operational lease receivables		-	-	-
12.3	Others		-	-	-
12.4	Unearned income (-)		394.947	374.421	769.368
XIII.	DERIVATIVE FINANCIAL ASSETS HEDGING PURPOSES	(13)	2.875.719	62.407	2.938.126
13.1	Fair value hedge		1.964.761	28.732	1.993.493
13.2	Cash flow hedge		910.958	33.675	944.633
13.3	Hedging of a net investment in foreign subsidiaries		-	-	
XIV.	TANGIBLE ASSETS (Net)		1.942.750	43	1.942.793
XV.	INTANGIBLE ASSETS (Net)		338.761	-	338.761
15.1	Goodwill		229.761	-	229 761
15.2 <b>XVI.</b>	Others INVESTMENT PROPERTIES (Net)	(14)	338.761	-	338.761
XVI. XVII.	TAX ASSETS	(14)	47.075	-	47.075
17.1	Current tax assets	(10)	12.181	-	12.181
17.1	Deferred tax assets		34.894	-	34.894
	ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net)	(16)	J-1.07-F	-	5-1.07-
18.1	Held for sale	(==)	_	_	-
18.2	Discontinued operations		-	-	-
	OTHER ASSETS	(17)	1.543.255	417.654	1.960.909
XIX.	OTHER ASSETS	(1/)	1.0-10.200	417.034	1.700.707

<sup>.</sup> The accompanying notes are an integral part of these consolidated financial statements

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF BALANCE SHEET FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### I. CONSOLIDATED BALANCE SHEET – LIABILITIES AND EQUITY

				Reviewed 31.03.2018	
		Section 5 Part II	TL	FC	TOTAL
<b>[.</b> ]	DEPOSITS	(1)	36.739.906	36.798.286	73.538.192
I. 1	FUNDS BORROWED	(3)	1.729.151	18.167.724	19.896.875
	MONEY MARKET BORROWINGS	(4)	3.221.646	4.729.123	7.950.769
	SECURITIES ISSUED (NET)	(5)	5.154.246	6.191.711	11.345.957
	Bills		4.756.158	-	4.756.158
	Asset Backed Securities		200.000	-	200.000
	Bonds		198.088	6.191.711	6.389.799
	FUNDS		-	-	-
	Borrowers' Funds		-	-	-
	Others		-	-	-
	FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT & LOSS (NET)		2 171 991	462.553	2 (25 422
	DERIVATIVE FINANCIAL LIABILITIES	(2)	2.161.881	463.552	2.625.433
	Derivative Financial Liabilities at Fair Value Through Profit & Loss (Net)	(2)	2.094.810	431.948	2.526.758
	Derivative Financial Liabilities at Fair Value Through Other Comprehensive Income FACTORING PAYABLES	(8)	67.071	31.604	98.675
	LEASE PAYABLES (Net)	(7)	-	-	-
	Financial Lease Payables	(7)	-		
	Operational Lease Payables				
	Others		_		
	Deferred Financial Lease Expenses (-)		_	_	_
	PROVISIONS	(9)	696.425	_	696.425
	Restructuring Provisions	(>)	0701422	_	0701-120
	Reserve for Employee Benefits		308.388	_	308.388
	Insurance Technical Provisions (Net)		-	_	-
	Other Provisions		388.037	_	388.037
	CURRENT TAX LIABILITY	(10)	276.119	_	276.119
KII.	DEFERRED TAX LIABILITY	` '	-	-	-
	LIABILITIES FOR ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net)	(11)	-	-	-
	Held for Sale		_	_	_
	Discontinued Operations		_	_	_
	SUBORDINATED DEBT INSTRUMENTS	(12)	_	3.718.322	3.718.322
	Subordinated Loans	(12)	_	3.718.322	3.718.322
	Other Debt Instruments		_	-	5.710.522
	OTHER LIABILITIES		3.817.239	4.614.835	8.432.074
	SHAREHOLDERS' EQUITY		13.062.745	(132.417)	12.930.328
	Paid-in Capital	(13)	3.350.000	-	3.350.000
	Capital Reserves	(14)	714	-	714
16.2.1	Share Premium		714	-	714
16.2.2	Share Cancellation Profits		-	-	-
6.2.3	Other Capital Reserves		-	-	-
16.3	Other Comprehensive Income/Expense Items not to be Recycled to Profit or Loss		(68.061)	26.044	(42.017)
6.4	Other Comprehensive Income/Expense Items to be Recycled to Profit or Loss		322.262	(158.461)	163.801
6.5	Profit Reserves		8.881.069	-	8.881.069
6.5.1	Legal Reserves		634.516	-	634.516
	Status Reserves		-	-	-
	Extraordinary Reserves		8.246.553	-	8.246.553
	Other Profit Reserves		-	-	-
	Profit/Loss		570.258	-	570.258
	Prior Periods' Profit/Loss		-	-	-
	Current Period's Net Profit/Loss		570.258	-	570.258
6.7	Minority Interest		6.503	-	6.503
,	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		66.859.358	74.551.136	141.410.494

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF BALANCE SHEET FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### I. CONSOLIDATED BALANCE SHEET – LIABILITIES AND EQUITY

				Audited 31.12.2017	
		Section 5 Part II	TL	FC	TOTAL
I.	DEPOSITS	(1)	34.571.346	32.972.029	67.543.375
1.1	Deposits from risk group of the Bank	(1)	608.766	31.874	640.640
1.2	Other		33.962.580	32.940.155	66.902.735
II.	DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING	(2)	1.871.882	198,362	2.070.244
III.	FUNDS BORROWED	(3)	1.454.981	16.557.045	18.012.026
IV.	MONEY MARKET BORROWINGS	(-)	2.368.511	4.631.256	6.999.767
4.1	Interbank money markets takings		-	-	-
4.2	Istanbul Stock Exchange money markets takings		509.609	-	509.609
4.3	Funds provided under repurchase agreements	(4)	1.858.902	4.631.256	6.490.158
V.	SECURITIES ISSUED (Net)	(5)	4.403.345	5.994.680	10.398.025
5.1	Bills		4.208.176	57.156	4.265.332
5.2	Asset backed securities		-	-	-
5.3	Bonds		195.169	5.937.524	6.132.693
VI.	FUNDS		-	-	-
6.1	Borrower funds		-	-	-
6.2	Other		-	-	-
VII.	SUNDRY CREDITORS	(6)	2.679.544	3.535.867	6.215.411
VIII.	OTHER LIABILITIES	(6)	602.663	316.609	919.272
IX.	FACTORING PAYABLES	(7)	-	-	-
<b>X.</b> 10.1	LEASE PAYABLES (Net)	(7)	-	-	-
10.1	Financial lease payables Operational lease payables		-	-	-
10.2	Others		-	-	-
10.3	Deferred financial lease expenses ( - )		-	-	-
XI.	DERIVATIVE FINANCIAL LIABILITIES FOR HEDGING PURPOSES	(8)	296.819	239.255	536.074
11.1	Fair value hedge	(0)	16.615	204.528	221.143
11.2	Cash flow hedge		280.204	34.727	314.931
11.3	Hedge of net investments in foreign subsidiaries		-	-	-
XII.	PROVISIONS	(9)	2.092.983	_	2.092.983
12.1	General provisions	(-)	1.397.267	-	1.397.267
12.2	Restructuring provisions		-	-	-
12.3	Reserve for employee benefits		379.810	-	379.810
12.4	Insurance technical provisions (Net)		-	-	-
12.5	Other provisions		315.906	-	315.906
XIII.	TAX LIABILITY	(10)	468.310	-	468.310
13.1	Current tax liability		419.559	-	419.559
13.2	Deferred tax liability		48.751	-	48.751
XIV.	PAYABLES RELATED TO ASSETS HELD FOR SALE AND				
	DISCONTINUED OPERATIONS (NET)	(11)	-	-	-
14.1	Held for sale		-	-	-
14.2	Discontinued operations		-	-	-
XV.	SUBORDINATED LOANS	(12)	12 501 400	3.510.837	3.510.837
XVI.	SHAREHOLDERS' EQUITY	(12)	12.581.490	(153.149)	12.428.341
16.1	Paid-in capital	(13)	3.350.000	(152 140)	3.350.000
16.2	Capital reserves	(14)	87.823 714	(153.149)	(65.326) 714
16.2.1	Share premium	(14)	/14	-	/14
16.2.2 16.2.3	Share cancellation profits Securities value increase fund	(15)	(53.163)	(176 412)	(229.575)
16.2.3	Revaluation fund on tangible assets	(15)	(33.103)	(176.412)	(229.373)
16.2.4	Revaluation fund on intangible assets  Revaluation fund on intangible assets		-	-	-
16.2.6	Investment property revaluation differences				
16.2.7	Bonus shares obtained from associates, subsidiaries and entities under common		_	_	_
10.2.7	control (joint ventures)		_	_	_
16.2.8	Hedging funds (effective portion)		208.584	23.263	231.847
16.2.9	Accumulated valuation differences from assets held for sale and discontinued				
	operations		-	-	-
16.2.10	Other capital reserves		(68.312)	-	(68.312)
16.3	Profit reserves		7.365.587	-	7.365.587
16.3.1	Legal reserves		550.059	-	550.059
16.3.2	Status reserves		-	-	-
16.3.3	Extraordinary reserves		6.815.528	-	6.815.528
16.3.4	Other profit reserves		-	-	-
16.4	Profit or loss		1.771.786	-	1.771.786
16.4.1	Prior years' income/ (losses)		-	-	-
16.4.2	Current period income/ (loss)		1.771.786	-	1.771.786
16.5	Minority shares		6.294	-	6.294
-	TOTAL LAND ITTEGAND ON DEVICE VOLUME		(2.201.07)	< <b>₹</b> 00€ =01	444 101 11
	TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY		63.391.874	67.802.791	131.194.665

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF OFF BALANCE SHEET FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# II. CONSOLIDATED STATEMENT OF OFF BALANCE SHEET COMMITMENTS AND CONTINGENCIES

		Section 5 Part III	TL	FC	TOTAL
A.	OFF BALANCE SHEET CONTINGENCIES AND COMMITMENTS (I+II+III)		138.054.580	142.781.136	280.835.716
I. 1.1.	GUARANTEES Letters of guarantee	(1),(2),(3),(4)	<b>9.139.626</b> 9.127.426	12.056.512 6.842.487	21.196.138 15.969.913
1.1.1.	Guarantees subject to State Tender Law		440.229	34.670	474.899
1.1.2. 1.1.3.	Guarantees given for foreign trade operations Other letters of guarantee		4.508.523 4.178.674	6.807.817	11.316.340 4.178.674
1.1.3.	Bank loans		12.164	3.515.377	3.527.541
1.2.1.	Import letter of acceptance		12.164	3.515.377	3.527.541
1.2.2. 1.3.	Other bank acceptances Letters of credit		36	1.698.648	1.698.684
1.3.1.	Documentary letters of credit		36	1.634.323	1.634.359
1.3.2.	Other letters of credit		-	64.325	64.325
1.4. 1.5.	Prefinancing given as guarantee Endorsements		-	-	-
1.5.1.	Endorsements to the Central Bank of Turkey		-	-	-
1.5.2.	Other endorsements		-	-	-
1.6. 1.7.	Securities issue purchase guarantees Factoring guarantees		-	-	-
1.8.	Other guarantees		-	-	-
1.9.	Other collaterals		-	-	-
II. 2.1.	COMMITMENTS Irrevocable commitments	(1)	<b>56.587.072</b> 33.979.527	3.110.357 2.488.122	<b>59.697.429</b> 36.467.649
2.1.1.	Forward asset purchase commitments	(1)	805.195	1.833.578	2.638.773
2.1.2.	Forward deposit purchase and sales commitments		-	-	-
2.1.3. 2.1.4.	Share capital commitment to associates and subsidiaries  Loan granting commitments		10.158.173	399	10.158.572
2.1.5.	Securities underwriting commitments		-	-	10.150.572
2.1.6.	Commitments for reserve deposit requirements		-	-	-
2.1.7. 2.1.8.	Payment commitment for checks Tax and fund liabilities from export commitments		3.120.906 17.669	-	3.120.906 17.669
2.1.9.	Commitments for credit card expenditure limits		19.312.803	-	19.312.803
2.1.10.	Commitments for promotions related with credit cards and banking activities		23.531	-	23.531
2.1.11. 2.1.12.	Receivables from short sale commitments Payables for short sale commitments		-	-	-
2.1.12.	Other irrevocable commitments		541.250	654.145	1.195.395
2.2.	Revocable commitments		22.607.545	622.235	23.229.780
2.2.1. 2.2.2.	Revocable loan granting commitments Other revocable commitments		22.462.937 144.608	622.235	22.462.937 766.843
2.2.2. III.	DERIVATIVE FINANCIAL INSTRUMENTS	(5), (6)	72.327.882	127.614.267	199.942.149
3.1	Derivative financial instruments for hedging purposes	(-), (-)	21.069.834	34.773.727	55.843.561
3.1.1	Fair value hedge		5.906.105	14.453.891	20.359.996
3.1.2 3.1.3	Cash flow hedge Hedge of net investment in foreign operations		15.163.729	20.319.836	35.483.565
3.2	Held for trading transactions		51.258.048	92.840.540	144.098.588
3.2.1	Forward foreign currency buy/sell transactions		5.533.915	8.291.038	13.824.953
3.2.1.1 3.2.1.2	Forward foreign currency transactions-buy Forward foreign currency transactions-sell		2.030.796 3.503.119	4.879.884 3.411.154	6.910.680 6.914.273
3.2.2	Swap transactions related to foreign currency and interest rates		38.337.735	76.053.072	114.390.807
3.2.2.1	Foreign currency swap-buy		16.978.535	28.568.210	45.546.745
3.2.2.2 3.2.2.3	Foreign currency swap-sell Interest rate swaps-buy		21.359.200	23.473.972 12.005.445	44.833.172 12.005.445
3.2.2.4	Interest rate swaps-sell		-	12.005.445	12.005.445
3.2.3	Foreign currency, interest rate and securities options		7.386.398	7.598.528	14.984.926
3.2.3.1 3.2.3.2	Foreign currency options-buy Foreign currency options-sell		3.096.331 4.290.067	4.354.401 3.244.127	7.450.732 7.534.194
3.2.3.3	Interest rate options-buy		-	-	-
3.2.3.4	Interest rate options-sell		-	-	-
3.2.3.5 3.2.3.6	Securities options-buy Securities options-sell		-	-	-
3.2.4	Foreign currency futures		-	173.982	173.982
3.2.4.1	Foreign currency futures-buy		-	86.991	86.991
3.2.4.2 3.2.5	Foreign currency futures-sell Interest rate futures		-	86.991	86.991
3.2.5.1	Interest rate futures  Interest rate futures-buy		-	-	-
3.2.5.2	Interest rate futures-sell		-	-	-
3.2.6 <b>B.</b>	Other CUSTODY AND PLEDGED ITEMS (IV+V+VI)		688.841.472	723.920 <b>124.222.689</b>	723.920 <b>813.064.161</b>
IV.	ITEMS HELD IN CUSTODY		61.782.905	4.222.966	66.005.871
4.1.	Assets under management		3.614.152	4.680	3.618.832
4.2. 4.3.	Investment securities held in custody Checks received for collection		25.801.395 5.097.584	650.117 557.523	26.451.512 5.655.107
4.4.	Commercial notes received for collection		1.346.591	249.029	1.595.620
4.5.	Other assets received for collection		=	=	-
4.6.	Assets received for public offering		25 022 192	2761 617	20 (04 000
4.7. 4.8.	Other items under custody Custodians		25.923.183	2.761.617	28.684.800
v.	PLEDGED ITEMS		381.232.456	71.625.834	452.858.290
5.1.	Marketable securities		1.999.232	6.532.266	8.531.498
5.2. 5.3.	Guarantee notes		363.955 57.435	116.483	480.438 57.435
5.4.	Commodity				21.433
	Commodity Warranty		-	-	-
5.5.	Warranty Properties		87.508.069	40.999.769	128.507.838
5.5. 5.6.	Warranty Properties Other pledged items		-	40.999.769 23.977.316	128.507.838 315.281.081
5.5.	Warranty Properties		87.508.069		

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF OFF BALANCE SHEET FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# II. CONSOLIDATED STATEMENT OF OFF BALANCE SHEET COMMITMENTS AND CONTINGENCIES

				Audited 31.12.2017	
		Section 5 Part III	TL	FC	TOTAI
	OFF BALANCE SHEET CONTINGENCIES AND COMMITMENTS (I+II+III)		133.957.021	134.110.696	268.067.71
.1.	GUARANTEES Letters of guerontee	(1),(2),(3),(4)	<b>8.839.416</b> 8.818.479	10.475.633 5.700.387	19.315.04 14.518.86
.1. .1.1.	Letters of guarantee Guarantees subject to State Tender Law		426.846	30.598	457.44
.1.2.	Guarantees given for foreign trade operations		4.699.770	5.669.789	10.369.55
.1.3.	Other letters of guarantee		3.691.863	-	3.691.86
.2.	Bank loans		19.991	2.992.901	3.012.89
.2.1.	Import letter of acceptance		19.991	2.992.901	3.012.89
.2.2. .3.	Other bank acceptances Letters of credit		946	1 792 245	1.783.29
.3. .3.1.	Documentary letters of credit		946	1.782.345 1.713.499	1.714.44
.3.2.	Other letters of credit		-	68.846	68.84
.4.	Prefinancing given as guarantee		-	-	
.5.	Endorsements		-	-	
.5.1.	Endorsements to the Central Bank of Turkey		-	-	
.5.2.	Other endorsements		-	-	
.6. .7.	Securities issue purchase guarantees Factoring guarantees		-	-	
.8.	Other guarantees		-		
9.	Other collaterals		_	_	
	COMMITMENTS		51.328.750	3.053.424	54.382.17
.1.	Irrevocable commitments	(1)	31.191.593	2.360.737	33.552.33
1.1.	Forward asset purchase commitments		954.489	1.835.755	2.790.24
1.2.	Forward deposit purchase and sales commitments		-	-	
1.3.	Share capital commitment to associates and subsidiaries		0.774.104	- 201	0.774.55
1.4. 1.5.	Loan granting commitments Securities underwriting commitments		9.774.194	381	9.774.57
1.6.	Commitments for reserve deposit requirements		-	-	
1.7.	Payment commitment for checks		2.754.045	-	2.754.04
1.8.	Tax and fund liabilities from export commitments		15.358	-	15.35
1.9.	Commitments for credit card expenditure limits		17.115.833	-	17.115.83
1.10.	Commitments for promotions related with credit cards and banking activities		45.880	-	45.88
1.11.	Receivables from short sale commitments		-	-	
1.12.	Payables for short sale commitments		-	-	105600
1.13. 2.	Other irrevocable commitments		531.794 20.137.157	524.601 692.687	1.056.39 20.829.84
2. 2.1.	Revocable commitments Revocable loan granting commitments		20.014.047	092.087	20.829.84
2.2.	Other revocable commitments		123.110	692.687	815.79
I.	DERIVATIVE FINANCIAL INSTRUMENTS	(5), (6)	73.788.855	120.581.639	194.370.49
1	Derivative financial instruments for hedging purposes	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	22.268.172	32.261.118	54.529.29
1.1	Fair value hedge		5.431.066	13.715.948	19.147.01
1.2	Cash flow hedge		16.837.106	18.545.170	35.382.27
1.3	Hedge of net investment in foreign operations		-	-	
2	Held for trading transactions		51.520.683	88.320.521	139.841.20
2.1 2.1.1	Forward foreign currency buy/sell transactions Forward foreign currency transactions-buy		4.523.196 1.583.405	6.139.645 3.700.991	10.662.84 5.284.39
2.1.1	Forward foreign currency transactions-buy		2.939.791	2.438.654	5.378.44
2.2	Swap transactions related to foreign currency and interest rates		43.347.695	77.340.514	120.688.20
2.2.1	Foreign currency swap-buy		20.571.584	30.250.673	50.822.25
2.2.2	Foreign currency swap-sell		22.776.111	26.809.173	49.585.28
2.2.3	Interest rate swaps-buy		-	10.140.334	10.140.33
2.2.4	Interest rate swaps-sell		-	10.140.334	10.140.33
2.3	Foreign currency, interest rate and securities options		3.626.434	4.025.073	7.651.50
2.3.1 2.3.2	Foreign currency options-buy		1.485.641	2.325.582	3.811.22
2.3.2	Foreign currency options-sell Interest rate options-buy		2.140.793	1.699.491	3.840.28
2.3.4	Interest rate options-ouy  Interest rate options-sell		-	-	
2.3.5	Securities options-buy		_	_	
2.3.6	Securities options-sell		_	_	
2.4	Foreign currency futures		23.358	186.573	209.93
2.4.1	Foreign currency futures-buy		23.358	81.855	105.21
2.4.2	Foreign currency futures-sell		-	104.718	104.71
2.5	Interest rate futures		-	-	
2.5.1 2.5.2	Interest rate futures-buy Interest rate futures-sell		=	-	
2.0	Other		-	628.716	628.71
2.6	CUSTODY AND PLEDGED ITEMS (IV+V+VI)		662.053.285	112.343.143	774.396.42
7.	ITEMS HELD IN CUSTODY		56.509.094	3.646.425	60.155.51
1.	Assets under management		3.489.199	2.550	3.491.74
2.	Investment securities held in custody		23.911.288	637.461	24.548.74
3.	Checks received for collection		5.005.477	482.806	5.488.28
4.	Commercial notes received for collection		1.228.379	220.269	1.448.64
5.	Other assets received for collection		-	-	
	Assets received for public offering Other items under custody		22.874.751	2.303.339	25.178.09
6.	Custodians		44.074.7JI -	2.303.337	23.170.09
6. 7.			369.611.511	64.199.119	433.810.63
6. 7. 8.	PLEDGED ITEMS			6.076.387	7.827.16
6. 7. 8.	PLEDGED ITEMS Marketable securities		1.750.774		
6. 7. 8. 1.			338.396	110.531	
6. 7. 8. 1. 2.	Marketable securities Guarantee notes Commodity				448.92
6. 7. 8. 1. 2. 3.	Marketable securities Guarantee notes Commodity Warranty		338.396 58.875	110.531	448.92 58.87
6. 7. 8. • 1. 2. 3. 4. 5.	Marketable securities Guarantee notes Commodity Warranty Properties		338.396 58.875 - 85.341.634	110.531 - - 36.591.013	448.92 58.87 121.932.64
6. 7. 8	Marketable securities Guarantee notes Commodity Warranty Properties Other pledged items		338.396 58.875	110.531	448.92 58.87 121.932.64
6. 7. 8	Marketable securities Guarantee notes Commodity Warranty Properties		338.396 58.875 - 85.341.634	110.531 - - 36.591.013	448.92 58.87

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED INCOME STATEMENT FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018 (STATEMENT OF INCOME/LOSS)

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### III. CONSOLIDATED INCOME STATEMENT

			Reviewed 01.01 - 31.03.2018
		Section Five Part IV	
I.	INTEREST INCOME	(1)	3.380.757
1.1	Interest income on loans	(1)	2.753.731
1.2	Interest income on reserve deposits		39.572
1.3	Interest income on banks		61.474
1.4	Interest income on money market transactions		20.227
1.5	Interest income on securities portfolio		342.850
1.5.1	Financial assets measured at FVTPL		1.816
1.5.2	Financial assets measured at FVOCI		167.820
1.5.3	Financial assets measured at amortized cost		173.214
1.6	Financial lease income		101.309
1.7	Other interest income		61.594
II.	INTEREST EXPENSE (-)	(2)	1.724.641
2.1	Interest on deposits		1.137.050
2.2	Interest on funds borrowed		241.629
2.3	Interest on money market transactions		93.752
2.4	Interest on securities issued		245.272
2.5	Other interest expenses		6.938
III.	NET INTEREST INCOME/EXPENSE (I - II)		1.656.116
IV.	NET FEES AND COMMISSIONS INCOME/EXPENSES		506.600
4.1	Fees and commissions received		608.359
4.1.1	Non-cash loans		24.409
4.1.2	Others		583.950
4.2	Fees and commissions paid (-)		101.759
4.2.1	Non-cash loans		408
4.2.2	Others		101.351
V.	PERSONNEL EXPENSES (-)	(7)	351.997
VI.	DIVIDEND INCOME	(3)	482
VII.	NET TRADING INCOME/LOSS (Net)	(4)	(361.144)
7.1	Trading account gain/losses		5.117
7.2	Gain/losses from derivative transactions		(250.426)
7.3	Foreign exchange gain/losses		(115.835)
VIII.	OTHER OPERATING INCOME	(5)	18.052
IX.	TOTAL OPERATING GROSS PROFIT (III+IV+V+VI+VII+VIII)		1.468.109
Χ.	EXPECTED CREDIT LOSSES (-)	(6)	293.220
XI.	OTHER OPERATING EXPENSES (-)	(7)	461.105
XII.	NET OPERATING PROFIT/LOSS (IX-X-XI)		713.784
XIII.	INCOME RESULTED FROM MERGERS		-
XIV.	INCOME/LOSS FROM INVESTMENTS UNDER EQUITY ACCOUNTING		13.118
XV.	GAIN/LOSS ON NET MONETARY POSITION		-
XVI.	OPERATING PROFIT/LOSS BEFORE TAXES (XII++XV)	(8)	726.902
XVII.	PROVISION FOR TAXES OF CONTINUED OPERATIONS (±)	(9)	(156.435)
17.1	Current tax charge		(72.000)
17.2	Deferred tax charge (+)		106.149
17.3	Deferred tax credit (-)	(40)	(190.584)
XVIII.		(10)	570.467
XIX.	INCOME FROM DISCONTINUED OPERATIONS		-
19.1	Income from assets held for sale		-
19.2	Income from sale of associates, subsidiaries and joint-ventures		-
19.3	Others		-
XX.	EXPENSES FROM DISCONTINUED OPERATIONS (-)		-
20.1	Expenses on assets held for sale		-
20.2	Expenses on sale of associates, subsidiaries and joint-ventures		-
20.3	Others  PROPERTY OF PEROPE TAXES ON DISCONTINUED OPEN ATIONS (VIV. VV)		-
XXI.	PROFIT/LOSS BEFORE TAXES ON DISCONTINUED OPERATIONS (XIX+XX)  PROVISION FOR TAXES OF DISCONTINUED OPERATIONS (1)		-
XXII.	PROVISION FOR TAXES OF DISCONTINUED OPERATIONS (±)		-
22.1	Current tax charge		-
22.2	Deferred tax charge (+)		-
22.3	Deferred tax credit (-) NET PROFITALOSS A FITER TAYES ON DISCONSTINUED OPERATIONS (VVI. VVI.)		-
	NET PROFIT/LOSS AFTER TAXES ON DISCONTINUED OPERATIONS (XXI±XXII)	(4.4)	- 
XXIV.		(11)	<b>570.467</b>
24.1	Group's profit/loss		570.258
24.2	Minority interest		209
	Earnings Per Share		0,0170

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED INCOME STATEMENT FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018 (STATEMENT OF INCOME/LOSS)

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### III. CONSOLIDATED INCOME STATEMENT

			Reviewe 01.01 - 31.03.2017
		Section 5 Part IV	
	INTEREST INCOME	(1)	2.457.536
	Interest on loans		2.012.613
	Interest received from reserve deposits		20.284
	Interest received from banks		36.011
	Interest received from money market placements		29.288
	Interest received from marketable securities portfolio		262.280
l	Held-for-trading financial assets		963
2	Financial assets at fair value through profit and loss		665
3 1	Available-for-sale financial assets Investments held-to-maturity		133.841 126.811
+	Finance lease income		63.189
	Other interest income		33.871
	INTEREST EXPENSE	(2)	1.074.830
	Interest on deposits	(2)	752.880
	Interest on funds borrowed		158.197
	Interest on money market borrowings		43.690
	Interest on securities issued		106.588
	Other interest expense		13.475
	NET INTEREST INCOME (I - II)		1.382.706
	NET FEES AND COMMISSIONS INCOME		431.043
	Fees and commissions received		505.208
l	Non-cash loans		19.208
2	Other		486.000
	Fees and commissions paid		74.165
l	Non-cash loans		499
2	Other		73.666
	DIVIDEND INCOME	(3)	52
	NET TRADING INCOME	(4)	(259.012)
	Securities trading gains/ (losses)		2.606
	Gains / (losses)Financial derivative transactions		(296.046)
	Foreign exchange gains/ (losses)	(5)	34.428
	OTHER OPERATING INCOME NET OPERATING INCOME (III+IV+V+VI+VII)	(5)	15.411 1.570.200
	PROVISION FOR LOAN LOSSES AND OTHER RECEIVABLES (-)	(6)	278.082
	OTHER OPERATING EXPENSES (-)	(7)	734.712
	NET OPERATING INCOME/(LOSS) (VIII-IX-X)	(7)	557.406
	AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER		337.400
[.	GAIN / (LOSS) ON EQUITY METHOD		(1.471)
•	GAIN / (LOSS) ON NET MONETARY POSITION		(=)
	PROFIT/(LOSS) FROM CONTINUED OPERATIONS BEFORE TAXES (XI++XIV)	(8)	555.935
	TAX CHARGE FOR CONTINUED OPERATIONS (±)	(9)	(109.870)
	Current income tax charge		(128.883)
	Deferred tax charge / benefit		19.013
I.	NET PROFIT/(LOSS) FROM CONTINUED OPERATIONS (XV±XVI)	(10)	446.065
II.	INCOME ON DISCONTINUED OPERATIONS		-
	Income on assets held for sale		
	Income on sale of associates, subsidiaries and entities under common control		
	Income on other discontinued operations		
	LOSS FROM DISCONTINUED OPERATIONS (-)		
	Loss from assets held for sale		-
	Loss on sale of associates, subsidiaries and entities under common control		-
	Loss from other discontinued operations PROFIT / (LOSS) ON DISCONTINUED OPERATIONS BEFORE TAXES (XVIII-XIX)	(8)	-
	TAX CHARGE FOR DISCONTINUED OPERATIONS (±)	(8) (9)	
•	Current income tax charge	(9)	
	Deferred tax charge / benefit		-
I.	NET PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XX±XXI)	(10)	
II.	NET PROFIT/LOSS (XVII+XXII)	(11)	446.065
.11.	Group's profit/loss	(11)	445.890
	Minority shares		175

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF PROFIT AND LOSS ACCOUNTED FOR UNDER SHAREHOLDERS' EQUITY FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

### (STATEMENT OF OTHER COMPREHENSIVE INCOME/LOSS)

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# IV. CONSOLIDATED STATEMENT OF PROFIT AND LOSS ACCOUNTED FOR UNDER EQUITY

		Reviewed
		01.01 - 31.03.2018
I.	CURRENT PERIOD PROFIT/LOSS	570.467
II.	OTHER COMPREHENSIVE INCOME	99.310
2.1	Other Income/Expense Items not to be Recycled to Profit or Loss	5.477
2.1.1	Revaluation Surplus on Tangible Assets	-
2.1.2	Revaluation Surplus on Intangible Assets	-
2.1.3	Defined Benefit Plans' Actuarial Gains/Losses	322
2.1.4	Other Income/Expense Items not to be Recycled to Profit or Loss	4.964
2.1.5	Deferred Taxes on Other Comprehensive Income not to be Recycled to Profit or Loss	191
2.2	Other Income/Expense Items to be Recycled to Profit or Loss	93.833
2.2.1	Translation Differences	-
2.2.2	Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI	(63.062)
2.2.3	Gains/losses from Cash Flow Hedges	177.276
2.2.4	Gains/Losses on Hedges of Net Investments in Foreign Operations	-
2.2.5	Other Income/Expense Items to be Recycled to Profit or Loss	-
2.2.6	Deferred Taxes on Other Comprehensive Income to be Recycled to Profit or Loss	(20.381)
III.	TOTAL COMPREHENSIVE INCOME (I+II)	669.777

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

		Reviewed
		01.01 -31.03.2017
I.	ADDITIONS TO MARKETABLE SECURITIES REVALUATION DIFFERENCES FOR	
1.	AVAILABLE FOR SALE FINANCIAL ASSETS	173.962
II.	TANGIBLE ASSETS REVALUATION DIFFERENCES	175.702
III.	INTANGIBLE ASSETS REVALUATION DIFFERENCES	_
IV.	FOREIGN EXCHANGE DIFFERENCES FOR FOREIGN CURRENCY TRANSACTIONS	
V.	PROFIT/LOSS FROM DERIVATIVE FINANCIAL INSTRUMENTS FOR CASH FLOW	
	HEDGE PURPOSES (EFFECTIVE PORTION OF FAIR VALUE DIFFERENCES)	74.882
VI.	PROFIT/LOSS FROM DERIVATIVE FINANCIAL INSTRUMENTS FOR HEDGE OF NET	
	INVESTMENT IN FOREIGN OPERATIONS (EFFECTIVE PORTION OF FAIR VALUE	
	DIFFERENCES)	
VII.	THE EFFECT OF CORRECTIONS OF ERRORS AND CHANGES IN ACCOUNTING	
	POLICIES	-
VIII.	OTHER PROFIT LOSS ITEMS ACCOUNTED FOR UNDER EQUITY AS PER TURKISH ACCOUNTING STANDARDS	_
IX.	DEFERRED TAX OF VALUATION DIFFERENCES	(48.803)
Χ.	TOTAL NET PROFIT/LOSS ACCOUNTED UNDER EQUITY (I+II++IX)	200.041
XI.	PROFIT/LOSS	446.065
11.1	Change in fair value of marketable securities (Transfer to Profit/Loss)	1.525
11.2	Reclassification and transfer of derivatives accounted for cash flow hedge purposes recycled to Income	
	Statement	(880)
11.3	Transfer of hedge of net investments in foreign operations recycled to Income Statement	-
11.4	Other	445.420
XII.	TOTAL PROFIT/LOSS ACCOUNTED FOR IN THE PERIOD (X±XI)	646.106

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### V. CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Reviewed	Section 5 Part V	Paid-in Capital	Effect of inflation Accounting on Capital and Other Capital Reserves	Share Premium	Share Certificate Cancellation Profits	Legal Reserves	Statutory Reserves	Extraordinary Reserves	Other Reserves	Current Period Net Income/ (Loss)	Prior Period Net Income/ (Loss)	Marketable Securities Value Increase Fund	Tangible and Intangible Assets Revaluation Differences	Bonus Shares Obtained from Associates	Hedging Funds	Acc. Val. Diff. from Assets Held for Sale and Assets from Disc. Op.	Total Equity Attributable to the Parent Shareholders	Non- controlling interest	Total Shareholders' Equity
	Prior period – 01.0131.03.2017																			
			2.450.000				407 422		5.044.5co	(42.550		1 22 ( 10 7	(120.152)					40 200 045		40.202.
I.	Beginning Balance		3.150.000		714	-	487.422	-	5.841.760	(43.654)	-	1.236.405	(420.153)	-	-	45.551	-			
	Changes in period		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-		
II.	Increase/decrease related to merger		-		-	-	-	-		-	-	-		-		-				
III.	Marketable securities valuation differences		-		-	-	-	-		-	-	-	140.135	-		- -				140.135
IV.	Hedging funds (effective portion)		-		-	-	-	-		-	-	-	-	-	-	59.906		37.700		
4.1	Cash-flow hedge		-		-	-	-	-	-	-	-	-	-	-	-	59.906	-	59.906		59.906
4.2	Hedge of net investment in foreign operations		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
v.	Tangible assets revaluation differences		-		-	-	-	-		-	-	-	-	-	-	-	-		-	
VI.	Intangible assets revaluation differences		-		-	-	-	-		-	-	-	-	-	-	-	-		-	
VII.	Bonus shares obtained from associates,																			
	subsidiaries and entities under common																			
	control		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VIII.	Foreign exchange differences		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IX.	Disposal of assets		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
X.	Reclassification of assets		-		-	-	-	-		-	-	-	-	-	-	-	-	-	-	
XI.	Effect of change in associates' equity		-		-	-	-	-		-	-	-	-	-	-	-	-	-	-	
XII.	Capital increase		-		-	-	-	-		-	-	-	-	-	-	-	-	-	-	
12.1	Cash		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12.2	Internal sources		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XIII.	Share premium		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XIV.	Share cancellation profits		-		-	-	-	-		-	-	-	-	-	-	-	-		-	
XV.	Inflation adjustment to paid-in capital		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XVI.	Other		-		-	-	-	-		-	-	-	-	-	-	-	-	-		
XVII.	Period net income/(loss)		-		-	-	-	-		-	445.890	-	-	-	-	-	-	445.890	175	446.065
XVIII.	Profit distribution		-		-	-	60.665	-	1.175.740	-	-	(1.236.405)	-	-	-	-	-	-	-	
18.1	Dividends distributed		-		-	-	-	-		-	-	-	-	-	-	-	-	-	-	-
18.2	Transfers to reserves		-		-	-	60.665	-	1.175.740	-	-	(1.236.405)	-	-	-	-	-	-	-	-
18.3	Other		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Closing balance																			-
	(I+II+III+ +XVI+XVII+XVIII)		3.150.000		714		548.087		7.017.500	(43.654)	445.890	-	(280.018)	-	-	105.457		10.943.976	5,909	10.949.885

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### V. CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

Other Comprehensive Income/Expense Items not to be Recycled to Profit or Loss	Other Comprehensive Income/Expense Items to be Recycled to Profit or Loss	
•		

	Reviewed	Section 5 Part V	Paid-in Capital	Share Premium	Share Cancellati on Profits	Other Capital Reserves	Revaluation surplus on tangible and intangible assets	Defined Benefit Plans'	Others <sup>(*)</sup>	Translation Differences	Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI	Others <sup>(**)</sup>	Profit Reserves	Prior Periods' Profit/Loss	Current Period's Net Profit/Loss	Shareholders' Equity Before Minority Interest	Minority Interest	Total Shareholders' Equity
	Current Period - 01.01 - 31.03.2018																	
I.	Balances at Beginning of Period		3.350.000	714		-		- (68.312)	412.984	-	(642.559)	231.847	7.365.587	-	1.771.786	12.422.047	6.294	1 12.428.341
II.	Correction made as per TAS 8 (***)		-			-			-	-	88.514	-	-	-	(256.304)	(167.790)		- (167.790)
2.1	Effect of Corrections		-			-			-	-		-	-	-				. ' :
2.2	Effect of Changes in Accounting Policies		-	-		-			-	-	88.514	-	-	-	(256.304	(167.790)		- (167.790)
III.	Adjusted Balances at Beginning of Period (I+II)		3.350.000	714		-	•	- (68.312)	412.984	-	(554.045)	231.847	7.365.587	-			6.294	
IV.	Total Comprehensive Income		-	-		-			-	-		-	-	-	570.258	570.258	209	570.467
v.	Capital Increase in Cash		-	-		-			-	-		-	-	-				
VI.	Capital Increase from Internal Sources		-	-		-	•		-	-	-	-	-	-				
VII.	Capital Reserves from Inflation Adjustments to Paid-in Capital		-	-		-	•		-	-	-	-	-	-				
VIII.	Convertible Bonds		-	-		-	•		-	-	-	-	-	-			-	
IX.	Subordinated Liabilities		-	-		-	•	·	<del>.</del>	-	<del>.</del>		-	-		·	-	
Х.	Others Changes		-	-		-	•	- 251	(386.940)	-	344.656	141.343		-		99.310		- 99.310
XI.	Profit Distribution		-	-		-	•		-		-	-	1.515.482	-	(-10-20-10-			
11.1	Dividends		-	-		-	•		-	-	-	-	100.000	-				
11.2	Transfers to Reserves		-	-	-	-		-	-	-	-		1.415.482	-	(1.415.482	-		-
11.3	Others		-			-			-	-	-	-	-			-		-
-	Balances at end of the period (III+IV+X+XI)		3.350.000	714		-		- (68.061)	26.044		(209.389)	373.190	8.881.069	-	570.258	12.923.825	6.503	3 12.930.328

<sup>(\*)</sup> Accumulated amounts of share of investments accounted for by the equity method that can not be classified as profit / loss from other comprehensive income with other comprehensive income that will not be reclassified to other profit or loss

<sup>(\*\*\*)</sup> Accumulated amount of cash flow hedge gains / losses, equity attributable to equity holders of the Group for profit or loss from other comprehensive income and other comprehensive income to be reclassified to other profit or loss

Effect of accounting policy adjustments as a result of TFRS 9 explained in related discolosures Section three part XXVII.

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED CASH FLOW STATEMENT FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### VI. CONSOLIDATED CASH FLOW STATEMENT

		Section 5 Part VI	01.01 - 31.03.2018
Α.	CASH FLOWS FROM / (TO) BANKING OPERATIONS	1411 11	31.03.2010
1.1	Operating profit before changes in operating assets and liabilities (+)		1.545.406
1.1.1	Interest received		2.540.888
.1.2	Interest paid		(1.402.197)
.1.3	Dividend received		482
.1.4	Fees and commissions received		609.064
1.5	Other income		18.052
1.6	Collections from previously written off loans		154.391
1.7	, ,		(720.377)
1.8	Taxes paid		(424.398)
.1.9	Other		769.501
.2	Changes in operating assets and liabilities		1.174.541
.2.1	\ ' '		(10.059)
	Net (increase) decrease in due from banks		(1.678.224)
	Net (increase) decrease in loans		(989.243)
	Net (increase) decrease in other assets		(113.225)
	Net increase (decrease) in bank deposits		3.043.662
	Net increase (decrease) in other deposits		(771.782)
	Net (increase) decrease in financial liabilities measured at fair value through profit and loss		-
	Net increase (decrease) in funds borrowed		(507.469)
.2.9 2.10	Net increase (decrease) in matured payables  Net increase (decrease) in other liabilities		2.200.881
	Net cash provided from banking operations (+/-)		2.719.947
			2./19.94/
3.	CASH FLOWS FROM INVESTING ACTIVITIES		
I.	Net cash provided from / (used in) investing activities (+/-)		(882.123)
.1	Purchase of entities under common control, associates and subsidiaries		-
.2	Sale of entities under common control, associates and subsidiaries		-
.3	Fixed assets purchases		42.386
.4	Fixed assets sales		(68.532)
.5	Purchase of financial assets measured at fair value through other comprehensive income		(876.663)
.6	Sale of financial assets measured at fair value through other comprehensive income		727.136
.7	Purchase of Financial Assets Measured at Amortized Cost		(933.070)
.8	Sale of Financial Assets Measured at Amortized Cost		264.483
9	Other		(37.863)
	CASH FLOWS FROM FINANCING ACTIVITIES		
II.	Net cash provided from / (used in) financing activities (+/-)		645.922
.1	Cash obtained from funds borrowed and securities issued		3.787.716
.2	Cash used for repayment of funds borrowed and securities issued		(3.141.794)
.3	Capital increase		` -
.4	Dividends paid		-
.5	Payments for finance leases		-
.6	Other		-
V.	Effect of change in foreign exchange rate on cash and cash equivalents (+/-)		276.864
<b>.</b>	Net increase / (decrease) in cash and cash equivalents (I+II+III+IV)		2.760.610
VI.	Cash and cash equivalents at the beginning of the period (+)		6.087.371

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

# QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED CASH FLOW STATEMENT FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### VI. CONSOLIDATED CASH FLOW STATEMENT

		Section 5 Part VI	Reviewed 01.01 – 31.03.2017
A.	CASH FLOWS FROM / (TO) BANKING OPERATIONS		
1.1	Operating profit before changes in operating assets and liabilities (+)		4.561.281
1.1.1	Interest received (+)		2.207.649
1.1.2	Interest paid (-)		(865.234)
1.1.3	Dividend received (+)		52
1.1.4 1.1.5	Fees and commissions received (+) Other income (+)		495.608
1.1.5	Collections from previously written off loans (+)		13.364 281.057
1.1.7	Payments to personnel and service suppliers (-)		(637.069)
1.1.8	Taxes paid (-)		(274.764)
1.1.9	Other (+/-)		3.340.618
1.2	Changes in operating assets and liabilities		(3.591.130)
1.2.1	Net (increase) decrease in financial assets measured at fair value through profit/loss (+/-)		(96.126)
1.2.2	Net (increase) decrease in due from banks (+/-)		(2.311)
.2.3	Net (increase) decrease in loans (+/-)		447.953
1.2.4	Net (increase) decrease in other assets (+/-)		(3.166.752)
1.2.5	Net increase (decrease) in bank deposits (+/-)		(246.342)
1.2.6 1.2.7	Net increase (decrease) in other deposits (+/-) Net (increase) decrease in financial assets measured at fair value through other comprehensive income (+/-)		3.577.179 (2.085.631)
1.2.8	Net increase (decrease) in funds borrowed (+/-)		(301.478)
.2.9	Net increase (decrease) in natured payables (+/-)		(301.470)
	Net increase (decrease) in other liabilities (+/-)		(1.717.622)
[.	Net cash provided from banking operations (+/-)		970.151
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
II.	Net cash provided from / (used in) investing activities (+/-)		(520.044)
2.1	Cash paid for purchase of entities under common control, associates and subsidiaries (-)		-
2.2	Cash obtained from sale of entities under common control, associates and subsidiaries (+)		-
2.3	Fixed assets purchases (-)		(22.478)
2.4	Fixed assets sales (+)		1.037
2.5 2.6	Cash paid for purchase of financial assets measured at fair value through other comprehensive income (-) Cash obtained from sale of financial assets measured at fair value through other comprehensive income (+)		(430.461) 567.979
2.7	Cash paid for purchase of Financial Assets Measured at Amortized Cost (-)		(683.036)
2.8	Cash obtained from sale of Financial Assets Measured at Amortized Cost (+)		87.841
2.9	Other (+/-)		(40.926)
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
III.	Net cash provided from / (used in) financing activities (+/-)		153.282
3.1	Cash obtained from funds borrowed and securities issued (+)		1.226.450
3.2	Cash used for repayment of funds borrowed and securities issued (-)		(1.073.168)
3.3	Capital increase (+)		-
3.4	Dividends paid (-) Payments for finance leases (-)		-
3.5 3.6	Other (+/-)		-
v.	Effect of change in foreign exchange rate on cash and cash equivalents (+/-)		46.193
v.	Net increase / (decrease) in cash and cash equivalents ( $I+II+III+IV$ )		649.582
VI.	Cash and cash equivalents at the beginning of the period (+)		5.909.944

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION THREE

#### **ACCOUNTING POLICIES**

#### I. Basis of Presentation

# 1. Preparation of the consolidated financial statements and the accompanying footnotes in accordance with Turkish Accounting Standards and Regulation on Principles Related to Banks' Accounting Applications and Maintaining the Documents

The Parent Bank maintains its books of account in accordance with the Banking Law No. 5411, which was published in the Official Gazette No. 25983 dated November 1, 2005. The Bank prepared the accompanying consolidated financial statements regarding to the Banking Law No.5411 "Regulation on Principles Related to Banks' Accounting Applications and Maintaining the Documents", dated November 1, 2006 which is published in the Official Gazette No: 26333, which refers to "Turkish Accounting Standards" ("TAS"), put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA"), and "Turkish Financial Reporting Standards" ("TFRS") issued by the "Turkish Accounting Standards Board" ("TASB") and additional explanations and notes related to them and other decrees, notes and explanations related to accounting and financial reporting principles (all "Turkish Accounting Standards" or "TAS") published by the Banking Regulation and Supervision Agency ("BRSA") and in case where a specific regulation is not made by BRSA, the format and detail of the publicly announced consolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements".

#### **Explanation for Convenience Translation to English**

The differences between accounting principles, as described in these preceding paragraphs and accounting principles generally accepted in countries in which consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in these consolidated financial statements. Accordingly, these consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

Consolidated financial statements and the related disclosures and footnotes have been presented in thousands of Turkish Lira unless otherwise specified. The amounts expressed in foreign currency, is indicated by the full amount

#### 2. Accounting policies and valuation principles used in the preparation of the financial statements

Accounting policies and valuation principles used in the preparation of the interim financial statements are determined and applied, in accordance with the regulations, communiqués, interpretations and legislations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA"), and are consistent with the accounting policies applied in the annual financial statements prepared for the year ended 31 December 2017 except for the application of TFRS 9. The Group has started to apply TFRS 9 Financial Instruments ("TFRS 9") published by Public Oversight Accounting and Auditing Standards Authority ("POA") in the Official Gazette numbered 29953 dated 19 January 2017 in lieu of TAS 39 Financial Instruments: "Accounting and Measurement" starting from 1 January 2018. TFRS 9 sets out the new principles for the classification and measurement of financial instruments and expected credit loss which will be calculated for financial assets. Explanations on adoption of TFRS 9 is explained in Note XXVII. The Group also assessed the effect of TFRS 15 "Revenue from Contracts with Customers" standard.

The accounting policies and valuation principles related with current and prior period are explained in Notes II to XXVIII below.

Consolidated financial statements are prepared in TL accordance with the historical cost basis except for financial instruments measured at fair value through profit/loss, financial assets measured at fair value through other comprehensive income, derivative financial assets and liabilities and real estates. In addition, carrying value of assets subject to fair value hedge but are carried at historical cost is adjusted to reflect fair value changes related to risks being hedged.

The preparation of unconsolidated financial statements in conformity with TAS requires the use of certain critical accounting estimates by the Parent Bank management to exercise its judgment on the assets and liabilities of the balance sheet and contingent matters as of the balance sheet date. These estimates, which include the fair value calculations of financial instruments and impairments of financial assets are being reviewed regularly and, when necessary, suitable corrections are made and the effects of these corrections are reflected to the income statement.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### II. Strategy for the Use of Financial Instruments and the Foreign Currency Transactions

#### 1. Strategy for the use of financial instruments

The major funding sources of the Parent Bank are customer deposits, bond issues and funds borrowed from international markets. The customer deposits bear fixed interest rate and have an average maturity of 1-3 months in line with the sector. Domestic bond issues are realized within the maturity of 6 months and foreign bond issues are based on long maturities with fixed interests. Funds borrowed from abroad mostly bear floating rates and are reprised at an average period of 3-6 months. The Parent Bank diverts its placements to assets with high return and sufficient collaterals. The Parent Bank manages the liquidity structure to meet its liabilities when due by diversifying the funding sources and keeping sufficient cash and cash equivalents. The maturity of fund sources and maturity and yield of placements are considered to the extent possible within the current market conditions and higher return on long-term placements is aimed.

Besides customer deposits, the Parent Bank funds its long term fixed interest rate TL loan portfolio with long term (up to 10 years) floating interest rate foreign currency funds obtained from international markets. The Parent Bank converts the foreign currency liquidity obtained from the international markets to TL liquidity using long term swap transactions (fixed TL interest rate and floating FC interest rate). Thus, the Parent Bank generates TL denominated resources for funding long term loans with fixed interest rates.

The Parent Bank has determined securities portfolio limits based on the market risk limitations for money, capital and commodity markets. Products included in the securities portfolio are subject to position and risk limits. Position limits restrict the maximum nominal position based on the product. Risk limits are expressed in terms of "Value at Risk (VAR)" by taking the risk tolerance as a cap. The maximum VAR amounts are determined by interest and currency risk factors, which affect the securities portfolio that is subject to market risk, as well as determining the risk tolerance based on the total value at risk. The above mentioned limits are revised annually.

The strategies for hedging exchange rate risk resulting from the Group's foreign currency debt securities which are categorized as financial assets at fair value through other comprehensive income explained in foreign currency risk section and the applications regarding the cash flow hedging of interest rate cash flow risk resulting from deposits are explained in the Interest Rate Risk section in detail.

Hedging strategies for foreign exchange risk resulting from other foreign currency transactions are explained in the foreign currency risk section.

### 2. Foreign currency transactions

# 2.1. Foreign currency exchange rates used in converting transactions denominated in foreign currencies and presentation of them in the financial statements

The Group accounts for the transactions denominated in foreign currencies in accordance with TAS 21 "The Effects of Changes in Foreign Exchange Rates". Foreign exchange gains and losses arising from transactions that are completed as of December 31, 2017 are translated to TL by using historical foreign currency exchange rates. Balances of the foreign currency denominated assets and liabilities except for non-monetary items are converted into TL by using foreign currency exchange rates of the Parent Bank for the period end and the resulting exchange differences are recorded as foreign exchange gains and losses. Foreign currency nonmonetary items measured at fair value are converted with currency exchange rates at the time of fair value measurement. The Parent Bank's foreign currency exchange rates for the related period ends are as follows:

	March 31,2018	<u>December 31,2017</u>					
US Dollar	TL 3,9949	TL 3,8104					
Euro	TL 4,9191	TL 4,5478					

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 2.2. Total exchange rate differences that are included in net profit or loss for the year

The foreign currency position of the Parent Bank and the profit / loss from the foreign exchange transactions realized are included in the income statement of foreign exchange gains / losses and income/losses from derivative financial instruments in the income statement. While gain / loss from spot foreign exchange transactions are included in the profit / loss item of foreign exchange gain/loss on balance sheet, profit / loss from derivative transactions (forward, option etc.) for the purpose of hedging related transactions are included in income / loss statement of derivative financial instruments. Therefore, in order to determine the net profit / loss effects of foreign exchange transactions, two balances should be assessed together. As of 31 March 2018, net foreign exchange transaction loss is TL 65.256 (March 31, 2017-TL 45.162) when the net interest income amounting to TL 431.517 (31 March, 2017-TL 306.780) arising from derivative transactions is excluded from the derivative transactions loss amounting to TL 250.426 (March 31, 2017-TL 296.046) and foreign exchange loss amounting to TL 115.835 (31 March, 2017-TL 34.428).

#### 2.3. Foreign Associates

None.

#### III. Information on Associates, Subsidiaries and Entities Under Common Control

The accompanying consolidated financial statements are prepared in accordance with TFRS 10 "Turkish Financial Reporting Standard in regards to Consolidated Financial Statements" and BRSA's "Regulation on Preparation of Consolidated Financial Statements of Banks" published on the Official Gazette numbered 26340 and dated November 8, 2006.

The corporations included in consolidation and their places of incorporation, nature of activities and shareholding percentages are as follows:

		Consolidation Method	Place of Establishment	Subject of Operations		ive Share Group (%)
					March 31, 2018	December 31, 2017
1.	QNB Finans Yatırım Menkul			Securities	}	
	Değerler A.Ş. (Finans Yatırım)	Full consolidation	Turkey	Intermediary Services	100,00	100,00
2.	QNB Finans Portföy Yönetimi A.Ş.		-	•		
	(Finans Portföy)	Full consolidation	Turkey	Portfolio Management	100,00	100,00
3.	Hemenal Finansman A.Ş. (Tüketici		•	· ·		
	Finansman)	Full consolidation	Turkey	Consumer Financing	100,00	100,00
4.	QNB Finans Finansal Kiralama		·			
	A.Ş. (Finans Leasing)	Full consolidation	Turkey	Financial Leasing	99,40	99,40
5.	QNB Finans Faktoring A.Ş. (Finans		·			
	Faktoring)	Full consolidation	Turkey	Factoring Services	100,00	100,00
6.	Cigna Finans Emeklilik ve Hayat		·	Private Pension and	!	
	A.Ş. ( Cigna Finans Emeklilik)	Equity Method	Turkey	Insurance	49,00	49,00

Subsidiaries maintain their books of accounts and prepare their financial statements in accordance with the regulations on accounting and reporting framework and accounting standards which are determined by the accounting standards promulgated by the Turkish Commercial Code, Financial Leasing Law and Turkish Capital Markets Board ("CMB") regulations. Certain adjustments and reclassifications were made on the financial statements of the subsidiaries for the purpose of fair presentation in accordance with the prevailing regulations and accounting standards according to regulations, communiqués, interpretations and legislations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA"), and in case where a specific regulation is not made by BRSA, in accordance with Turkish Accounting Standards ("TMS") and Turkish Reporting Standards ("TFRS") and related additions and interpretations published by Public Accounting and Auditing Oversight Authority ("KGK").

Differences between the accounting policies of subsidiaries and entities under common control and those of the Parent Bank are adjusted, if material. The financial statements of the subsidiaries and entities under common control are prepared as of March 31, 2018.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 1. Subsidiaries

Subsidiaries are the entities controlled directly or indirectly by the Parent Bank.

Control is defined as the power over the investee, exposure or rights to variable returns from its involvement with the investee and the ability to use its power over the investee to affect the amount of the Parent Bank's returns.

Subsidiaries are consolidated using the full consolidation method based on the size of their asset equity, and result of operations. Financial statements of related subsidiaries are consolidated from the date when the control is transferred to the Parent Bank and are put out of consolidation's scope as soon as control is removed. Accounting policies applied by subsidiaries that are included in consolidated financial statements are not different from the Parent Bank's accounting policies.

According to full consolidation method, 100% of subsidiaries' asset, liability, income, expense and off balance sheet items are consolidated with the Parent Bank's asset, liability, income, expense and off balance sheet items. Book value of the Group's investment in each subsidiary is netted off with Group's equity shares. Unrealized gains and losses and balances that arise due to transactions between subsidiaries within consolidation scope, have been net off. Non-controlling interests are shown separately from earnings per share on consolidated balance sheet and income statement.

#### 2. Associates and entities under common control

The Parent Bank does not have any financial associates that are consolidated in the accompanying financial statements.

The joint venture is established locally, has its primary operations in private pension and insurance, is controlled jointly with another group with a partnership agreement, and is included in Parent Bank's capital. Subject joint venture is included in consolidated financial statements by using equity method.

Equity method is a method of accounting whereby the book value of the investor's share capital in the subsidiary or the joint venture is either added to or subtracted in proportion with investor's share from the change in the subsidiary's or joint venture's equity within the period. The method also foresees that profit will be deducted from the subsidiary's or joint venture's accordingly recalculated value.

### IV. Explanations on Derivative Financial Assets and Liabilities

The Group enters into forward currency purchase/sale agreements and swap transactions to reduce the foreign currency risk and interest rate risk and manage foreign currency liquidity risk. The Group also carries out currency and interest options and credit default swap and futures agreements.

Besides customer deposits, the Parent Bank funds its long term fixed interest rate TL loan portfolio with long term (up to 10 years) floating interest rate foreign currency funds obtained from international markets. The Parent Bank converts the foreign currency liquidity obtained from customer deposits and the international markets to TL liquidity with long term swap transactions (fixed TL interest rate and floating FC interest rate). Therefore, the Parent Bank not only funds its long term fixed interest rate loans with TL but also hedges itself against interest rate risk.

The Parent Bank's derivative instruments held for trading and derivative instruments hedging purpose are classified, measured and accounted in accordance with "TFRS 9" and TAS 39 "Financial Instruments: Recognition and Measurement", respectively. Derivative instruments held for trading and derivative instruments hedging purpose are initially recognized at fair value and subsequently measured at fair value. Also, the liabilities and receivables arising from the derivative transactions are recorded as off-balance sheet items at their contractual values. The derivative transactions are accounted for at fair value subsequent to initial recognition and are presented in the "Derivative Financial Assets at Fair Value Through Profit/Loss", "Derivative Financial Liabilities at Fair Value Through Other Comprehensive Income" and "Derivative Financial Liabilities at Fair Value Through Other Comprehensive Income" items of the balance sheet depending on the resulting positive or negative amounts of the computed value. These amounts of derivative transactions presented on the balance sheet, represent the fair value differences based on the valuation.

Fair values of foreign currency purchase and sales contracts, currency and interest rate swap transactions are calculated by using internal pricing models based on market data.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Fair values of option contracts are calculated with option pricing models.

Futures transactions are accounted for at settlement as of the balance sheet date.

The Parent Bank does not have either any hybrid contract contains a host that is not an asset within the scope of this standard or a financial instrument which shall be separated from the host and accounted for asderivative under this standard.

Credit derivatives are capital market tools designed to transfer credit risk from one party to another. The Parent Bank's credit derivatives portfolio included in the off-balance sheet accounts composes of credit default swaps resulted from protection buying or selling.

Credit default swap is a contract, in which the protection seller commits to pay the protection value to the protection buyer in case of certain credit risk events in return for the premium paid by the buyer for the contract. Credit default swaps are valued daily at their fair values.

Upon valuation of derivative instruments that are not subject to hedge accounting, differences in fair value, except for currency revaluation differences, are recorded in the income statement on Gains/Losses from Derivative transactions. These foreign currency valuation differences are accounted for under "Foreign Exchange Gains/Losses" account.

### In cash flow hedge accounting:

The Parent Bank applies cash flow hedge accounting using interest swap transactions to hedge its TL and FC customer deposits with short term cyclical basis and subordinated loans which have floating interest payment. The Parent Bank implements effectiveness tests at the balance sheet dates for hedge accounting; the effective parts are accounted as defined in TAS 39, in financial statements under equity "Other Comprehensive Income/Expense Items to be Recycled to Profit or Loss" (December 31, 2017 : Hedging Funds), whereas the amount concerning ineffective parts is associated with income statement.

In cash flow hedge accounting, when the hedging instrument expires, is executed or sold and when the hedge relationship becomes ineffective or is discontinued as a result of the hedge relationship being revoked; the hedging gains and losses that were previously recognized under equity are transferred to profit or loss when the cash flows of the hedged item are realized.

### In fair value hedge accounting:

The Parent Bank applies fair value hedge accounting within the framework of TAS 39 using swaps to hedge a portion of its long term, fixed rate mortgage and project finance loans against possible fair value change due to market interest rate fluctuations.

The Parent Bank applies fair value hedge accounting using FX swaps to hedge long term, fixed rate, foreign currency Eurobonds in financial assets measured at fair value through other comprehensive income (December 31, 2017: Available for sale) portfolio against interest rate fluctuations.

The Parent Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to long term TL government bonds with fixed coupon payment in financial assets measured at fair value through other comprehensive income (December 31,2017: Available for sale) portfolio using swap transactions as hedging instruments.

Information on Eurobond government securities and loan portfolio, recognized as fair value hedged items, is presented in Section 3, Footnote VII, 2 and 4.

The Parent Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to the foreign currency bonds issued using interest rate swap transactions as hedging instruments.

QNB Finans Finansal Kiralama AŞ., the subsidiary of the Parent bank, applies fair value hedge accounting to hedge itself against changes in interest rates related to fixed rate TL securities issued.

The Parent Bank applies fair value hedge accounting through interest rate swaps to hedge itself against changes in the interest rates related to foreign currency borrowings.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

QNB Finans Finansal Kiralama AŞ., the subsidiary of the Parent bank, applies fair value hedge accounting through interest rate swaps to hedge itself against changes in interest rates related to TL borrowings.

At each balance sheet date the Parent Bank and QNB Finans Finansal Kiralama AŞ., the subsidiary of the Parent Bank, apply effectiveness tests for fair value hedge accounting.

When the hedging instrument expires, is executed or sold and when the hedge relationship becomes ineffective or is discontinued as a result of the hedge relationship being revoked, adjustments made to the carrying amount of the hedged item are transferred to profit and loss with straight line method for portfolio hedges or with effective interest rate method for micro hedges. In case the hedged item is derecognized, hedge accounting is discontinued and within context of fair value hedge accounting, adjustments made to the value of the hedged item are accounted in income statement.

#### V. Explanations on Interest Income and Expenses

Interest income is recorded according to the effective interest rate method (Rate equal to net present value of future cash flows of financial assets or liabilities) defined in the TFRS 9 "Financial Instruments" standard by applying the effective interest rate to the gross carrying amount of a financial asset except for: purchased or originated credit-impaired financial assets or financial assets that are not purchased or originated credit-impaired financial assets but subsequently have become credit-impaired financial assets. When applying the effective interest rate method, an entity identifies fees that are an integral part of the effective interest rate of a financial instrument. Fees that are an integral part of the effective interest rate of a financial instrument to the effective interest rate, unless the financial instrument is measured at fair value, with the change in fair value being recognized in profit or loss.

When applying the effective interest method, The Parent Bank amortized any fees, transaction costs and other premiums or discounts that are included in the calculation of the effective interest rate over the expected life of the financial instrument. In case an interest was accrued on a security before its acquisition, the collected interest is divided into two parts as interest before and after the acquisition and only the interest of the period after the acquisition is recorded as interest income in the financial statements. If the expectation for the cash flows from financial asset is revised for reasons other than the credit risk, the change is reflected in the carrying amount of asset and in the related statement of profit or loss line and is amortized over the estimated life of financial asset.

If the financial asset is impaired and classified as a non-performing receivable, the Parent Bank applies the effective interest rate on the amortized cost of the asset for subsequent reporting periods. Such interest income calculation is made on an individual contract basis for all financial assets subject to impairment calculation. It is used effective interest rate during calculation of loss given default rate in expected credit loss models and accordingly, the calculation of expected credit losses includes an interest amount. Therefore, a reclassification is made between the accounts of "Expected Credit Losses" and "Interest Income From Loans" for such calculated amount.

#### VI. Explanations on Fees and Commission Income and Expenses

Except for fees and commissions that are integral part of the effective interest rates of financial instruments measured at amortized costs, the fees and commissions are accounted for in accordance with TFRS 15 Revenue from Contracts with Customers. Except for certain fees related with certain banking transactions and recognized when the related service is given, fees and commissions received or paid, and other fees and commissions paid to financial institutions are accounted under accrual basis of accounting throughout the service period. The income derived from agreements or asset purchases from real-person or corporate third parties are recognized as income when realized.

#### VII. Explanations and Disclosures on Financial Instruments

#### **Initial recognition of financial instruments**

The Parent Bank shall recognize a financial asset or a financial liability in its statement of financial position when, and only when, the entity becomes party to the contractual provisions of the instrument. A regular way purchase or sale of financial assets shall be recognized and derecognized, as applicable, using trade date accounting or settlement date accounting. Purchase and sale transactions of securities are accounted at the settlement date.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Initial measurement of financial instruments

The classification of financial instruments at initial recognition depends on the contractual conditions and the relevant business model. Except for the assets in the scope of TFRS 15 Revenue from contracts with customers, at initial recognition, the Parent Bank measures financial asset or financial liabilities at fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit/loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability.

#### **Classification of financial instruments**

On which category a financial instruments shall be classified at initial recognition depends on both the business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

As per TFRS 9, the Parent Bank classifies a financial asset on the basis of its contractual cash flow characteristics if the financial asset is held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. In order to assess whether the element provides consideration for only the passage of time, an entity applies judgement and considers relevant factors such as the currency in which the financial asset is denominated and the period for which the interest rate is set. When the contractual conditions are exposed to the risks which are not consistent with the basic lending arrangement or variability of cash flows, the relevant financial asset is measured at fair value through profit or loss. The Parent Bank tested all financial assets whether their "contractual cash-flows solely represent payments of principal and interest" and assessed the asset classification within the business model.

#### Assessment of business model

As per TFRS 9, the Parent Bank's business model is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective.

The Parent Bank's business models are divided into three categories.

#### Business model aimed to hold assets in order to collect contractual cash flows

This is a model whose objective is to hold assets in order to collect contractual cash flows are managed to realise cash flows by collecting contractual payments over the life of the instrument. The financial assets that are held within the scope of this business model are measured at amortized cost when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Receivables from the Central Bank, Banks, Money Market Placements, investments under financial assets measured at amortized cost, loans, leasing receivables, factoring receivables and other receivables are assessed within this business model.

#### Business model aimed to collect contractual cash flows and sell financial assets

This is a model whose objective is achieved by both collecting contractual cash flows and selling financial assets: the Parent Bank may hold financial assets in a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Fair value change of the financial assets that are held within the scope of this business model are accounted under other comprehensive income when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Financial Assets Measured at Fair Value through Other Comprehensive Income are assessed in this business model.

#### Other business models

Financial assets are measured at fair value through profit or loss when they are not held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Financial assets measured at fair value through profit/loss are assessed in this business model.

#### Measurement categories of financial assets and liabilities

Financial assets are classified in three main categories as listed below:

- Financial assets measured at fair value through profit/loss
- Financial assets measured at fair value through other comprehensive income and
- Financial assets measured at amortized cost

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Financial assets at the fair value through profit or loss

Financial assets at fair value through profit/loss are financial assets other than the ones that are managed with business model that aims to hold to collect contractual cash flows or business model that aims to collect both the contractual cash flows and cash flows arising from the sale of the assets; and if the contractual terms of the financial asset do not lead to cash flows representing solely payments of principal and interest at certain date; that are either acquired for generating a profit from short-term fluctuations in prices or are financial assets included in a portfolio aiming to short-term profit making. Financial assets at the fair value through profit or loss are initially recognized at fair value and measured at their fair value after recognition. All gains and losses arising from these valuations are reflected in the income statement. According to uniform chart of accounts explanations interest income earned on financial asset and the difference between their acquisition costs and amortized costs are recorded as interest income in the statement of profit or loss. The differences between the amortized costs and the fair values of such assets are recorded under trading account income/losses in the statement of profit or loss. In cases where such assets are sold before their maturities, the gains/losses on such sales are recorded under trading account income/losses.

#### Financial Assets at Fair Value Through Other Comprehensive Income

Financial Assets at Fair Value Through Other Comprehensive Income In addition to Financial assets within a business model that aims to hold to collect contractual cash flows and aims to hold to sell, financial asset with contractual terms that lead to cash flows are solely payments of principal and interest at certain dates, they are classified as fair value through other comprehensive income. Financial assets at fair value through other comprehensive income are recognized by adding transaction cost to acquisition cost reflecting the fair value of the financial asset. After the recognition, financial assets at fair value through other comprehensive income are measured at fair value. Interest income calculated with effective interest rate method arising from financial assets at fair value through other comprehensive income and dividend income from equity securities are recorded to income statement.

"Unrealized gains and losses" arising from the difference between the amortized cost and the fair value of financial assets at fair value through other comprehensive income are not reflected in the income statement of the period until the acquisition of the asset, sale of the asset, the disposal of the asset, and impairment of the asset and are accounted under the "Other comprehensive income/expense items to be recycled to profit/loss" under shareholders' equity. Equity securities, which are classified as financial assets at fair value through other comprehensive income, that have a quoted market price in an active market and whose fair values can be reliably measured are carried at fair value. Equity securities that do not have a quoted market price in an active market and whose fair values cannot be reliably measured are carried at cost, less provision for impairment.

Parent Bank has inflation indexed (CPI) government bonds in its financial assets at fair value through other comprehensive income and measured at amortized cost portfolios. CPI government bonds that are constant throughout their lives and their real principal amounts are preserved from inflation. These marketable securities are valued and accounted by using effective interest rate method by considering the real coupon rates and reference inflation index at the issue date together with the index calculated by considering the estimated inflation rate as disclosed by the Turkish Treasury. As disclosed in 'Inflation Indexed Bonds Manual' published by Turkish Treasury, reference index used for the real payments is determined based on the inflation rates of two months before. The estimated inflation rate used is updated during the year when necessary.

Some portion of the Eurobond portfolio which has been recognized as financial assets at fair value through other comprehensive income are designated as fair value hedged items, hedged against interest rate fluctuations, starting from March and April 2009, and some portion of the TL government bonds are designated as fair value hedged items, hedged against interest rate fluctuations, starting from July 2011. Those securities are disclosed under financial assets at FV through OCI in order to be in line with balance sheet presentation. The fair value differences of Eurobond and TL government bond hedged items are accounted for under "Trading Account Gains/ Losses" in the income statement.

In cases where fair value hedge operations cannot be effectively performed as described in TAS 39, fair value hedge accounting is ceased. After fair value accounting is ceased value differences, previously reflected to the income statement are amortized through the equity until the maturity of related hedged securities. The fair value differences of related portfolio securities sold prior to maturity are immediately recognized in the income statement.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### **Financial Assets Measured at Amortized Cost:**

Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are classified as financial assets measured at amortized cost. Financial assets measured at amortized cost are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using effective interest rate method. Interest income obtained from financial assets measured at amortized cost is accounted in income statement.

The Parent Bank as explained in part IV, "Explanations on Derivative Financial Assets and Liabilities", enters into fx swap transactions against TL in order to hedge the possible losses which might arise due to the changes in the fair value of a certain portion of its long-term loans and applies fair value hedge accounting as per TAS 39. The Parent Bank accounts for the hedged loan portfolio at fair value related to hedged risk, the swap transactions used as the hedging instrument at fair value and reflects the related net gain or loss to respective period's income statement.

When the fair value hedge accounting could not be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. The fair value differences of the hedged loans are amortized through income statement until the maturity of the hedged loans.

#### VIII. Explanations on Expected Credit Losses:

As of 1 January 2018, the Parent Bank recognizes a loss allowance for expected credit losses on financial assets and loans measured at amortized cost, financial assets measured at fair value through other comprehensive income, loan commitments and financial guarantee contracts not measured at fair value through profit/loss based on TFRS 9 and the regulation published in the Official Gazette no. 29750 dated 22 June 2016 in connection with "Procedures and Principals regarding Classification of Loans and Allowances Allocated for Such Loans" effective from 1 January 2018. At each reporting date, the Parent Bank shall assess whether the credit risk on a financial instrument has increased significantly since initial recognition. The Parent Bank considers the changes in the default risk of financial instrument, when making the assessment.

The expected credit loss estimates are required to be unbiased, probability-weighted and include supportable information about past events, current conditions, and forecasts of future economic conditions. These financial assets are divided into three categories depending on increase in credit risk observed since their initial recognition:

#### Stage 1:

For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. Impairment for credit risk is recorded in the amount of 12-month expected credit losses.

#### Stage 2

As of the reporting date of the financial asset, in the event of a significant increase in credit risk since initial recognition, the financial asset is transferred to Stage 2. Impairment for credit risk is determined on the basis of the instrument's lifetime expected credit losses.

### Stage 3:

Financial assets considered as impaired at the reporting date are classified as stage 3. the probability of default is taken into account as 100% in the calculation of impairment provision and Parent Bank accounts lifetime expected credit losses. In determining the impairment, the Parent Bank takes into consideration the following criteria:

- Delay of over 90 days
- Impairment of credit worthiness
- Collateral and / or equity of debtor is inadequate cover the payment of receivables on the maturity.
- If it is convinced that will be delayed by more than 90 days for recovery of receivables due to macroeconomic, sector-specific or customer-specific reasons.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Calculation of expected credit losses

The Parent Bank measured expected credit losses with the reasonable, objective and supportable information based on a probability-weighted including estimations about time value of money, past events, current conditions and future economic conditions as of the reporting date, without undue cost or effort. The calculation of expected credit losses consists of three main parameters: probability ofdefault (PD), loss given default (LGD) and exposure at default (EAD). PDs and LGDs used in the ECL calculation are point in time ("PIT")-based for key portfolios and consider both current conditions and expected cyclical changes.

#### Probability of Default ("PD")

The PD represents the likelihood of a default over a specified time period. A 12-month PD represents the likelihood of default determined for the next 12 months and a lifetime PD represents the probability of default over the remaining lifetime of the instrument. The lifetime PD calculation is based on a series of 12-month PIT PDs that are derived from TTC PDs and scenario forecasts.

#### Loss Given Default ("LGD")

The LGD represents an estimate of the loss at the time of a potential default occurring during the life of a financial instrument. The LGD is calculated taking into account expected future cash flows from collateral and other credit enhancements by considering time value of money.

#### **Exposure at Default ("EAD")**

The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial instrument. It represents the cash flows outstanding at the time of default, considering expected repayments, interest payments and accruals, discounted at the effective interest rate. Future drawdowns on facilities are considered through a credit conversion factor (CCF) that is reflective of historical drawdown and default patterns and the characteristics of the respective portfolios.

#### **Consideration of the Macroeconomic Factors**

Loss given default and probability of default parameters are determined by considering macroeconomic factors. The macroeconomic variables used in the calculation of the expected loss are as follows:

- Five year credit risk of Turkey
- Real GDP growth
- Unemployment rate
- European Region inflation rate
- Five year government bond interest rate of Turkey

Stages were determined through the models created using internal information for the Parent Bank and Finans Finansal Kiralama A.Ş., the simplified method has been applied for other financial institutions.

#### **Calculating the Expected Loss Period**

Lifetime ECL is calculated by taking into account maturity extensions, repayment options and the period during which the Parent Bank will be exposed to credit risk. The time in financial guarantees and other irrevocable commitments represents the credit maturity for which the liabilities of the Parent Bank. Behavioral maturity analysis has been performed on credit cards and overdraft accounts.

# Significant increase in credit risk

The Parent Bank makes qualitative and quantitative assessments regarding assessment of significant increase in credit risk of financial assets to be classified as stage 2 (Significant Increase in Credit Risk).

Within the scope of quantitative assessment, The quantitative reason explaining the significant increase in the credit risk is based on a comparison of the probability of default calculated at the origination of the loan and the probability of default assigned for the same loan as of the reporting date. If there is a significant deterioration in PD, it is considered that there is a significant increase in credit risk and the financial asset is classified as stage 2. In this context, the Parent Bank has calculated thresholds at which point the relative change is a significant deterioration. When determining the significant increase in bank credit risk, The Parent Bank also assessed the absolute change in the PD date on the transaction date and on the reporting date. If the absolute change in the PD ratio is above the threshold values, the related financial asset is classified as stage 2.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

The Parent Bank classifies the financial asset as Stage 2 (Significant Increase in Credit Risk) where any of the following conditions are satisfied as a result of a qualitative assessment:

- Loans overdue more than 30 days as of the reporting date
- Loans classified as watch-list
- When there is a change in the payment plan due to restructuring

#### IX. Explanations on Netting of Financial Instruments

Financial assets and liabilities are offset and the net amount is reported on the balance sheet when the Group has a legally enforceable right to offset the recognized amounts, and the intention of collecting or paying the net amount of related assets and liabilities or to realize the asset and settle the liability simultaneously.

#### X. Derecognition of financial instruments

#### a) Derecognition of financial assets due to change in contractual terms

Based on TFRS 9, the renegotiation or modification of the contractual cash flows of a financial asset could lead to the derecognition of the existing financial asset. When the modification of a financial asset results in the derecognition of the existing financial asset and the subsequent recognition of the modified financial asset, the modified asset is considered a 'new' financial asset. When the Parent Bank assesses the characteristics of the new contractual terms of the financial asset, it evaluates the contractual cash flows including foreign currency rate changes, conversion to equity, counterparty changes and solely principal and interest on principle. When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset, it is recalculated the gross carrying amount of the financial asset and recognized a modification gain or loss in profit or loss.

Where all risks and rewards of ownership of the asset have not been transferred to another party and the Parent Bank retains control of the asset, the Parent Bank continues to recognize the remaining portion of the asset and liabilities arising from such asset. When the Parent Bank retains substantially all the risks and rewards of ownership of the transferred asset, the transferred asset continues to be recognized in its entirety and the consideration received is recognized as a liability.

#### b) Derecognition of financial assets without any change in contractual terms

The Parent Bank derecognizes the asset if the contractual rights to cash flows from the financial asset are expired or the related financial asset and all risks and rewards of ownership of the asset are transferred to another party. Except for equity instruments measured at fair value through other comprehensive income, the total amount consisting of the gain or loss arising from the difference between the book value and the amount obtained and any accumulated gain directly accounted in equity shall be recognized in profit/loss.

#### c) Derecognition of financial liabilities

It shall be removed a financial liability (or a part of a financial liability) from the statement of financial position when, and only when, it is extinguished—ie when the obligation specified in the contract is discharged or cancelled or expires.

#### XI. Explanations on Sales and Repurchase Agreements and Lending of Securities

Securities sold under repurchase agreements are recorded on the balance in accordance with Uniform Chart of Accounts. Accordingly, government bonds and treasury bills sold to customers under repurchase agreements are classified as "Investments Subject to Repurchase Agreements" and valued based on the Group's management's future intentions, either at market prices or using discounting method with internal rate of return.

Funds lended against securities purchased under agreements to resell ("Reverse repos") are accounted under "Receivables from reverse repurchase agreements" on the balance sheet. The difference between the purchase and resell price determined by these repurchase agreements is accrued over the life of repurchase agreements using the "Effective interest method".

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Securities that are subject to repurchase agreements as at the balance sheet date amounted to TL 8.398.365 (December 31, 2017– TL 7.631.184).

As of March 31, 2018 the Parent Bank has no securities that are subject to lending transactions (December 31, 2017 – none).

Securities purchased with a commitment to resell (reverse repurchase agreements) are recorded in a separate account under "Money Market Placements" in the balance sheet. The difference resulting from purchase and resale prices is treated as interest income and accrued over the life of the agreement.

#### XII. Explanations on Assets Held for Sale and Discontinued Operations

In accordance with IFRS 5 ("Assets Held for Sale and Discontinued Operations"), assets classified as held for sale are measured at lower of carrying value or fair value less costs to sell. Amortization on subject asset is ended and these assets are presented separately on financial statements. An asset (or a disposal group) is regarded as "asset held for sale" only when the sale is highly probable and the asset (disposal group) is available for immediate sale in its present condition. For a highly probable sale, there must be a valid plan prepared by the management for the sale of asset including identification of possible buyers and completion of sale process. Furthermore, the asset (or a disposal group) should be actively marketed at a price consistent with its fair value. Various events and conditions may prolong the sale procedures for more than one year. In case subject delay is caused by the events and conditions beyond the Group's control and there is enough evidence that plans to sell subject asset (or a disposal group) continue subject assets continue to be classified as assets held for sale.

A discontinued operation is a part of the Parent Banks' business classified as disposed or held-for-sale. The operating results of the discontinued operations are disclosed separately in the income statement. The Parent Bank has no discontinuing operations.

The Parent Bank classifies tangible assets which are acquired due to non-performing receivables as other assets.

#### XIII. Explanations on Goodwill and Other Intangible Assets

The Group's intangible assets consist of software, intangible rights and goodwill.

The intangible assets are recorded at their historical cost less accumulated amortization and provision for impairment, if any. Amortization is calculated on a straight-line basis. Softwares have been classified as other intangible fixed assets. The useful life of softwares is determined as 3-5 years.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard on Impairment of Assets (TAS 36) and if the recoverable amount is less than the carrying value of the related asset, a provision for impairment loss is made.

#### XIV. Explanations on Tangible Assets

Tangible assets are recorded at their historical cost less accumulated depreciation and provision for impairment, if any.

Depreciation is calculated on a straight-line basis over the estimated useful life of tangible assets. The annual amortization rates used are as follows:

Properties 2%

Movables purchased and acquired under finance lease contracts

7 % – 25%

The depreciation of leasehold improvements acquired before December 2009, under operating lease agreements, is calculated according to their useful lives. Depreciation of the leasehold improvements acquired after this date is calculated over the lease period not exceeding 5 years where the lease duration is certain; or 5 years where the lease period is not certain in accordance with "Communiqué on the Amendment of Communiqué on Uniform Chart of Accounts and Explanatory Notes" dated January 10, 2011.

Depreciation is calculated on a pro-rata basis for the assets that have been placed in use for less than a year as of the balance sheet date.

Net book value of the property and leased assets under financial lease contracts are compared with the fair values determined by independent appraisers as of the year end and provision for impairment is recognized in "Other

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Operating Expenses" in the related period income statement when the fair value is below the net book value in accordance with "Turkish Accounting Standard on Impairment of Assets" (TAS 36).

Gains or losses resulting from disposals of the tangible assets are recorded in the income statement as the difference between the net proceeds and net book value of the asset.

Expenses for repairs are capitalized if the expenditure increases economic life of the asset; otherwise, they are expensed.

There are no changes in the accounting estimates in regards to amortization duration, which could have a significant impact on the current and future financial statements. There are no pledges, mortgages or other restrictions on the tangible assets. There are no purchase commitments related to the fixed assets.

#### XV. Explanations on Leasing Transactions

Fixed assets acquired under finance lease contracts are presented under "Tangible Fixed Assets" on the asset side and under "Financial Lease Payables" on the liability side at the initial date of the lease. The basis for the determination of related balance sheet amounts is the lower of fair value of the leased asset and the present value of the lease payments. The direct costs incurred for a finance lease transaction are capitalized as additions to the cost of the leased asset. Lease payments include the financing costs incurred due to the leasing transaction and the principal amount of the leased asset for the current period. Depreciation is calculated on a straight-line basis over the estimated useful life of the leased assets at the rate of 20% except for the buildings which are depreciated at the rate of 2%.

Total payments made under operating leases are charged to income statement on a straight-line basis over the period of the lease.

The gross lease receivables including interest and principal amounts regarding the Group's financial leasing activities as "Lessor" are stated under the "Finance Lease Receivables". The difference between the total of rental payments and the cost of the related fixed assets is reflected to the "Unearned Income" account. The interest income is recognized based on a pattern reflecting a constant periodic rate of return on the net investment outstanding.

### XVI. Explanations on Factoring Receivables

Factoring receivables are measured at amortized cost using the effective interest rate method after deducting unearned interest income and when specific provisions for impairment are recognized.

#### XVII. Explanations on Provisions and Contingent Liabilities

Provisions, other than specific and general provisions for loans and other receivables, and contingent liabilities are provided for in accordance with TAS 37 "Provisions, Contingent Liabilities and Contingent Assets". Provisions are accounted for immediately when obligations arise as a result of past events and a reliable estimate of the obligation is made by the Group. Whenever the amount of such obligations cannot be measured, they are regarded as contingent. If the possibility of an outflow of resources embodying economic benefits becomes probable and the amount of the obligation can reliably be measured, a provision is provided.

#### XVIII. Explanations on Obligations of the Group for Employees Benefits

Provision for employee severance benefits of the Group has been accounted for in accordance with TAS 19 "Employee Benefits".

In accordance with the existing social legislation in Turkey, the Group is required to make lump-sum termination indemnities including retirement and notice payments to each employee whose employment is terminated due to resignation or for reasons other than misconduct. The retirement pay is calculated for every working year within the Group over salary for 30 days or the official ceiling amount per year of employment and the notice pay is calculated for the relevant notice period time as determined based on the number of years worked for the Group.

The Group has reflected the retirement pay liability amount, which was calculated by an independent actuary, in the accompanying financial statements. According to IAS 19, The Group recognizes all actuarial gains and losses immediately through other comprehensive income.

The Group does not have any employees who work under limited period contracts with remaining terms longer than 12 months after the balance sheet date.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Provision for the employees' unused vacations has been booked in accordance with IAS 19 and reflected to the financial statements.

There are no foundations, pension trusts or similar associations of which the Group employees are members.

#### XIX. Explanations on Taxation

#### 1. Corporate Tax

In accordance with the Corporate Tax Law No. 5520 published in the Official Gazette No: 26205 dated June 21, 2006, statutory income is subject to corporate tax at 20%. However, according to temporary article 10 added to the Corporate Income Tax Law, the rate of 20% shall be applied as 22% for the corporate earnings of the taxation periods of the companies in 2018, 2019 and 2020 (accounting periods starting within the relevant year for companies appointed for the special accounting period). Advance corporate taxes paid are followed under "Current Tax Liability" or "Current Tax Asset" account and are deducted from the corporate taxes of the current year.

50% of gain from the sale of real estate which are held more than two years in the assets of the Parent Bank and 75% of gain on disposal of subsidiary shares which are held for more than two years in the assets of the Parent Bank are exemption from tax according to Corporate Tax Law in condition with adding these gains into equity or allocating into a specific fund account in the Parent Bank's liabilities for five years.

Companies calculate their advance tax at the rate of 22% (for taxation periods of 2018, 2019 and 2020) on their quarterly financial profits, declare until the 14th day of the second month following that period and pay until the evening of the seventeenth day. The advance tax paid belongs that year and is offset from the corporation tax that will be calculated on the tax declaration of the companies to be given in the following year. If the advance tax paid amount remains after offsetting, this amount could be either returned as cash or offset.

According to the Corporate Tax Law, financial losses in the declaration can be deducted from the corporate tax base of the period not exceeding 5 years. Declarations and related accounting records can be examined within five years by the tax office. On the other hand, if document subjects to stamp duty and the statute of limitations of tax and penalty is used after the expiry of the time limit, the taxable income of document is regenerated.

The provision for corporate and income taxes for the period is recognized as "Current Tax Charge" in the income statement and current tax effect related to transactions directly recognized in equity are reflected to equity. Undistributed profit for the period is not subject to withholding tax if it is added to capital or it is distributed to full-fledged taxpayer corporations. However, with the Council of Ministers' decisions numbered 2009/14593 and 2009/14594; published in the Official Gazette No: 27130 dated February 3, 2009 and based on Corporate Tax Law No: 5520, 15th and 30th Articles, profit distribution for the period is subject to withholding tax by 15%, for full-fledged real person taxpayers, for those who are not responsible for corporate tax and income tax, for those exempt from corporate and income tax (except for those taxed through their businesses or permanent representatives in Turkey) and for foreign based real person taxpayers.

#### 2. Deferred Taxes

The Group calculates and accounts for deferred income taxes for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in these financial statements in accordance with "Turkish Accounting Standard for Income Taxes" ("TAS 12") and the related decrees of the BRSA concerning income taxes. In calculating deferred tax, legalized tax rates effective as of balance sheet date are used as per tax legislations.

Deferred tax liabilities are recognized for all temporary differences whereas deferred tax assets calculated from deductible temporary differences are only recognized if it's highly probable that these will in the future create taxable profit.

Deferred tax calculation has started to be measured over Stage 1 and Stage 2 expected credit loss provisions according to TFRS 9 articles from 1 January 2018.

Deferred tax effect in regards to transactions directly accounted for in equity, is also reflected to equity.

According to TAS 12, deferred taxes and liabilities resulting from different subsidiaries subject to consolidation are not presented as net; rather they are presented separately as assets and liabilities in the financial statements.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Since the applicable tax rate has been changed to 22% for the 3 years beginning from 1 January 2018, 22% tax rate is used in the deferred tax calculation of 31 December 2017 for the temporary differences expected to be realized/closed within 3 years (for the years 2018, 2019 and 2020). However, since the corporate tax rate after 2020 is 20%, 20% tax rate is used for the temporary differences expected to be realized/closed after 2020.

#### 3. Transfer Pricing

The article no.13 of the Corporate Tax Law describes the issue of transfer pricing under the title of "disguised profit distribution" by way of transfer pricing. "The General Communique on Disguised Profit Distribution by way of Transfer Pricing" published on November 18, 2007 explains the application related issues in detail. According to this Communique, if the taxpayers conduct transactions like purchase and sale of goods or services with the related parties where the prices are not determined according to the arm's length principle, then it will be concluded that there is a disguised profit distribution by way of transfer pricing.

Such disguised profit distributions will not be deducted from the corporate tax base for tax purposes. Disguised profit distribution amount will be recognized as share in net profit and stoppage tax will be calculated depending on whether the profit distributing institution is a real or corporate entity, full-fledged or foreign based taxpayer, is subject to or exempt from tax.

As discussed under subject Communique's 7.1 Annual Documentation section, taxpayers are required to fill out the "Transfer Pricing, Controlled Foreign Entities and Thin Capitalization" form for the purchase and sale of goods or services conducted with their related parties in a taxation period, attach these forms to their corporate tax returns and submit to the tax offices.

#### XX. Additional Explanations on Borrowings

The Parent Bank and consolidated Group companies generate funds from domestically and internationally resident people and institutions by using debt instruments such as syndication, securitization, collateralized debt and bond issuance. Aforementioned transactions are initially recorded at transaction cost plus acquisition cost, reflective of their fair value, and are subsequently measured at amortized cost by using effective interest rate method.

### XXI. Explanations on Share Issues

The Parent Bank's paid in capital has not been changed for the current period (January 1- December 31, 2017 the Parent Bank's paid in capital has been increased by TL 200.000 provided from first dividend share as 200.000).

### XXII. Explanations on Confirmed Bills of Exchange and Acceptances

Confirmed bills of exchange and acceptances are realized simultaneously with the customer payments and recorded in off-balance sheet accounts as possible debt and commitment, if any. There are no acceptances and confirmed bills of exchange presented as liabilities against any assets.

### **XXIII.** Explanations on Government Incentives

As of March 31, 2018, the Group does not have any governmental incentives or support (As of December 31, 2017 – None).

### XXIV. Explanation on Segment Reporting

In addition to corporate banking, retail banking and commercial banking services, the Group also provides private banking, SME banking, treasury operations and credit card services through branches and alternative channels. The Group serves its retail banking clients with time, demand deposits, also overdraft services, automatic account services, consumer loans, vehicle loans, housing loans and investment fund services. The Group provides services including deposit and loans, foreign trade financing, forward and option agreements to its corporate clients. Other than those mentioned above, the Group also serves in trading financial instruments, treasury operations, and performs insurance, factoring, and domestic and abroad finance lease operations.

The calculations based on the income statement for retail banking (consumer banking and plastic cards), corporate and commercial banking that have operational units designated as the main profit centers, have been made according to the product and customer types. During the profitability calculations, the pricing of transfers among these units and treasury unit are made by using cost/return ratios that are determined by the Parent Bank's senior

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management and which are updated periodically. In this pricing method, general market conditions and the Parent Bank's internal policies are considered.

The Corporate Marketing Unit provides services to firms that are institutional, big size, that have annual revenues of TL 300.000 and higher and multi-national firms operating in Turkey. The firms that have annual revenues between TL 40.000 - TL 300.000 are considered as "Commercial Enterprise". The Parent Bank gives importance to the commercial segmentation in order to hedge risk and decrease the concentration of income. Moreover; The Parent Bank also offers sectoral solution packages to these small and medium-size firms.

The Consumer Banking meets the needs and expectations of the retail banking customers. The Private Banking Unit has formed and started to operate to serve customers with high level income, in a more effective way. The installments, discounts and bonus advantages are provided to the users of Card Finans in the plastic cards line. The main function of Treasury Segment is managing the liquidity of the Parent Bank and interest and foreign currency risks resulting from market conditions. This segment is in close relation with corporate, commercial, retail, SME and private banking units in order to increase the number of customers and the volume of transactions in treasury products of the Parent Bank.

		Corporate and		
G	Retail	Commercial	Treasury and	Total Operations
Current Period (January 1 – March 31, 2018)	Banking	Banking	Head Office	of the Group
Net Interest Income	520.979	572.585	562.552	1.656.116
Net Fees and Commissions Income	328.181	159.994	18.425	506.600
Other Operating Income and Net Trading Income	8.036	50.592	(401.720)	(343.092)
Personnel Expense	(75.276)	(117.792)	(158.929)	(351.997)
Dividend Income	-	-	482	482
Operating Income	781.920	665.379	20.810	1.468.109
Other Operating Expenses	164.840	78.057	218.208	461.105
Provision for Loan Losses and Other Receivables	125.143	178.988	(10.911)	293.220
Gain / Loss on joint venture accounted for at equity method	-	-	13.118	13.118
Profit Before Taxes	491.937	408.334	(173.369)	726.902
Provision for Tax	-	-	-	(156.435)
Net Profit/Loss	-	-	-	570.467
Total Assets	28.017.879	63.280.383	43.727.108	141.410.494
Segment Assets	28.017.879	63.280.383	43.727.108	135.025.370
Associates, Subsidiaries and Entities Under Common				
Control (Joint Ventures)	-	-	-	158.146
Undistributed Assets	-	-	_	6.226.978
Total Liabilities	43.142.157	25.049.482	48.258.478	141.410.494
Segment Liabilities	43.142.157	25.049.482	48.258.478	116.450.117
Undistributed Liabilities	-	-	-	12.030.049
Equity	-	-	-	12.930.328
Other Segment Accounts	(381.219)	(151.928)	658.185	125.038
Capital Expenditures	(403.871)	(160.955)	626.342	61.516
Depreciation and Amortization	22.652	9.027	31.843	63.522
Value Decrease/ (Increase)	-	-	-	-

		Corporate and		
	Retail	Commercial	Treasury and	<b>Total Operations</b>
Prior Period (January 1 - March 31, 2017)	Banking	Banking	Head Office	of the Group
Net Interest Income	410.473	444.791	527.442	1.382.706
Net Fees and Commissions Income	246.604	171.068	13.371	431.043
Other Operating Income and Net Trading Income	8.988	18.887	(271.476)	(243.601)
Dividend Income	-	-	52	52
Operating Income	666.065	634.746	269.389	1.570.200
Other Operating Expenses	382.393	279.892	72.427	734.712
Provision for Loan Losses and Other Receivables	108.832	199.943	(30.693)	278.082
Gain / Loss on joint venture accounted for at equity method	-	-	(1.471)	(1.471)
Profit Before Taxes	174.840	154.911	226.184	555.935
Provision for Tax	-	-	-	(109.870)
Net Profit/Loss	-	-	-	446.065
Other Segment Accounts	67.569	46.543	11.982	126.094
Capital Expenditures	33.099	22.799	6.969	62.867
Depreciation and Amortization	34.470	23.744	5.013	63.227
Value Decrease/ (Increase)	-	-	-	-

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

		Corporate and		
Prior Period (December 31, 2017)	Retail Banking	Commercial Banking	Treasury and Head Office	Total Operations of the Group
Total Assets	26.591.405	61.694.595	37.462.051	131.194.665
Segment Assets	26.591.405	61.694.595	37.462.051	125.748.051
Associates, Subsidiaries and Entities Under Common				
Control (Joint Ventures)	-	-	-	145.028
Undistributed Assets	-	-	-	5.301.586
Total Liabilities	40.773.968	24.423.671	43.872.709	131.194.665
Segment Liabilities	40.773.968	24.423.671	43.872.709	109.070.348
Undistributed Liabilities	-	-	-	9.695.976
Equity	-	_	_	12.428.341

### XXV. Profit Reserves and profit distribution

The Ordinary General Assembly Meeting of the Parent Bank was held on March 29, 2018. It was decided net income from 2017 operations to be distributed as follows,

### 2017 Profit Distribution Table

Current Year Profit	1.603.441
A – First Legal Reserves (Turkish Commercial Code 519/A) 5%	(80.172)
B – First Profit share to be distributed (*)	(100.000)
C – Extraordinary Reserves	(1.423.269)

<sup>(\*)</sup> It has been decided for TL 100.000 reserved as the First Profit shares to be distributed to be added to Shareholder's Equity and cash dividend payments will begin as of 19.06.2018.

#### **XXVI. Earnings Per Share**

Earnings per share listed on income statement is calculated by dividing net profit to weighted average amount of shares issued within respective year.

	Current Period	Prior Period
Group's Net Profit for the Period	570.258	445.890
Weighted Average Amount of Shares Issued (Thousands)	33.500.000	33.500.000
Earnings per Share	0,0170	0,0133

In Turkey, companies can increase capital through "bonus share" distributed from previous year earnings to current shareholders. Such "bonus share" distributions are accounted as issued shares while calculating earnings per share. Accordingly, weighted average amount of shares issued used in these calculations is found through taking into consideration retroactive effects of subject share distributions. In case, amount of shares issued increases after the balance sheet date but before the date of financial statement preparation due to distribution of "bonus share", earnings per share is calculated taking into consideration the new amount of shares.

Amount of issued bonus shared in 2018 is none. (Amount of issued bonus shared in 2017 is 2.000.000.000).

### XXVII. Explanations on Other Matters

The Group has started to apply TFRS 9 Financial Instruments ("TFRS 9") published by Public Oversight Accounting and Auditing Standards Authority ("POA") in the Official Gazette numbered 29953 dated 19 January 2017 in lieu of TAS 39 Financial Instruments: "Accounting and Measurement" starting from 1 January 2018. In accordance with the transition rules option provided by the TFRS 9 "Financial Instruments", the Group is not restated the prior period financial statements and recognized the transition effect of the standard as of January 1, 2018 under equity's "prior year profit or loss" accounts. Furthermore, in accordance with Communiqué Regarding Financial Statements and Explanations and Footnotes to be Announced to the Public by Banks", the Group has classified the following classifications as of 1 January 2018. Explanation of the effect of the Group's application of TFRS 9 is stated below:

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 1. Reconciliation of statement of financial position balances as at the transition of TFRS 9

Financial Assets         December 2017         1 January 2018           Measured at amortized cost         Fre-classification balance (held to maturity)         7.168.664         1.720.595         99.484         6.21.8866         7.759.7           Classified from Measured at Fair Value through Other Comprehensive Income Post-classification book value         1.720.595         99.484         99.486         77.597           Describing the Survey of the Survey of		Book Value Before TFRS9 31	Reclassifications	Re-measures	TFRS 9 book value	Tax Effect	Equity Effect
Pre-classification balance (held to maturity)         7.168.664         -	Financial Assets				•		
Classified from Measured at Fair Value through Other Comprehensive Income   1.720.595   99.484   - (21.886)   77.597   Classified as Measured at Fair Value through Other Comprehensive Income   - (42.573)   - (8.946.170)	Measured at amortized cost						
Classified as Measured at Fair Value through Other Comprehensive Income Post-classification book value	Pre-classification balance (held to maturity)	7.168.664	-	-	-	-	-
Post-classification book value	Classified from Measured at Fair Value through Other Comprehensive Income	-	1.720.595	99.484	-	(21.886)	77.597
Neasured at Fair Value through Other Comprehensive Income   Pre-classification balance (available to sale)   8.349.875	Classified as Measured at Fair Value through Other Comprehensive Income	-	(42.573)	-	-	-	-
Pre-classification balance (available to sale)         8.349.875         ————————————————————————————————————	Post-classification book value	-	-	-	8.946.170	-	
Classified as held-to-maturity	Measured at Fair Value through Other Comprehensive Income						
Classified to held-to-maturity	Pre-classification balance (available to sale)	8.349.875	-	-	-	-	-
Post-classification book value	Classified as held-to-maturity	-	42.573	2.872	-	(632)	2.240
Expected loss provision	Classified to held-to-maturity	-	(1.720.595)	-	-	-	-
Loans and Other Receivables Measured at Amortized Cost (Gross)           Pre-classification value measured at Aamortized Cost         85.969.070         -	Post-classification book value	-	-	-	6.674.725	-	-
Pre-classification value measured at Aamortized Cost         85.969.070         -	Expected loss provision	-	-	11.124	-	(2.447)	8.677
Financial Assets Measured at Fair Value through Profit/Loss         10.579         - </td <td>Loans and Other Receivables Measured at Amortized Cost (Gross)</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Loans and Other Receivables Measured at Amortized Cost (Gross)						
Classified to Measured at Amortized Cost	Pre-classification value measured at Aamortized Cost	85.969.070	-	-	-	-	-
Classified from Measured at Fair Value through Profit/Loss         -         (10.579)         -<	Financial Assets Measured at Fair Value through Profit/Loss	10.579	-	-	-	-	-
Post-classification value measured at Amortized cost   -   -   -   -   -   85.979.649   -   -   -   -   Post-classification value Measured at Fair Value through Profit/Loss   -   -   -   -   -   -   -   -   -	Classified to Measured at Amortized Cost	-	10.579	-	-	-	-
Post-classification value Measured at Fair Value through Profit/Loss   Control of the Control	Classified from Measured at Fair Value through Profit/Loss	-	(10.579)	-	-	-	-
Expected loss provision (*)         (5.113.639)         -         (653.351)         (5.766.990)         442.241         (211.110)           Faktoring Receivables           Expected loss provision         (41.988)         -         (9.133)         (51.121)         2.009         (7.124)           Lease Receivables	Post-classification value measured at Amortized cost	-	-	-	85.979.649	-	-
Faktoring Receivables         (41.988)         - (9.133)         (51.121)         2.009         (7.124)           Lease Receivables	Post-classification value Measured at Fair Value through Profit/Loss	-	-	-	-	-	-
<u>Expected loss provision</u> (41.988) - (9.133) (51.121) 2.009 (7.124) <u>Lease Receivables</u>	Expected loss provision (*)	(5.113.639)	-	(653.351)	(5.766.990)	442.241	(211.110)
Lease Receivables	Faktoring Receivables						
	Expected loss provision	(41.988)	-	(9.133)	(51.121)	2.009	(7.124)
Expected loss provision (82.091) - (48.805) (130.896) 10.735 (38.070)	Lease Receivables						
Expected 1655 provision (150.656) (150.656) 10.755 (50.676)	Expected loss provision	(82.091)	-	(48.805)	(130.896)	10.735	(38.070)

<sup>(\*)</sup> Expected loss provision also includes amounts related to loans and receivables, other receivables and off-balance sheet financial assets.

In addition to the classification in the table, "Cash and Cash Equivalents" item on the financial statements as of January 1, 2018 includes the combination of items "Cash and Central Bank", "Banks" and "Money Market Receivables" which were shown as separate items on the 31 December 2017 financial statements. In addition, "Other Liabilities" item in the financial statements as of 1 January 2018 includes both "Miscellaneous Payables" and "Other Liabilities" items which were shown as separate items in the 31 December 2017 financial statements.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 2. Reconcilation of the opening balances of the provision for expected credit losses to TFRS 9

	Book Value Before TFRS 9	Remeasurements	Book Value After TFRS 9
	December 31, 2017		<b>January 1, 2018</b>
Loans	5.019.890	665.385	5.685.275
Stage 1	1.125.990	(100.233)	1.025.757
Stage 2	228.613	898.122	1.126.735
Stage 3	3.665.287	(132.503)	3.532.783
Financial Assests <sup>(*)</sup>	59.270	(18.424)	40.846
Non-Cash Loans (**)	158.558	64.328	222.886
Stage 1 and 2	91.845	120.072	211.917
Stage 3	66.714	(55.744)	10.969
Total	5.237.718	711.289	5.949.007

<sup>(\*)</sup>Within the scope of TFRS 9, provisions include provisions for Amortized Cost, Fair Value Through Other Comprehensive Income, Receivables from Banks and Receivables from Money Markets

#### 3. Effects on equity with TFRS 9 transition

According to paragraph 15 of Article 7 of TFRS 9 Financial Instruments Standards published in the Official Gazette numbered 29953 dated 19 January 2017, it is stated that it is not compulsory to restate previous period information in accordance with TFRS 9 and if the previous period information is not revised, it is stated that the difference between the book value of 1 January 2018 at the date of application should be reflected in the opening aspect of equity. The explanations about the transition effects to TFRS 9 presented in the equity items under the scope of this article are given below.

The amounting to TL 711.289 difference which is an expense between the provision for impairment of the previous period of the Group and the provision for loss that is measured in accordance with TFRS 9 impairment model as of 1 January 2018 is classified as "Extraordinary Reserves" in shareholders' equity.

Deferred tax assets amounting to TL 476.464 and corporate tax loss amounting to TL 46.444 which have been cancelled due to TFRS 9 transition, have been reflected to the opening financials of January 1, 2018 and the related amount has been classified under "Extraordinary Reserves" in shareholders' equity.

Before January 1, 2018 securities which was classified as fair value through other comprehensive income is now classified as amortized cost with the adoption of TFRS 9 is TL 1.720.595 and financial assets measured at amortized cost before 1 January 2018, with a transition to IFRS 9 and a fair value difference of TL 42.573 classified as other comprehensive income. Net After tax measurement differences of these securities TL 79.837 are classified in Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at Fair Value Other Comprehensive Income. At the same time as of 1 January 2018, the expected loss reserve amounting to TL 8.677 for the securities classified as fair value through other comprehensive income is classified under "Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at Fair Value Other Comprehensive Income".

<sup>(\*\*)</sup> Before TFRS 9, the expected credit loss for stage 1 and 2 non-cash loans is classified "General Provision" and expected credit loss for stage 3 non-cash loans is classified "Other Provisions" under liabilities. In accordance with TFRS 9, the expected loss provisions for the 1st, 2nd and 3rd stage non-cash loans are in the "Other Provisions" column in the liabilities

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### XXVIII. Explanations on prior period accounting policies not valid for the current period

"TFRS 9 Financial Instruments" has been started applying instead of "TAS 39 Financial Instruments: Recognition and Measurement" as of 1 January 2018. Accounting policies lost their validity with the transition of TFRS 9 are given below:

### 1. Explanations and Disclosures on Financial Assets

The Parent Bank recognizes its financial assets;" Financial Assets Measured at Fair Value through Profit/Loss (FVTPL)", "Investments Held to Maturity", "Financial Assets Available for Sale" and "Loans and Receivables". The classification of financial assets is made when the related financial asset is acquired.

#### a) Financial assets at fair value through profit or loss

#### a.1. Financial assets held for trading

The Parent Bank accounts for its trading securities at fair value. The interest income that is from trading securities is presented as interest income in the income statement, while the difference between the cost and the fair value of trading securities and the gain or loss resulting from the sale of these financial assets before their maturity are realized under securities trading gains / losses.

#### a.2. Financial assets at fair value through profit or loss

The Parent Bank has classified its mortgage loans that were initiated between January 1, 2006 – December 31, 2007, as financial assets at fair value through profit or loss in compliance with TAS 39. These loans are presented under "Financial Assets at Fair Value through Profit or Loss" as loan and fair value differences are presented as "Securities Trading Gains (Losses)" in order to be in compliance with the balance sheet presentation.

Financial assets at fair value through profit or loss are initially recorded at cost and are measured at fair value in the following periods.

The fair value of loans presented under "Financial Assets at Fair Value through Profit or Loss" are determined under current market conditions, taking into consideration the estimated price of a transaction at the measurement date depending on sale of an asset or transfer of a liability between market participants (in other words, exit price at measurement date from the perspective of an owner of an asset or from a debtor's).

#### b. Investment securities available for sale

Available for sale assets represent financial assets other than financial assets at fair value through profit or loss, loans and other receivables and investment securities held to maturity.

Premiums and discounts on investment securities available-for-sale are considered during the computation of the internal rate of return and are included in interest income in the income statement. Accrued interest income on investment securities available for sale is recognized in the income statement whereas gains and losses arising from the change in the fair values of such securities are reflected in equity under "Securities value increase fund" (Unrealized Gains/Losses on Securities).

When investment securities available for sale are sold, collected or otherwise disposed of, the cumulative fair value adjustments under equity are transferred to the income statement. The Parent Bank has inflation indexed (CPI) government bonds in its available for sale and held-to-maturity portfolios. CPI government bonds that are constant throughout their lives and their real principal amounts are preserved from inflation.

These marketable securities are valued and accounted by using effective interest rate method by considering the real coupon rates and reference inflation index at the issue date together with the index calculated by considering the estimated inflation rate as disclosed by the Turkish Treasury. As disclosed in 'Inflation Indexed Bonds Manual' published by Turkish Treasury, reference index used for the real payments is determined based on the inflation rates of two months before. The estimated inflation rate used is updated during the year when necessary.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Some portion of the Eurobond portfolio which has been recognized as available for sale securities are designated as fair value hedged items, hedged against interest rate fluctuations, starting from March and April 2009, and some portion of the TL government bonds are designated as fair value hedged items, hedged against interest rate fluctuations, starting from July 2011. Those securities are disclosed under Investment Securities Available for Sale in order to be in line with balance sheet presentation. The fair value differences of Eurobond and TL government bond hedged items are accounted for under "Securities Trading Gains/ Losses" in the income statement.

In cases where fair value hedge operations cannot be effectively performed as described in TAS 39, fair value hedge accounting is ceased. After fair value accounting is ceased value differences, previously reflected to the income statement are amortized through the equity until the maturity of related hedged securities. The fair value differences of related portfolio securities sold prior to maturity are immediately recognized in the income statement.

#### c. Investment securities held to maturity

Held-to-maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to held-to-maturity other than those that the entity upon initial recognition designates as at fair value through profit or loss, those that the entity designates as available-forsale; and those that meet the definition of loans and receivables. Held-to-maturity financial assets are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using effective interest rate method. Interest income obtained from held-to-maturity financial assets is accounted in income statement.

There are no financial assets previously classified as held-to-maturity but which cannot be subject to this classification for two years due to the contradiction of classification principles.

### d. Loans and specific provisions

Loans and receivables are carried initially by adding transaction cost to its purchase cost reflecting the fair value; except for the loans that are recorded with fair value through profit or loss and loans subject to fair value hedge. In the following periods, these loans are carried at amortized cost by using the effective interest rate method.

The Parent Bank as explained in part IV, "Explanations on Forwards, Option Contracts and Derivative Instruments", enters into fx swap transactions against TL in order to hedge the possible losses which might arise due to the changes in the fair value of a certain portion of its long-term loans and applies fair value hedge accounting as per TAS 39. The Parent Bank accounts for the hedged loan portfolio at fair value related to hedged risk, the swap transactions used as the hedging instrument at fair value and reflects the related net gain or loss to respective period's income statement.

When the fair value hedge accounting cannot be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. The fair value differences of the hedged loans are amortized through income statement until the maturity of the hedged loans.

Provision is set for the loans that maybe doubtful and amount is charged in the current period income statement.

In the case where there is an evidence for the possibility of uncollectability of loans, the Parent Bank classifies related loans and receivables in non-performing loans and provides specific provision in accordance with the Communiqué dated November 1, 2006, published on the Official Gazette No: 26333 "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables". The Parent Bank provides specific provision for the loans under follow-up regarding credit risk and other factors, in accordance with the aforementioned regulation. Additionally, the Parent Bank provides general provisions in accordance with the Communiqué dated November 1, 2006, published on the Official Gazette No: 28789 "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables" and accounts such provision at the liability side of the balance sheet under general loan loss provision.

The Parent Bank also provides provision for the closely monitored loans as a result of risk assessment. These provisions are accounted for at the liability side of the balance sheet under general provisions.

The general, specific and other provisions reserved for closely monitored loans are accounted for under "Provision for Loan Losses and Other Receivables" in the income statement.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

The collections made in relation to amounts that provision provided in the current period and the principle collections from the loans previously provisioned in the prior periods are offset against the "Provision for Loan and Other Receivables" in the income statement. The principal collections made related to the loans that were written-off are recorded under "Impairment Other Operating Income" and interest collections are recorded under the "Interest on Loans" account.

#### e. Derivative instruments

The Parent Bank enters into forward currency purchase/sale agreements and swap transactions to reduce the foreign currency risk and interest rate risk and manage foreign currency liquidity risk. The Parent Bank also carries out currency and interest options, credit default swap and futures agreements.

In accordance with TAS 39 "Financial Instruments: Recognition and Measurement", derivative instruments are categorized as "hedging purpose" or "trading purpose" transactions. Derivatives are initially recognized at fair value and subsequently measured at fair value. Also, the liabilities and receivables arising from the derivative transactions are recorded as off-balance sheet items at their contractual values. The derivative transactions are accounted for at fair value subsequent to initial recognition and are presented in the "Assets on Trading Derivatives", "Liabilities on Trading Derivatives" or "Assets on Hedging Purpose Derivatives" and "Liabilities on Hedging Purpose Derivatives" items of the balance sheet depending on the resulting positive or negative amounts of the computed value. These amounts of derivative transactions presented on the balance sheet, represent the fair value differences based on the valuation.

#### 2. Explanations on Fees and Commission Income and Expenses

Fee and commission income and expenses are accounted for on an accrual basis or on effective interest rate method, except for the certain banking transactions that income is recognized immediately. Income generated through agreements or through the sale and purchases of assets on behalf of third parties, is recorded as income when collected.

#### 3. Explanations on Tax Implementation

Deferred tax asset is not provided over general reserve for possible risk and general loan loss provisions according to the circular of BRSA numbered BRSA.DZM.2/13/1-a-3 and dated December 8, 2004.

#### 4. Explanations on Fees and Commission Income and Expenses

Fee and commission income and expenses are accounted for on an accrual basis or on effective interest rate method, except for the certain banking transactions that income is recognized immediately. Income generated through agreements or through the sale and purchases of assets on behalf of third parties, is recorded as income when collected.

#### 5. Explanations on Leasing Transactions

Provisions are made within the context of "Regulation on Accounting Applications and Financial Tables of Financial Leasing, Factoring and Financing Companies" dated December 24, 2013 and numbered 28861 for receivables from financial leasing transactions.

### 6. Explanations on factoring receivables

Factoring receivables are measured at amortized cost using the effective interest rate method after deducting unearned interest income and when specific provisions for impairment are recognized. These provisions are made within the context of "Regulation on Accounting Applications and Financial Tables of Financial Leasing, Factoring and Financing Companies" dated December 24, 2013 and numbered 28861 for receivables from financial leasing transactions.

QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR**

### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE GROUP

### I. Explanations on Consolidated Equity:

Total capital and Capital adequacy ratio have been calculated in accordance with the "Regulation on Equity of Banks" and "Regulation on Measurement and Assessment of Capital Adequacy of Banks." As of March 31, 2018 Group's total capital has been calculated as TL 15.277.316 (December 31, 2017: TL 14.465.489), capital adequacy ratio is 14,07% (December 31, 2017: 14,49%) calculated pursuant to former regulations. This ratio is well above the minimum ratio required by the legislation.

### Components of consolidated shareholders' equity items:

	Current Period March 31, 2018	Amounts subject to treatment before 1/1/2014 <sup>(*)</sup>
COMMON EQUITY TIER 1 CAPITAL		-, -,
Paid-in capital following all debts in terms of claim in liquidation of the Bank	3.350.000	
Share issue premiums	714	
Reserves	8.815.340	
Gains recognized in equity as per TAS	14.320	
Profit	570.258	
Current Period Profit	570.258	
Prior Period Profit	-	
Shares acquired free of charge from subsidiaries, affiliates and jointly controlled partnerships and cannot be recognized within profit for the period	-	
Minorities' Share	6.503	
Common Equity Tier 1 Capital Before Deductions	12.757.135	
Deductions from Common Equity Tier 1 Capital		
Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks	_	
Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in accordance		
with TAS	194,976	
Improvement costs for operating leasing	65.368	
Goodwill (net of related tax liability)	05.500	
Other intangibles other than mortgage-servicing rights (net of related tax liability)	318.342	318.342
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	310.342	310.34
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk	-	
	-	
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss		
amount exceeds the total provision	-	
Gains arising from securitization transactions	-	
Unrealized gains and losses due to changes in own credit risk on fair valued liabilities	-	
Defined-benefit pension fund net assets	-	
Direct and indirect investments of the Bank in its own Common Equity	-	
Shares obtained contrary to the 4th clause of the 56th Article of the Law	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of		
consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of		
consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank	-	
Portion of mortgage servicing rights exceeding 10% of the Common Equity	-	
Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity	-	
Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the Equity of		
Banks	-	
Excess amount arising from the net long positions of investments in common equity items of banks and financial institutions outside		
the scope of consolidation where the Bank owns 10% or more of the issued common share capital	-	
Excess amount arising from mortgage servicing rights	-	
Excess amount arising from deferred tax assets based on temporary differences	-	
Other items to be defined by the BRSA	-	
Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital	_	
Total Deductions From Common Equity Tier 1 Capital	578,686	
Positive difference between the amount of expected credit losses before implementation of TFRS 9 and expected credit losses from	2.31000	
TFRS 9 and expected credit issues before implementation of TFRS 9 and expected credit issues from	443.845	
Total Common Equity Tier 1 Capital	12.622.294	

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Current Period March 31, 2018	Amounts subject to treatment before 1/1/2014(*)
ADDITIONAL TIER I CAPITAL	, , , , ,	
Preferred Stock not Included in Common Equity and the Related Share Premiums	-	
Debt instruments and premiums approved by BRSA	-	
Debt instruments and premiums approved by BRSA(Temporary Article 4)	-	
Third parties' share in the Additional Tier I capital	-	
Third parties' share in the Additional Tier I capital (Temporary Article 3)	-	
Additional Tier I Capital before Deductions	-	
Deductions from Additional Tier I Capital  Direct and indirect investments of the Bank in its own Additional Tier I Capital		
Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions w	ith -	
compatible with Article 7.	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Ow	ns	
10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital	-	
The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and Financia	ıl	
Institutions where the Bank Owns more than 10% of the Issued Share Capital	-	
Other items to be defined by the BRSA	-	
Transition from the Core Capital to Continue to deduce Components		
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common equity Tier 1 capital for		
the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
Net deferred tax asset/liability which is not deducted from Common equity Tier 1 capital for the purposes of the sub-paragraph of the		
Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is not available (-)	-	
Total Deductions From Additional Tier I Capital	•	
Total Additional Tier I Capital	10 (00 00 1	
Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)	12.622.294	
TIER II CAPITAL		
Debt instruments and premiums deemed suitable by the BRSA	1 500 050	
Debt instruments and premiums deemed suitable by BRSA (Temporary Article 4)	1.500.850	
Third parties' share in the Tier II Capital Third parties' share in the Tier II Capital (Temporary Article 3)	-	
Provisions (Article 8 of the Regulation on the Equity of Banks)	1.198.950	
Tier II Capital Before Deductions	2.699.800	
Deductions From Tier II Capital	2.077.000	
Direct and indirect investments of the Bank on its own Tier II Capital (-)	_	
Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions with the conditions	S	
declared in Article 8.	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of		
consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank (-)	-	
Portion of the total of net long positions of investments made in Additional Tier I Capital item of banks and financial institutions outsid	e	
the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity	of	
the Bank	-	
Other items to be defined by the BRSA (-)	-	
Total Deductions from Tier II Capital	-	
Total Tier II Capital	2.699.800	
Total Capital (The sum of Tier I Capital and Tier II Capital)	15.322.094	
Total Capital		
Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law	16.389	
Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets		
Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA (-)	28.389	
In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components	20.309	
The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking,		
financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10%		
of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1		
capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds	-	
The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance		
entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common		
share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds		
	-	
The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the		

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Current Period	Amounts subject to treatment before
	March 31, 2018	1/1/2014(*)
TOTAL CAPITAL		
Total Capital	15.277.316	
Total risk weighted amounts	108.552.058	
Capital Adequacy Ratios		
Core Capital Adequacy Ratio	11,63%	
Tier 1 Capital Adequacy Ratio	11,63%	
Capital Adequacy Ratio	14,07%	
BUFFERS		
Bank specific total common equity tier 1 capital ratio		
Capital conservation buffer requirement	1,88%	
b) Bank specific counter-cyclical buffer requirement	0,01%	
c) Systemic significant bank buffer ratio	-	
The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article 4 of		
Regulation on Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets	5,63%	
Amounts below the Excess Limits as per the Deduction Principles		
Portion of the total of net long positions of investments in equity items of unconsolidated banks and financial institutions		
where the bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital		
Portion of the total of investments in equity items of unconsolidated banks and financial institutions where the bank owns		
10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital	151.969	
Amount arising from mortgage-servicing rights		
Amount arising from deferred tax assets based on temporary differences		
Limits related to provisions considered in Tier II calculation		
General provisions for standard based receivables (before tenthousandtwentyfive limitation)	2.250.269	
Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	1.198.950	
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the		
Communiqué on the Calculation		
Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings		
Based Approach in accordance with the Communiqué on the Calculation		
Debt instruments subjected to Article 4 (to be implemented between January 1, 2018 and January 1, 2022)		
Upper limit for Additional Tier I Capital subjected to temporary Article 4		
Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4		
Upper limit for Additional Tier II Capital subjected to temporary Article 4	1.500.850	
Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4	2.134.509	

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Components of consolidated shareholders' equity items:

components of consonance shareholders equity items.	Prior Period December 31,2017	Amounts subject to treatment before 1/1/2014(*)
COMMON EQUITY	,	-/-/( )
Paid-in capital following all debts in terms of claim in liquidation of the Bank's	3.350.000	
Share issue premiums	714	
Reserves	7.365.587	
Gains recognized in equity as per TAS	21.551	
Profit	1.771.786	
Current Period Profit	1.771.786	
Prior Period Profit	-	
Shares acquired free of charge from subsidiaries, affiliates and jointly controlled partnerships and cannot be recognized		
within profit for the period	-	
Minority shares	6.294	
Common Equity Before Deductions	12.515.932	
Common Equity Tier 1 Capital Before Deductions		
Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks	-	
Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity		
in accordance with TAS	319.438	
Improvement costs for operating leasing	70.025	
Goodwill (net of related tax liability)	-	
Other intangibles other than mortgage-servicing rights (net of related tax liability)	244.471	305.589
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax		
liability)	-	
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk	-	
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total		
expected loss	-	
amount exceeds the total provision		
Gains arising from securitization transactions	-	
Unrealized gains and losses due to changes in own credit risk on fair valued liabilities	-	
Defined-benefit pension fund net assets	-	
Direct and indirect investments of the Bank in its own Common Equity	-	
Shares obtained contrary to the 4th clause of the 56th Article of the Law	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside		
the scope of	-	
consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the	Bank	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside		
the scope of	-	
consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the	e Bank	
Portion of mortgage servicing rights exceeding 10% of the Common Equity	-	
Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity	-	
Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the		
Equity of	-	
Banks		
Excess amount arising from the net long positions of investments in common equity items of banks and financial		
institutions outside	-	
the scope of consolidation where the Bank owns 10% or more of the issued common share capital		
Excess amount arising from mortgage servicing rights	-	
Excess amount arising from deferred tax assets based on temporary differences	-	
Other items to be defined by the BRSA	-	
Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital	-	
Total Deductions From Common Equity Tier 1 Capital	633.934	
Total Common Equity Tier 1 Capital	11.881.998	

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Prior Period December 31, 2017	Amounts subject to treatment before 1/1/2014(*)
ADDITIONAL TIER I CAPITAL	<u> </u>	•
Preferred Stock not Included in Common Equity and the Related Share Premiums	-	
Debt instruments and premiums approved by BRSA	-	
Debt instruments and premiums approved by BRSA(Temporary Article 4)	-	
Third parties' share in the Additional Tier I capital  Third parties' share in the Additional Tier I capital (Townsor, Article 2)	-	
Third parties' share in the Additional Tier I capital (Temporary Article 3)  Additional Tier I Capital before Deductions	-	
Deductions from Additional Tier I Capital		
Direct and indirect investments of the Bank in its own Additional Tier I Capital	_	
Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with		
compatible with Article 7.	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital	-	
The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and Financial		
Institutions where the Bank Owns more than 10% of the Issued Share Capital	-	
Other items to be defined by the BRSA	-	
Transition from the Core Capital to Continue to deduce Components		
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common equity Tier 1 capital for	61.118	
the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  Net deferred tax asset/liability which is not deducted from Common equity Tier 1 capital for the purposes of the sub-paragraph of the	01.116	
Provisional Article 2 of the Regulation on Banks' Own Funds (-)	_	
Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is not available (-)	_	
Total Deductions From Additional Tier I Capital	-	
Total Additional Tier I Capital	-	
Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)	11.820.880	
TIER II CAPITAL		
Debt instruments and premiums deemed suitable by the BRSA	-	
Debt instruments and premiums deemed suitable by BRSA (Temporary Article 4)	1.568.424	
Third parties' share in the Tier II Capital	-	
Third parties' share in the Tier II Capital (Temporary Article 3) Provisions (Article 8 of the Regulation on the Equity of Banks)	1 107 522	
Tier II Capital Before Deductions	1.107.532 <b>2.675.956</b>	
Net in Capital Below Deflections  Beductions From Tier II Capital	2.073.930	
Direct and indirect investments of the Bank on its own Tier II Capital (-)	-	
Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions with the conditions		
declared in Article 8.	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of		
consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank (-)	-	
Portion of the total of net long positions of investments made in Additional Tier I Capital item of banks and financial institutions outside		
the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank		
Other items to be defined by the BRSA (-)	-	
Total Deductions from Tier II Capital	-	
Total Tier II Capital	2.675.956	
Total Capital (The sum of Tier I Capital and Tier II Capital) ( Before deduction )	14.496.836	
Deductions from Total Capital		
Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law	12.355	
Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets		
Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years	-	
Other items to be defined by the BRSA (-)	18.992	
In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking,		
The sum of her long positions of investments (the portion) winter exceeds the 10% of Bains Common Liquity) in the capital of bainsing, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10%		
of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1		
capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance		
entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the		
snare capital of the entity which will not deducted from Common Equity free 1 capital, Administrator free 1 capital, net 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	_	
The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the		
scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity,		
mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common equity Tier		
1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)		

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Prior Period	Amounts subject to treatment before
TOPLY CLEAN	December 31, 2017	1/1/2014(*)
TOTAL CAPITAL	11.155.100	
Total Capital	14.465.489	
Total risk weighted amounts	99.844.574	
Capital Adequacy Ratios		
Core Capital Adequacy Ratio	11,90%	
Tier 1 Capital Adequacy Ratio	11,84%	
Capital Adequacy Ratio	14,49%	
BUFFERS		
Bank specific total common equity tier 1 capital ratio	1,75%	
Capital conservation buffer requirement	1,25%	
Bank specific counter-cyclical buffer requirement	-	
The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article 4 of Regulation on		
Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets	5,90%	
Amounts below the Excess Limits as per the Deduction Principles	-	
Portion of the total of net long positions of investments in equity items of unconsolidated banks and financial institutions where the bank		
owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital	120.408	
Portion of the total of investments in equity items of unconsolidated banks and financial institutions where the bank owns 10% or less of		
the issued share capital exceeding the 10% threshold of above Tier I capital	-	
Amount arising from mortgage-servicing rights	-	
Amount arising from deferred tax assets based on temporary differences	34.894	
Limits related to provisions considered in Tier II calculation		
General provisions for standard based receivables (before tenthousandtwentyfive limitation)	1.397.267	
Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	1.107.532	
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the		
Communiqué on the Calculation		
Excess amount of total provision amount to &0,6 of risk weighted receivables of credit risk Amount of the Internal Ratings Based		
Approach in accordance with the Communiqué on the Calculation		
Upper limit for Additional Tier I Capital subjected to temporary Article 4		
Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4		
Upper limit for Additional Tier II Capital subjected to temporary Article 4	1.568.424	
Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4	1.899.040	

<sup>(\*)</sup> Amounts in this column represent the amounts of items that are subject to transition provisions in accordance with the temporary Articles of "Regulations regarding to changes on Regulation on Equity of Banks" and taken into consideration at the end of transition process.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# Information on debt instruments included in the calculation of equity:

	1	2	3	4
Issuer	QATAR NATIONAL BANK S.A.Q	QATAR NATIONAL BANK S.A.Q	QATAR NATIONAL BANK S.A.Q	QATAR NATIONAL BANK S.A.Q
Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private				
placement)	-	-	-	-
Governing law(s) of the instrument	BRSA	BRSA	BRSA	BRSA
Regulatory treatment	Supplementary Capital	Supplementary Capital	Supplementary Capital	Supplementary Capital
Transitional Basel III rules	Yes	Yes	Yes	No
Eligible at stand-alone / consolidated	Stand alone - Consolidated	Stand alone - Consolidated	Stand alone - Consolidated	Stand alone - Consolidated
Instrument type (types to be specified by each jurisdiction)	Loan	Loan	Loan	Loan
Amount recognized in regulatory capital (Currency in million, as of				
most recent reporting date)	231	142	89	1.039
Par value of instrument (Currency in million)	1.298	799	499	1.039
	Liability –	Liability –	Liability –	Liability –
	Subordinated Loans-	Subordinated Loans-	Subordinated Loans-	Subordinated Loans-
Accounting classification	amortized cost	amortized cost	amortized cost	amortized cost
Original date of issuance	April 24, 2008	October 06, 2009	December 28, 2009	May 22, 2017
Perpetual or dated	Dated	Dated	Dated	Dated
Original maturity date	12 years	12 years	12 years	10 years
Issuer call subject to prior BRSA approval	Yes	Yes	Yes	Yes
Optional call date, contingent call dates and redemption amount	-	-	-	-
Subsequent call dates, if applicable	-	-	-	-
Coupons / dividends	6 months	6 months	6 months	6 months
Fixed or floating dividend/coupon	Floating	Floating	Floating	Floating
Coupon rate and any related index	LIBOR +4,50%	LIBOR + 4,34%	LIBOR + 4,34%	LIBOR + 3,88%
Existence of a dividend stopper	-	-	-	-
Fully discretionary, partially discretionary or mandatory	-	-	-	-

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	1	2	3	4
Existence of step up or other incentive to redeem	-	-	-	-
Noncumulative or cumulative	Noncumulative	Noncumulative	Noncumulative	Noncumulative
Convertible or non-convertible	None	None	None	Yes
If convertible, conversion trigger (s)	-	-	-	Article number 7-2-i of "Own fund regulation"
If convertible, fully or partially	-	-	-	All of the remaining capital
If convertible, conversion rate	-	-	-	(*)
If convertible, mandatory or optional conversion	-	-	-	Discretionary
If convertible, specify instrument type convertible into	-	-	-	Equity Share
If convertible, specify issuer of instrument it converts into	-	-	-	QNB Finansbank A.Ş.
Write-down feature	None	None	None	None
If write-down, write-down trigger(s)	-	-	-	-
If write-down, full or partial	-	-	-	-
If write-down, permanent or temporary	-	-	-	-
If temporary write-down, description of write-up mechanism	-	-	-	-
Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	After the senior creditors, before the TIER 1 subdebt, same with TIER 2	After the senior creditors, before the TIER 1 subdebt, same with TIER 2	After the senior creditors, before the TIER 1 subdebt, same with TIER 2	After the senior creditors, before the TIER 1 subdebt, same with TIER 2
Incompliance with article number 7 and 8 of "Own fund regulation"	Yes	Yes	Yes	Article number 7&8 of "Own fund regulation"
Details of incompliances with article number 7 and 8 of "Own fund regulation"	8-2-ğ	8-2-ğ	8-2-ğ	Article number 7&8 of "Own fund regulation"

<sup>(\*)</sup> The conversion rate / value will be calculated based on the market data available when the right is exercised.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **Informations on Article 5 of the Regulation on Equities of Banks:**

DOLLION INDIAG	Т	TD 1	T. 3	TD 2	T. 4
EQUITY ITEMS		T-1	T-2	T-3	T-4
Common Equity	12.622.294	12.444.756	12.355.988	12.267.219	12.178.450
Transition process not implemented Common Equity	12.178.450	12.178.450	12.178.450	12.178.450	12.178.450
Tier 1 Capital	12.622.294	12.444.756	12.355.988	12.267.219	12.178.450
Transition process not implemented Tier 1 Capital	12.178.450	12.178.450	12.178.450	12.178.450	12.178.450
Total Capital	15.277.317	15.099.779	15.011.010	14.922.241	14.833.472
Transition process not implemented Equity	14.833.472	14.833.472	14.833.472	14.833.472	14.833.472
TOTAL RISK WEIGHTED AMOUNTS					
Total Risk Weighted Amounts	108.552.058	102.517.642	102.517.642	102.517.642	102.517.642
Capital Adequacy Ratio					
Common Equity Adequacy Ratio (%)	11,63	12,14	12,05	11,97	11,88
Transition process not implemented Common Equity Ratio (%)	11,22	11,88	11,88	11,88	11,88
Tier 1 Capital Adequacy Ratio (%)	11,63	12,14	12,05	11,97	11,88
Transition process not implemented Tier 1 Capital Adequacy Ratio (%)	11,22	11,88	11,88	11,88	11,88
Capital Adequacy Ratio (%)	14,07	14,73	14,64	14,56	14,47
Transition process not implemented Capital Adequacy Ratio (%)	13,66	14,47	14,47	14,47	14,47
LEVERAGE					
Leverage Ratio Total Risk Amount	202.824.311	202.824.311	202.824.311	202.824.311	202.824.311
Leverage(%)	6,28	6,28	6,28	6,28	6,28
Transition process not implemented Leverage Ratio(%)	6,00	6,00	6,00	6,00	6,00

### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 1. Explanations on the reconciliation of shareholders' equity items and balance sheet amounts:

There are differences between amounts in the explanation on equity items and amounts on the balance sheet. In this context, part of the general loan loss provision up to 1,25% of amount subject to credit risk have been taken into consideration as contribution capital, loses from cash flow hedges have not been taken into consideration in the information on the equity items and valuation adjustments calculated according to item (i) of the first paragraph of the ninth article of the "Regulation on Equity of Banks" have been taken into consideration in the explanations on equity items.

### II. Explanations on Risk Management

Notes and explanations in this section have been prepared in accordance with the Communiqué On Disclosures About Risk Management To Be Announced To Public By Banks that have been published in Official Gazette no. 29511 on October 23, 2015 and became effective as of March 31, 2016. According to Communiqué have to be presented on a quarterly basis. Due to usage of standard approach for the calculation of capital adequacy by the Bank, the following tables have not been presented as of March 31, 2017:

- RWA flow statements of credit risk exposures under IRB
- RWA flow statements of CCR exposures under the Internal Model Method (IMM)
- RWA flow statements of market risk exposures under an IMA

#### 1. Overview of RWA

		Risk Weighted Amounts		Minimum Capita	al Requirements
		31.03.2018	31.12.2017	31.03.2018	31.12.2017
1	Credit risk (excluding counterparty credit risk)	93.668.742	86.699.271	7.493.499	6.935.942
2	Standardized approach	93.668.742	86.699.271	7.493.499	6.935.942
3	Internal rating-based approach	-	-	-	-
4	Counterparty credit risk	2.247.283	1.903.324	179.783	152.266
5	Standardized approach for counterparty credit risk	2.247.283	1.903.324	179.783	152.266
6	Internal model method	-	-	-	-
7	Basic risk weight approach to internal models equity position in				
	the banking account	-	-	-	-
8	Investments made in collective investment companies – look-				
	through approach	-	-	-	-
9	Investments made in collective investment companies –				
	mandate-based approach	-	-	-	-
10	Investments made in collective investment companies – 1250%				
	weighted risk approach	-	-	-	-
11	Settlement risk	-	-	-	-
12	Securitization exposures in banking accounts	-	-	-	-
13	IRB ratings-based approach	-	-	-	-
14	IRB Supervisory Formula Approach	-	-	-	-
15	SA/simplified supervisory formula approach	-	-	-	-
16	Market risk	2.162.524	2.016.388	173.002	161.311
17	Standardized approach	2.162.524	2.016.388	173.002	161.311
18	Internal model approaches		-	-	-
19	Operational risk	10.473.509	9.225.591	837.881	738.047
20	Basic Indicator Approach	10.473.509	9.225.591	837.881	738.047
21	Standardized Approach	-	-	-	-
22	Advanced Measurement Approach	-	-	-	-
23	The amount of the discount threshold under the equity (subject to				
	a 250% risk weight)	-	-	-	-
24	Floor adjustment	-	-	-	-
25	TOTAL (1+4+7+8+9+10+11+12+16+19+23+24)	108.552.058	99.844.574	8.684.165	7.987.566

### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### III. Explanations on Consolidated Foreign Exchange Risk

# 1. Whether the Group is exposed to foreign exchange risk, whether the effects of this situation are estimated, and whether the Board of Directors of the Parent Bank sets limits for positions that are monitored daily

The difference between the Parent Bank's foreign currency denominated and foreign currency indexed assets and liabilities is defined as the "Net Foreign Currency Position" and is the basis of currency risk. Foreign currency denominated assets and liabilities, together with purchase and sale commitments, give rise to foreign exchange exposure ("cross currency risk").

Board of Directors has determined the limits considering the consistency with the "Foreign Currency Net General Position." Positions are being followed daily and limits are reviewed at least once a year depending on economic conditions and Group strategy and updated as deemed necessary.

In measuring the exchange rate exposure of the bank, the "standard method" used in the legal reports and the internal method. The measurements made within the scope of the standard method are carried out monthly and the measurements made within the scope of VaR calculations are carried out on a daily basis.

# 2. The magnitude of hedging foreign currency debt instruments and net foreign currency investments by using derivatives

The Group hedges foreign currency borrowings with derivative instruments. The Group does not hedge net foreign currency investments with derivative instruments.

# 3. The spot foreign exchange bid rates of the Parent Bank as of the balance sheet date and for each of the five days prior to that date

US Dollars purchase rate in the balance sheet date 3,9949 TL Euro purchase rate in the balance sheet date 4,9191 TL

<u>Date</u>	<u>US Dollar</u>	<b>Euro</b>
March 30, 2018	3,9949	4,9191
March 29, 2018	3,9931	4,9500
March 28, 2018	3,9757	4,9414
March 27, 2018	3,9742	4,9251
March 26, 2018	3,9608	4,8853

#### 4. The basic arithmetical average of the Parent Bank's foreign exchange bid rate for the last thirty days

The arithmetical average of the Parent Bank's US Dollar and Euro purchase rates for March 2018 are TL 3,8809 and TL 4,7855; respectively.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Information on the consolidated foreign exchange risk of the Group (Thousands of TL) 5.

	_			
Current Period	EUR	USD	Other	Total
Assets  Garla (Garla in Variety Families Communication Managing Transit Changes)				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased, Precious Metal) and Balances with the T.R.Central Bank <sup>(1)</sup>	4.151.108	9.262.799	2.418.299	15.832.206
Due From Banks	244.290	233.868	22.653	500.811
Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) <sup>(2)</sup>	117.349	93.553	660	211.562
Money Market Placements	_	_	_	_
Financial Assets Mesaured at Fair Value through Other Comprehensive				
Income (FVTOCI)	440.845	2.456.044	-	2.896.889
Loans <sup>(3)</sup>	16.973.646	11.093.308	183.753	28.250.707
Investments in Assoc., Subsidiaries and Entities under Common Control	-	-	-	-
Investment Assets Measured at Amortized Cost	21.522	3.778.856	-	3.800.378
Derivative Financial Assets Hedging Purposes	1.043	113.829	-	114.872
Tangible Assets	-	-	50	50
Intangible Assets	-	-	-	-
Other Assets (4)	172.237	258.921	362	431.520
Total Assets	22.122.040	27.291.178	2.625.777	52.038.995
Liabilities				
Bank Deposits	633.488	4.382.420	97.103	5.113.011
Foreign Currency Deposits <sup>(5)</sup>	10.174.525	19.763.494	1.747.256	31.685.275
Money Market Borrowings	239.433	4.489.690	-	4.729.123
Funds Provided from Other Financial Institutions	6.873.775	12.370.411	2.641.860	21.886.046
Securities Issued <sup>(6)</sup>	185.294	6.006.417	-	6.191.711
Sundry Creditors <sup>(7)</sup>	3.582.830	669.853	18.187	4.270.870
Derivative Fin. Liabilities Hedging Purposes	11.550	20.054	-	31.604
Other Liabilities (8)	254.912	407.565	301	662.778
Total Liabilities	21.955.807	48.109.904	4.504.707	74.570.418
N.D. G. D. H.	1// 222	(20.040.00)	(4.0=0.030)	(00 501 100)
Net Balance Sheet Position	166.233	(20.818.726)	(1.878.930)	(22.531.423)
Net Off-Balance Sheet Position	(272.730)	19.112.024	1.880.142	20.719.436
Financial Derivative Assets	11.730.159	58.078.192	2.408.790	72.217.141
Financial Derivative Liabilities	12.002.889	38.966.168	528.648	51.497.705
Non-Cash Loans (9)	5.547.966	6.203.802	304.744	12.056.512
Prior Period				
Total Assets	19.695.508	26.452.232	2.011.408	48.159.148
Total Liabilities	17.687.800	46.168.736	4.076.574	67.933.110
Net Balance Sheet Position	2.007.708	(19.716.504)	(2.065.166)	(19.773.962)
Net Off-Balance Sheet Position	(2.135.608)	17.986.103	2.111.085	17.961.580
Financial Derivative Assets	8.736.674	57.616.453	2.286.793	68.639.920
Financial Derivative Liabilities	10.872.282	39.630.350	175.708	50.678.340
Non-Cash Loans (9)	4.724.545	5.457.980	293.108	10.475.633

<sup>(1)</sup> Cash and Balances with TR Central; Other FC include TL 2.400.111 (December 31, 2017 - TL 1.799.886) precious metal deposit account.

<sup>(2)</sup> Does not include TL 60.814 (December 31, 2017 - TL 53.594) of currency income accruals arising from derivative transactions.

<sup>(3)</sup> Includes TL 3.468.422 (December 31, 2017 - TL 3.382.889) FC indexed loans. Does not include repealed financial leasing receivables amounting to TL 8.184 (December 31 2017 - TL 6.737 ) accounted as FC in balance sheet. Includes FC indexed factoring receivables amounting to TL 77.977 (December 31 2017 - TL 60.973 ) accounted as TL in balance sheet.

<sup>(4)</sup> Does not include FC prepaid expenses amounting to TL 9.315 (December 31, 2017 - TL 9.192) as per BRSA's Communique published in Official Gazette no 26085 on February 19, 2006.

<sup>(5)</sup> Other foreign currency includes TL 1.220.892 (December 31, 2017 – TL 1.198.394) of precious metal deposit account.

<sup>(6)</sup> Debt instrument at an amount of USD 380 million included in securities issued has been mentioned in fair value hedge accounting.

 $<sup>(7)</sup> Sundry \ Creditors \ do \ not \ include \ the \ Foreign \ Exchange \ Loan \ Factoring \ payables \ amounting \ to \ TL \ 152.$ 

<sup>(8)</sup> Does not include currency expense accruals of derivative financial instruments kept in FC accounts amounting to TL 113.953 (December 31, 2017 – TL 22.830)

<sup>(9)</sup> Does not have an effect on Net Off-balance Sheet Position.

### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

As of March 31, 2018, the net foreign currency exposure of the Group is TL 1.812.652 short position (December 31, 2017 – TL 1.812.382 short) resulting from on balance sheet short position amounting to TL 22.532.088 (December 31, 2017 – TL 19.773.962 short) and long off balance sheet position amounting to TL 20.719.436 (December 31, 2017 – TL 17.961.580 long). As it is stated in note numbered III.5.1.d in Section Five, net foreign currency short position of the Group is TL 294.590 following the fair value hedge accounting since the debt instrument at amount of USD 380 million (TL 1.518.062) included in issued securities recorded as foreign currency in balance sheet in order to ensure currency hedging of immovable which has recorded in TL in accordance with TAS but whose fair value forms in foreign currency in market.

#### IV. Explanations on Consolidated Interest Rate Risk

Interest rate risk that would arise from the changes in interest rates depending on the Parent Bank's position is managed by the Asset/Liability Committee of the Parent Bank.

Interest rate sensitivity of assets, liabilities and off balance sheet items is analyzed by top management in the Asset/Liability Committee meetings held every two weeks by taking the market developments into consideration. The management of the Parent Bank follows the interest rates in the market on a daily basis and revises interest rates of the Parent Bank when necessary. Parent Bank's asset and liabilities carry positive interest rate income and are repriced every nine months. Therefore the Parent Bank holds limited amount of interest rate risk.

Besides customer deposits, the Parent Bank funds its long term fixed interest rate TL loan portfolio with long term (up to 10 years) floating interest rate foreign currency funds obtained from international markets. The Parent Bank changes the foreign currency liquidity obtained from the international markets to TL liquidity with long term swap transactions (fixed TL interest rate and floating FC interest rate). Therefore, the Parent Bank not only funds its long term fixed interest rate loans with TL but also hedges itself from interest rate and maturity risk.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items** (Based on repricing dates)

	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over	Non Interest Bearing (*)	Total
Current Period	*					3	
Assets							
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased, Precious Metal) and							
Balances with the T.R. Central Bank	12.336.960	-	-	-	-	8.114.155	20.451.115
Due from Banks	94.703	-	6.340	-	-	421.952	522.995
Financial Assets at Fair Value Through Profit/Loss (**)	472	6.612	11.153	34.758	4.689	6.320.303	6.377.987
Money Market Placements Financial Assets Measured at Fair Value through Other Comprehensive	877.299	-	-	-	-	-	877.299
Income (FVTOCI)	862.396	1.757.951	928.151	1.156.140	2.090.975	68.961	6.864.574
Loans and Receivables Financial Assets Measured at	17.188.939	13.974.359	26.562.578	26.326.490	3.663.677	3.582.219	91.298.262
Amortized Cost	849.631	1.981.997	2.818.547	1.344.391	2.581.631	234.259	9.810.456
Other Assets	-	-	-	-	-	5.207.806	5.207.806
Total Assets	32.210.400	17.720.919	30.326.769	28.861.779	8.340.972	23.949.655	141.410.494
Liabilities							
Bank Deposits	4.058.765	702.674	172.846	-	-	411.242	5.345.527
Other Deposits	40.739.337	11.036.182	3.620.021	60.835	-	12.736.290	68.192.665
Money Market Borrowings	5.186.396	1.229.190	1.442.191	31.608	41.864	19.520	7.950.769
Sundry Creditors	3.997.330	-	-	-	-	2.959.719	6.957.049
Securities Issued	1.816.150	3.765.847	685.979	4.971.107	-	106.874	11.345.957
Funds Borrowed	3.998.303	11.162.099	5.680.219	860.117	1.913.650	809	23.615.197
Other Liabilities (***)	280	563	24.219	13.763	-	17.964.505	18.003.330
<b>Total Liabilities</b>	59.796.561	27.896.555	11.625.475	5.937.430	1.955.514	34.198.959	141.410.494
On Balance Sheet Long Position	-	-	18.701.294	22.924.349	6.385.458	-	48.011.101
On Balance Sheet Short Position	(27.586.161)	(10.175.636)	-	-	-	(10.249.304)	(48.011.101)
Off-Balance Sheet Long Position	6.473.118	16.620.451	-	-	-	-	23.093.569
Off-Balance Sheet Short Position	-	-	(2.344.562)	(13.600.035)	(3.690.336)	-	(19.634.933)
<b>Total Position</b>	(21.113.043)	6.444.815	16.356.732	9.324.314	2.695.122	(10.249.304)	3.458.636

<sup>(\*)</sup> Non Interest Bearing column includes accruals, provision for losses and derivative financial instruments' fair value valuation difference.

<sup>(\*\*)</sup> Financial Assets at Fair Value Through Profit/Loss include TL 1.268.951 derivative financial assets used for hedging purposes.

<sup>(\*\*\*)</sup> Other Liabilities include derivative financial liabilities used for hedging purposes amounting to TL 98.675.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items (Based on repricing dates)

	Up to 1		3-12	1-5	5 Years and	Non Interest	
		1-3 Months	Months	Years	Over	Bearing (*)	Total
Prior Period							
Assets							
Cash (Cash in Vault, Foreign Currency Cash,							
Money in Transit, Cheques Purchased,							
Precious Metal) and Balances with the T.R.							
Central Bank	9.075.895	-	-	-	-	6.806.377	15.882.272
Due from Banks	929.337	4.089	8.189	-	-	358.157	1.299.772
Financial Assets at Fair Value Through							
Profit/Loss (**)	13.237	9.733	21.887	20.704	14.445	5.462.230	5.542.236
Money Market Placements	241.859	-	-	-	-	-	241.859
Inv. Securities Available for Sale	1.072.716	966.372	2.722.928	1.032.698	2.418.309	136.852	8.349.875
Loans and Receivables	17.215.456	8.691.744	26.622.376	24.352.841	3.415.159	2.130.780	82.428.356
Inv. Securities Held to Maturity	191.969	1.387.592	2.088.237	999.729	2.286.334	214.803	7.168.664
Other Assets	774.280	529.771	1.357.725	2.565.528	257.525	4.796.802	10.281.631
Total Assets	29.514.749	11.589.301	32.821.342	28.971.500	8.391.772	19.906.001	131.194.665
***							
Liabilities	4.055.050	205 122	1.10.110			121025	2 2 4 4 0 7 0
Bank Deposits	1.855.973	205.422	149.449	-	-	134.035	2.344.879
Other Deposits	40.604.471	8.605.660	2.957.289	24.121	-	13.006.955	65.198.496
Money Market Borrowings	4.131.754	1.699.207	1.120.451	-	30.148	18.207	6.999.767
Sundry Creditors	3.257.730	-	-	-	-	2.957.681	6.215.411
Securities Issued	1.816.983	3.280.211	515.647	4.741.620	1 700 100	43.564	10.398.025
Funds Borrowed	3.510.963	3.059.173	12.070.952	954.129	1.799.190	128.456	21.522.863
Other Liabilities (***)	261	537	8.531	5.392	-	18.500.503	18.515.224
<b>Total Liabilities</b>	55.178.135	16.850.210	16.822.319	5.725.262	1.829.338	34.789.401	131.194.665
On Balance Sheet Long Position	-	-	15.999.023	23.246.238	6.562.434	-	45.807.695
On Balance Sheet Short Position	(25.663.386)	(5.260.909)	-	-	-	(14.883.400)	(45.807.695)
Off-Balance Sheet Long Position	6.266.978	15.722.425	554.484	-	-	-	22.543.887
Off-Balance Sheet Short Position			-	(16.166.423)	(3.063.760)		(19.230.183)
Total Position	(19.396.408)	10.461.516	16.553.507	7.079.815	3.498.674	(14.883.400)	3.313.704

Non Interest Bearing column includes accruals, provision for losses and derivative financial instruments' fair value valuation difference. Financial Assets at Fair Value Through Profit/Loss include TL 2.938.126 derivative financial assets used for hedging purposes. Other Liabilities include derivative financial liabilities used for hedging purposes amounting to TL 536.074.

# Average interest rates applied to monetary financial instruments

	EUR	USD	JPY	TL
	%	%	%	%
Current Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and	d			
Balances with the T.R. Central Bank	-	1,50	-	4,00
Due from Banks	0,50	1,61	-	11,95
Financial Assets Measured at Fair Value through Profit/Loss	2,32	5,02	-	12,83
Money Market Placements	-	-	-	14,27
Financial Assets Measured at Fair Value through Other Comprehensive Income	3,47	4,83	-	12,78
Loans and Receivables	4,99	6,92	1,43	17,48
Financial Assets Measured at Amortized Cost	2,96	5,17	-	11,31
Liabilities				
Bank Deposits	1,10	2,15	-	12,51
Other Deposits	1,59	3,37	1,13	13,26
Money Market Borrowings	0,21	2,08	, <u>-</u>	12,70
Sundry Creditors	0.36	1,51	_	· -
Securities Issued	· <u>-</u>	5,60	-	15,42
Funds Borrowed	2,27	3,34	-	12,94

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### Average interest rates applied to monetary financial instruments

	EUR	USD	JPY	TL
	%	%	%	%
Prior Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques				
Purchased) and Balances with the T.R. Central Bank	_	1,25	-	4,00
Due from Banks	0,56	1,40	-	13,14
Financial Assets at Fair Value Through Profit/Loss	2,11	5,04	-	11,17
Money Market Placements	-	-	-	13,65
Investment Securities Available for Sale	3,47	4,83	-	12,46
Loans and Receivables	4,35	4,89	2,67	15,70
Investment Securities Held to Maturity	2,96	5,22	-	13,93
Liabilities				
Bank Deposits	1,06	1,89	-	12,42
Other Deposits	1,60	3,49	0,37	13,06
Money Market Borrowings	0,21	1,86	-	12,56
Sundry Creditors	0,34	1,27	-	-
Securities Issued	-	5,57	-	14,86
Funds Borrowed	2,35	3,24	-	12,76

### V. Explanations on Consolidated Position Risk of Equity Securities in Banking Book

Equity Securities (shares)	Comparison					
	Carrying Value	Fair Value	Market Value			
1. Equity Investments Group A Quoted Securities	<b>31.310</b> 31.310	• -	<b>31.310</b> 31.310			
2. Equity Investments Group B Quoted Securities	<del>-</del> -	• •	· -			
3. Equity Investments Group C Quoted Securities	<del>-</del> -	• -	<u>.</u> -			
4. Equity Investments Group Other	158.146	151.970	-			

<sup>(\*)</sup> Associates and subsidiaries not quoted to BIST and not classified as investment in shares by Capital Market Board.

-			Revaluation Surpluses			<b>Unrealized Gains and Losses</b>		
Portfolio	Gains/Losses in Current Period	Total	Amount under Core Capital	Total	Amount under Core Capital	Amount under Supplementary Capital		
1. Private Equity Investments	-	-	-	-	-	-		
2. Quoted Shares	40	-	-	166	-	75		
3. Other Shares	-	-	-	-	-	-		
4. Total	40	-	-	166	-	75		

### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### VI. Explanations on Consolidated Liquidity Risk Management and Consolidated Liquidity Coverage Ratio

Liquidity Risk of the Parent Bank is monitored and managed in accordance with Liquidity Risk Management Policy. According to this policy, Board of Directors is responsible to review and approve risk profile and appetite of the Parent Bank periodically. Senior Management takes necessary measures to monitor aforementioned risk and controls liquidity risk in line with accepted strategies and policies.

Treasury Department is responsible to carry out liquidity strategy determined and approved by Board of Directors. Risk Management Department is responsible to define, measure, monitor and control liquidity risk besides developing internal and external methods and procedures which are in line with context and structure of applicable activities in The Parent Bank in order to monitor related limits. Senior management of The Parent Bank is informed periodically regarding current liquidity risk amount exposed in order to ensure being under the approved limits of the Parent Bank's liquidity risk profile. Assets and Liabilities Committee (ALC) meetings, which ensure the necessary monitoring for liquidity risk, are held monthly. Risk Committee reviews the liquidity risk of the Parent Bank monthly in addition to aforementioned meetings and informs Board of Directors. The Parent Bank reviews its liquidity position daily. Internal and legal reports related to liquidity positions are examined in ALC meetings monthly with the participation of senior management. Several decisions are taken related to management of short and long term liquidity in this scope. Internal metrics such as reserve liquidity and deposit concentration are monitored daily besides liquidity coverage rate related to measurement of liquidity coverage. Internal limit and warning level are periodically monitored and reported to related parties by the Board of Directors.

The Parent Bank has no liquidity management center and each entity, which is under control of the Parent Bank, performs its liquidity management separately from the Parent Bank by an authority responsible for liquidity management. Fund amounts, which shall be used by associates from the Parent Bank, are determined in the framework of limits.

It is essential for the Parent Bank to monitor its liquidity position and funding strategy consistently. Funding management of the Parent Bank is carried out in line with limits and internal warning systems within the framework of ALC decisions. Funding and placement strategies are developed through evaluating the liquidity of the Parent Bank.

A large part of the Parent Bank's liabilities consist of TL, USD and EUR. Gap reports issued based on the aforementioned three currencies are presented in ALC meetings. Maturity mismatches based on currencies are managed through FX swap and FX forward.

The Parent Bank diversifies its funding sources as customer deposits, foreign loans and bond issuance in order to reduce its liquidity risk. Measures are taken through making investments to assets having higher capacity to generate cash against liquidity crisis. The Parent Bank watches over reducing customer deposit concentration and controls concentration level daily in line with warning level approved by the Board of Directors.

Liquidity life cycle approach is determined as the liquidity risk stress test methodology. This approach is a stress test to measure the period in which the Parent Bank can meet its cumulative cash outflows without providing a fund from the market. Liquidity life cycle is calculated according to various scenarios and simulated in line with possible scenarios in crisis situation and the results are reported to Risk Committee and Board of Directors.

Emergency Funding Plan (EMP) of the Parent Bank regulates funding activities to be used in liquidity crisis periods specific to the Parent Bank or in liquidity crisis at financial markets. EMP defines components triggering the crisis and early warning indicators which help to evaluate and manage the liquidity crisis and determine primary funding structure. EMP also defines actions of the Parent Bank against cash and guarantee need. In addition to aforementioned issues, EMP determines duties and responsibilities in performing actions in a liquidity crisis included in risk management and emergency funding plan.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### **Liquidity Coverage Ratio**

	Unweighted Amounts(*)		Weighted	d Amounts(*)
Current Period - March 31, 2018	TL+FC	FC	TL+FC	FC
HIGH QUALITY LIQUID ASSETS			24.721.791	14.751.946
1. High Quality Liquid Assets	30.185.794	20.215.948	24.721.791	14.751.946
CASH OUTFLOWS				
2. Retail and Small Business Customers Deposits	47.023.364	19.521.324	4.144.616	1.952.132
3. Stable deposits	11.154.408	-	557.720	=.
4. Less stable deposits	35.868.956	19.521.324	3.586.896	1.952.132
5. Unsecured Funding other than Retail and Small				
Business Customers Deposits	24.739.653	14.558.507	15.925.351	9.310.773
6. Operational deposits	525.843	35.044	131.461	8.761
7. Non-Operational Deposits	19.238.720	12.851.092	11.778.661	7.788.776
8. Other Unsecured Funding	4.975.090	1.672.371	4.015.229	1.513.236
9. Secured funding	=	-	715.848	715.848
10. Other Cash Outflows	18.966.526	8.708.882	18.966.526	8.708.882
11. Liquidity needs related to derivatives and market				
valuation changes on derivatives transactions	18.966.526	8.708.882	18.966.526	8.708.882
12. Debts related to the structured financial products	=	-	-	-
13. Commitment related to debts to financial markets				
and other off balance sheet liabilities	-	-	-	-
14. Commitments that are unconditionally revocable at				
any time by the Bank and other contractual				
commitments	20.665.156	-	1.033.257	-
15. Other irrevocable or conditionally revocable				
commitments	53.121.090	11.798.466	3.840.352	966.755
16. TOTAL CASH OUTFLOWS			44.625.950	21.654.390
CASH INFLOWS				_
17. Secured Lending Transactions	-	-	-	_
18. Unsecured Lending Transactions	7.646.729	1.360.812	4.570.858	979.626
19. Other contractual cash inflows	17.763.957	12.987.468	17.763.957	12.987.468
20. TOTAL CASH INFLOWS	25.410.686	14.348.280	22.334.815	13.967.094
			Capp	ed Amounts
21. TOTAL HIGH QUALITY LIQUID ASSETS			24.721.791	14.751.946
22. TOTAL NET CASH OUTFLOWS			22.291.135	7.687.296
23. LIQUDITY COVERAGE RATIO (%)			110,90%	191,90%
		·	·	

<sup>(\*)</sup> Simple arithmetic average calculated for the last three month of values calculated by taking the monthly simple arithmetic average.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Unweighted Amounts(*)		Weighted	Amounts(*)
Prior Period- December 31, 2017	TL+FC	FC	TL+FC	FC
HIGH QUALITY LIQUID ASSETS			22.268.483	13.315.858
1. High Quality Liquid Assets	27.271.562	18.318.938	22.268.483	13.315.858
CASH OUTFLOWS				
2. Retail and Small Business Customers Deposits	46.500.447	18.559.366	4.095.999	1.855.937
3. Stable deposits	11.080.916	-	554.046	-
4. Less stable deposits	35.419.531	18.559.366	3.541.953	1.855.937
5. Unsecured Funding other than Retail and Small				
Business Customers Deposits	24.394.094	13.737.957	16.382.113	9.303.309
6. Operational deposits	580.244	16.641	145.061	4.160
7. Non-Operational Deposits	17.161.290	10.299.880	10.219.012	5.877.713
8. Other Unsecured Funding	6.652.560	3.421.436	6.018.040	3.421.436
9. Secured funding	-	-	663.016	663.016
10. Other Cash Outflows	22.189.716	14.570.588	22.189.716	14.570.588
11. Liquidity needs related to derivatives and market				
valuation changes on derivatives transactions	22.189.716	14.570.588	22.189.716	14.570.588
12. Debts related to the structured financial products	-	-	-	-
13. Commitment related to debts to financial markets and				
other off balance sheet liabilities	-	-	-	-
14. Commitments that are unconditionally revocable at				
any time by the Bank and other contractual commitments	18.318.041	-	915.902	-
15. Other irrevocable or conditionally revocable				
commitments	50.241.718	10.941.038	3.666.720	924.630
16. TOTAL CASH OUTFLOWS			47.913.466	27.317.480
CASH INFLOWS				
17. Secured Lending Transactions	-	-	-	
18. Unsecured Lending Transactions	7.236.242	1.926.814	4.452.846	1.597.483
19. Other contractual cash inflows	20.807.534	15.116.858	20.807.534	15.116.858
20. TOTAL CASH INFLOWS	28.043.776	17.043.672	25.260.380	16.714.341
			Cap	oed Amount
21. TOTAL HIGH QUALITY LIQUID ASSETS			22.268.483	13.315.858
22. TOTAL NET CASH OUTFLOWS			22.653.086	10.603.139
23. LIQUDITY COVERAGE RATIO (%)		_	98,30%	125,58%

<sup>(\*)</sup> Simple arithmetic average calculated for the last three month of values calculated by taking the simple arithmetic average was used for calculating the average in last days of the related last three month.

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Minimum, maximum and average liquidity coverage ratios calculated in accordance with the "Regulation on Liquidity Coverage Ratio Calculation" published in the Official Gazette numbered 28948, dated March 21, 2014 for the last three month are explained in the table below:

	Maximum	Week	Minimum	Week	Average
TL+FC	114,01	31.03.2018	108,02	31.01.2018	110,83
FC	225,22	31.01.2018	170,37	31.03.2018	195,08

Liquidity coverage ratio is regulated by the BRSA to make sure that the banks sustain high quality liquid asset stock to cover probable cash outflows in the short term.

All of the Parent Bank's high quality liquid assets are comprised of first quality liquid assets, most of which are CBT accounts and securities that are issued by the Turkish Treasury that have not been collateralized. Optional use of reserve levels and fluctuations in repo amount lead up to periodical variations in liquidity coverage ratio. Additionally syndication loans and large amount funds such as foreign bond issuances that have less than 1 month to maturity, lead up to short term fall in liquidity coverage ratios.

Funding sources of the Parent Bank mainly consist of deposits which constitute 51% of total liabilities of the Group (December 31, 2016 - 52%) and also include repo, secured loans, syndication, securitization, bond/security issuance and other instruments including subordinated debts.

The Parent Bank effectively uses derivative transactions to manage interest and liquidity risk. Impact of derivative cash flows in terms of liquidity coverage ratio is limited. However, FX swaps used in short term foreign currency liquidity management cause liquidity coverage ratio to fluctuate due to changes in volume and one month maturity. In addition, possible cash outflow caused by margin call requirements of derivative transactions is taken into consideration in accordance with the respective regulations.

Secured funding consists of repo and secured loan transactions. A large part of securities which are subjects of aforementioned guaranteed funding transactions consist of Sovereign Bonds issued by Treasury of the Republic of Turkey and transactions are carried out both in CBRT market and interbank market.

The Parent Bank manages all the transactions made before its foreign branches and partnership in the framework of central bank, markets and related legislation of the country in which the institutions are located. Legal lending limits and high limit transactions are closely monitored in this framework.

All cash inflow and outflow items related to liquidity profile of the Parent Bank are included in liquidity coverage ratio tables above.

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(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### Presentation of assets and liabilities according to their remaining maturities

Current Period		Up to 1		3-12		5 Years		
Current Feriou	Demand	Month	1-3 Months	Months	1-5 Years	and Over	Unallocated <sup>(1)</sup>	Total
Assets								
Cash (Cash in Vault, Foreign Currency Cash,								
Money in Transit, Cheques Purchased, Precious								
Metal) and Balances with the T.R. Central Bank	7.641.124	12.809.991	-	-	-	-	-	20.451.115
Due from Banks	421.952	94.703	-	6.340	-	-	-	522.995
Financial Assets at Fair Value Through		274 720	260.240	2 200 505	2 1 40 0 47	150 146	21 210	6 255 005
Profit/Loss (2)	-	374.728	368.249	2.289.707	3.140.847	173.146	31.310	6.377.987
Money Market Placements	-	877.299	-	-	-	-	-	877.299
Financial Assets Measured at Fair Value through Other Comprehensive Income	82.886	1.522	10.535	79.516	3.533.363	3.156.752		6.864.574
Loans and Receivables(3)	02.000	15.743.590	8.343.490	24.966.595	31.190.009	9.990.268	1.064.310	91.298.262
Financial Assets Measured at Amortized Cost	-	125.916	51.111	557.659	3.166.042	5.909.728	1.004.510	9.810.456
Other Assets	_	1.579.236	17.976	37.720	631.119	1.949	2.939.806	5.207.806
Total Assets	8.145.962	31.606.985	8.791.361	27.937.537	41.661.380	19.231.843	4.035.426	141.410.494
	0.143.702	31.000.703	0.771.501	21.931.331	41.001.500	17.231.043	4.033.420	141.410.424
Liabilities  Posts Provides	404.547	4.061.989	704.292	174.699				5.345.527
Bank Deposits Other Deposits	12.345.785	40.954.081	11.133.099	3.697.973	61.727	-	-	68.192.665
Funds Borrowed	12.343.763	2.108.930	3.125.380	8.615.376	6.314.551	3.450.960	-	23.615.197
Money Market Borrowings	_	4.637.938	1.074.482	1.116.402	451.058	670.889	-	7.950.769
Securities Issued	_	1.741.812	2.472.949	1.110.402	5.942.873	48.652	_	11.345.957
Sundry Creditors		3.216.501	198.244	1.025.381	2.266.143	250.780		6.957.049
Other Liabilities (4)	_	1.581.196	122.114	904.621	1.244.798	405.753	13.744.848	18.003.330
Total Liabilities	12.750.332	58.302.447	18.830.560	16.674.123	16.281.150	4.827.034	13.744.848	141.410.494
Liquidity Excess / Gap	(4.604.370)	(26.695.462)	(10.039.199)	11.263.414	25.380.230	14.404.809	(9.709.422)	-
Net Off- Balance Sheet Position (5)	-	276.191	78.603	1.048.599	1.571.639	11.061	-	2.986.093
Receivables from financial derivative instruments	-	13.525.810	11.957.559	32.213.950	34.443.547	9.323.255	-	101.464.121
Liabilities from derivative financial instruments	-	13.249.619	11.878.956	31.165.351	32.871.908	9.312.194	-	98.478.028
Non Cash Loans (6)	-	919.028	2.258.421	8.488.144	2.788.797	175.569	6.566.179	21.196.138
Prior period								
Total Assets	5.153.248	30.597.144	7.294.622	26.579.810	40.752.978	16.987.399	3.829.464	131.194.665
Total Liabilities	12.724.536	55.527.937	15.068.821	14.274.437	14.339.665	4.823.724	14.435.545	131.194.665
Liquidity Gap	(7.571.288)	(24.930.793)	(7.774.199)	12.305.373	26.413.313	12.163.675	(10.606.081)	-
(5)								
Net Off- Balance Sheet Position (5)	-	161.134	391.205	725.540	1.472.151	21.732	-	2.771.762
Receivables from financial derivative instruments	-	16.758.947	15.518.239	23.277.189	35.950.287	7.066.466	-	98.571.128
Liabilities from derivative financial instruments  Non Cash Loans <sup>(6)</sup>	-	16.597.813 1.100.786	15.127.034 <b>2.055.672</b>	22.551.649 <b>7.089.728</b>	34.478.136 <b>2.717.879</b>	7.044.734 <b>404.698</b>	5.946.286	95.799.366 <b>19.315.049</b>

<sup>(1)</sup> The assets which are necessary to provide banking services and could not be liquidated in the short-term, such as fixed assets, investments in subsidiaries and associates, office stationery, and prepaid expenses are classified under this column.

Unallocated other liabilities include shareholders' equity amounting to TL 12.930.328, unallocated provisions and deferred tax liability amounting to TL 696.425.

<sup>(3)</sup> Loans and other receivables include leasing and factoring receivables.

<sup>(2)</sup> Financial Assets at Fair Value Through Profit/Loss include derivative financial assets held for hedging purposes amounting to TL 1.268.951.

<sup>(4)</sup> Other Liabilities also include derivative financial liabilities held for hedging purposes amounting to TL 98.675.

<sup>(5)</sup> Liquidity excess / (deficit) related to Derivative Financial Instruments constituting Net Off-Balance positions are included in Liquidity Excess / (deficit) through valuations of related transactions to balance sheet.

Amounts related to letter of guarantees represent contractual maturities and amounts included in aforementioned maturities and they have on demand and optionally withdrawable nature.

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(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### VII. Explanations on Consolidated Leverage Ratio

### a) Information in regards to the differences between current period and prior period leverage ratio:

The Group's leverage ratio, calculated in accordance with the "Regulation on Measurement and Evaluation of Bank's Leverage Levels" is 6,33% (December 31, 2017: 6,18%). Subject level is above the minimum requirement which is determined as 3% by the regulation. Difference between current period and prior period leverage ratios is mostly due to increase in risk amounts of balance sheet asset items.

# b) Summary comparative table for total asset and total risk amount in consolidated financial statements prepared in accordance with TFRS:

		Current Period(**)	Prior Period(**)
1	Total asset amount in consolidated financial statements prepared		
	in accordance with TFRS (*)	136.221.748	129.733.795
2	Difference between total asset amount in consolidated financial		
	statements prepared in accordance with TFRS and total asset		
	amount in consolidated financial statements prepared in		
	accordance with the Communique on the Preparation of		
	Consolidated Financial Statements	193.189	522.744
3	Difference between risk amounts and amounts in consolidated		
	financial statements prepared in accordance with the		
	Communique on the Preparation of Consolidated Financial		
	Statements of derivative financial instruments and credit		
	derivatives	1.498.144	1.275.678
4	Difference between risk amounts and amounts in consolidated		
	financial statements prepared in accordance with the		
	Communique on the Preparation of Consolidated Financial		
	Statements of investment securities or financial transaction that		
_	are commodity collateralized	-	-
5	Difference between risk amounts and amounts in consolidated		
	financial statements prepared in accordance with the		
	Communique on the Preparation of Consolidated Financial	50 202 650	57, 570, 400
_	Statements of off balance transactions	58.293.650	57.572.480
6	Other differences between risk amounts and amounts in		
	consolidated financial statements prepared in accordance with		
	the Communique on the Preparation of Consolidated Financial	(400.000)	(204.020)
	Statements	(400.260)	(394.938)
7	Total Risk Amount	195.806.471	188.709.759

<sup>(\*)</sup> Consolidated financial statements prepared in accordance with the 5th clause and 6th subclause of Communique on the Preparation of Consolidated Financial Statements.

Statements. (\*\*) Amounts presented above represent the arithmetic average of the last three month

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### c) Leverage ratio public disclosure template

The table related to leverage ratio calculated in accordance with the "Regulation on Measurement and Evaluation of Bank's Leverage Levels" published in Official Gazette dated November 5, 2013 and numbered 28812 is below:

	Book V	alue
	Current Period (*)	Prior Period (*)
Assets on Balance sheet		
Assets on Balance sheet (except for derivative financial instruments and credit		
derivatives, including guarantees)	130.994.067	124.173.604
(Assets deducted from capital stock)	400.260	394.938
Total risk amount related to Assets on Balance sheet	130.593.807	123.778.666
Derivative financial instruments and credit derivatives		
Replacement cost of derivative financial instruments and credit derivatives	5.420.870	6.082.935
Potential credit risk amount of derivative financial instruments and credit		
derivatives	1.498.144	1.275.678
Total risk amount related to derivative financial instruments and credit		
derivatives	6.919.014	7.358.613
Financial transactions having security or commodity collateral		
Risk amount of financial transactions having security or commodity collateral	-	-
Risk amount sourcing from transactions mediated	-	-
Total risk amount related to financial transactions having security or commodity		
collateral	-	-
Off-Balance sheet Transaction		
Gross nominal amount of off-balance sheet transactions	78.432.668	74.916.230
(Adjustment amount sourcing from multiplying to credit conversion rates)	(20.139.018)	(17.343.750)
Total risk amount related to off-balance sheet transactions	58.293.650	57.572.480
Capital and Total Risk		
Core Capital	12.388.525	11.665.362
Amount of total risk	195.806.471	188.709.759
Financial leverage ratio		
Financial leverage ratio	6,33%	6,18%
	*	

<sup>(\*)</sup> Amounts stated in table shows the last quarter averages of related period.

### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

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#### SECTION FIVE

### EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS

#### I. Explanations And Disclosures Related To Consolidated Assets

#### 1. a) Cash and balances with the Central Bank of Turkey

	Current 1	Period	Prior Period		
	TL	FC	TL	FC	
Cash in TL/Foreign Currency	648.273	409.576	644.333	340.629	
T.R. Central Bank	3.928.049	15.392.141	1.461.242	13.408.983	
Others	42.587	30.489	25.365	1.720	
Total	4.618.909	15.832.206	2.130.940	13.751.332	

### b) Balances with the Central Bank of Turkey

	Current	Period	<b>Prior Period</b>	
	TL	FC	TL	FC
Unrestricted Demand Deposits	882.207	2.582.150	849.656	2.239.530
Restricted Time Deposits	3.045.842	12.809.991	611.586	11.169.453
Total	3.928.049	15.392.141	1.461.242	13.408.983

As of March 31,2018 amount of TL 19.609 provision provided for the account T.R. Central Bank with adoption of TFRS 9.

As of March 31, 2018, the compulsory rates for the reserve deposits at the Central Bank of Turkey for Turkish Lira are implemented within an interval from 4% to 10,5% depending on the maturity of deposits (December 31, 2017 – 4% to 10,5%) and the compulsory rates for the foreign currency liabilities are within an interval from 4% to 24% depending on the maturity of deposits and other liabilities (December 31, 2017 – 4,5% and 24,5%). In accordance with the "Communiqué Regarding the Reserve Requirements no. 2013/15", the reserve requirements can be maintained as TL, USD, EUR and standard gold.

### 2. Further information on financial assets at fair value through profit/loss (net amounts are expressed)

#### a) Information on Subject to repurchase agreements and given as Collateral /blocked Investment securities

	Current 1	Period	Prior Period		
	TL	FC	TL	FC	
Given as Collateral/blocked	191.104	230.477	28.219	1.113	
Subject to repurchase agreement	1.515.220	3.565.861	14.275	-	
Total	1.706.324	3.796.338	42.494	1.113	

# b) Positive differences on trading derivative instruments

	Current Pe	Prior Period		
	TL	FC	TL	FC
Forward Transactions	152.619	-	43.711	-
Swap Transactions	4.590.615	155.329	2.213.686	184.096
Futures	-	924	-	105
Options	651	111.606	884	61.660
Other	-	-	-	-
Total	4.743.885	267.859	2.258.281	245.861

Positive differences from derivative assets for trading were shown at "Financial Assets Fair Value Through Profit/Loss" account at prior periods. As a result of TFRS 9 adoption at current period, this difference has shown under the column 1.5 derivative financial assets.

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### 3. a) Information on banks

	Current	Period	Prior Period		
	TL	FC	TL	FC	
Banks					
Domestic	21.268	82.865	16.806	845.929	
Foreign	916	418.546	851	436.186	
Foreign Head Offices and Branches	-	-	-	_	
Total	22.184	500.811	17.657	1.282.115	

As a result of TFRS 9 adoption, amount of TL 9.473 provision established for banks account as of March 31, 2018.

### b) Information on foreign bank accounts

	<b>Unrestricted Amount</b>		Restricted Amount (**)	
	Current Period	<b>Prior Period</b>	Current Period	<b>Prior Period</b>
EU Countries	158.117	69.846	25.075	17.419
USA and Canada	108.356	240.799	113.148	103.924
OECD Countries (*)	2.996	2.133	-	-
Off-shore Banking Regions	-	-	-	-
Other	11.770	2.916	-	-
Total	281.239	315.694	138.223	121.343

<sup>(\*)</sup> Include OECD countries other than the EU countries, USA and Canada.

### 4. Information on receivables from reverse repurchase agreements

None ( December 31,2017 – None).

### 5. Information on Financial Assets Measured at Fair Value through Other Comprehensive Income

# a.1) Information on financial assets measured at fair value through other comprehensive income subject to repurchase agreements and provided as Collateral /blocked

	Current Period	d
	TL	FC
Given as Collateral / Blocked	203.458	541.199
Subject to repurchase agreements	1.040.678	2.250.128
Total	1.244.136	2.791.327

# a.2) Information on investment securities available for-sale subject to repurchase agreements and provided as Collateral /blocked

	Prior Period	
	TL	FC
Given as Collateral / Blocked	543.802	556.466
Subject to repurchase agreements	1.824.242	2.544.108
Total	2.368.044	3.100.574

<sup>(\*\*)</sup> Includes blocked placements amounting to TL 138.223 at foreign banks (December 31, 2017 - TL 121.343) for the funds borrowed from foreign banks.

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### b.1) Information on Financial Assets Measured at Fair Value through Other Comprehensive Income:

	Current Period
Debt securities	6.924.587
Quoted on a stock exchange (*)	6.924.587
Unquoted on a stock exchange	-
Share certificates	84.513
Quoted on a stock exchange	1.385
Unquoted on a stock exchange(**)	83.128
Impairment provision (-)(****)	144.526
Total	6.864.574

#### **b.2)** Information on Securities Available for Sale:

	Prior Period
Debt securities	8.372.633
Quoted on a stock exchange (*)	8.372.633
Unquoted on a stock exchange	-
Share certificates	76.072
Quoted on a stock exchange	27
Unquoted on a stock exchange(**)	76.045
Impairment provision (-)	(98.830)
Total	8.349.875

<sup>(\*)</sup> The Eurobond Portfolio amounting to TL 1.987.165 (December 31, 2017 - TL 4.072.503) which is accounted for as financial assets measured at fair value through other comprehensive income were hedged under fair value hedge accounting starting from March and April 2009. The mentioned financial assets are accounted for as financial assets measured at fair value through other comprehensive income in order to be in line with balance sheet presentation.

#### 6. Information related to loans

### a) Information on all types of loans and advances given to shareholders and employees of the Parent Bank

	Curr	ent Period	Prior	Period
	Cash	Non-Cash	Cash	Non-Cash
<b>Direct Loans Granted to Shareholders</b>	145	-	613	-
Corporate Shareholders	145	-	613	-
Individual Shareholders	-	-	-	-
Indirect Loans Granted to Shareholders	-	-	-	-
Loans Granted to Employees (*)	81.767	-	82.484	-
Total	81.912	-	83.097	-

<sup>(\*)</sup> Includes advances given to the bank personnel.

### b) Information on the first and second group loans and other receivables including rescheduled or restructured loans

		Loans and Other Receivables Under Close Monitoring			
Cash Loans	Standard Loans	Loans and Receivables	Restructured Loans and Receivables		
Cash Loans	Receivables	and Other Receivables  Not Subject to Restructuring  Not Subject to Restructuring  Weetvants  Loans and Receivables with Revised Contract Terms		Refinance	
Non Specialized Loans	79.524.018	4.418.513	439.671	1.884.133	
Entreprise Loans	905.636	4.045	-	-	
Export Loans	1.717.119	41.074	-	-	
Import Loans	32.735	-	-	_	
Financial Sector Loans	567.784	989	-	-	
Consumer Loans	17.778.102	762.543	28.269	380.365	
Credit Cards	10.482.139	507.792	-	331.925	
Other	48.040.503	3.102.070	411.402	1.171.843	
Specialized Loans	-	-	-	-	
Other Receivables	-	-	-		
Total	79.524.018	4.418.513	439.671	1.884.133	

<sup>(\*\*)</sup> It includes 11.695 Type C Visa Inc shares transferred to Main Partner Bank because of exchange of stock as a result of transferring of

Visa Europe Ltd to Visa Inc.

(\*\*\*) As a result of adoption of TFRS 9, amount of TL 11.631 provision provided for financial assets measured at fair value through other comprehensive income account.

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	Standard Loans	Loans Under Close Monitoring
12 Month Expected Credit Losses (Stage I)	1.041.820	-
Significant Increase in Credit Risk (Stage II)	-	1.208.449

	Standard Loans and Other	Loans and Other Receivables Under	
Number of Extensions	Receivables	Close Monitoring	
1 or 2 times	1.487.848	2.198.639	
3, 4 or 5 times	40.056	93.196	
Over 5 times	6.004	31.969	
Total	1.533.908	2.323.804	

Extension Periods	Standard Loans and Other Receivables	Loans and Other Receivables Under Close Monitoring	
0 - 6 months	839.340	1.454.387	
6 -12 months	84.851	132.269	
1 - 2 years	302.337	460.632	
2 - 5 years	243.702	236.590	
5 years and over	63.678	39.926	
Total	1.533.908	2.323.804	

# c) Loans according to their maturity structure

		Loans Under Close Monitoring	
Cash Loans	Standard Loans	Loans without Revised Contract Terms	Restructured Loans
Short-term Loans	28.105.200	509.498	331.925
Medium and Long-term Loans	51.418.818	3.909.015	1.991.879
Total	79.524.018	4.418.513	2.323.804

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# d) Information on consumer loans, individual credit cards, personnel loans and personnel credit cards:

		Medium and	
	Short Term	Long Term	Total
Consumer Loans-TL	780,876	16.515.845	17.296.721
Housing Loans	57.392	5.465.886	5.523.278
Automobile Loans	214	20.123	20.337
Personal Need Loans	723,270	11.029.836	11.753.106
Other	-	_	-
Consumer Loans-FC Indexed	8.635	4.413	13.048
Housing Loans	8.288	4.265	12.553
Automobile Loans	-	_	_
Personal Need Loans	347	148	495
Other	-	-	-
Consumer Loans-FC	-	-	-
Housing Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	-	-
Other	-	-	-
Individual Credit Cards-TL	8.581.513	354.737	8.936.250
Installment	3.227.750	354.737	3.582.487
Non- Installment	5.353.763	-	5.353.763
Individual Credit Cards-FC	3.327	-	3.327
Installment	-	-	-
Non- Installment	3.327	-	3.327
Personnel Loans-TL	5.341	42.734	48.075
Housing Loans	51	538	589
Automobile Loans	-	-	-
Personal Need Loans	5.290	42.196	47.486
Other	-	-	-
Personnel Loans-FC Indexed	-	-	-
Housing Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	-	-
Other	-	-	-
Personnel Loans-FC	-	-	-
Housing Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	-	-
Other	-	-	-
Personnel Credit Cards-TL	29.212	-	29.212
Installment	12.447	-	12.447
Non-Installment	16.765	-	16.765
Personnel Credit Cards-FC	116	-	116
Installment	-	-	-
Non-Installment	116	-	116
Overdraft Accounts-TL (Real Persons)	1.445.507	-	1.445.507
Overdraft Accounts-FC (Real Persons)	-	-	
Total	10.854.527	16.917.729	27.772.256

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# e) Information on commercial loans with installments and corporate credit cards

		Medium and	
	Short Term	Long Term	Total
Commercial Loans with Installment Facility – TL	1.076.102	16.255.470	17.331.572
Real Estate Loans	37.024	452.846	489.870
Automobile Loans	5.892	129.732	135.624
Personal Need Loans	1.033.186	15.672.892	16.706.078
Other	-	-	-
Commercial Loans with Installment Facility - FC Indexed	476.850	1.054.072	1.530.922
Real Estate Loans	10.811	19.410	30.221
Automobile Loans	21.213	57.640	78.853
Personal Need Loans	444.826	977.022	1.421.848
Other	-	_	_
Commercial Loans with Installment Facility - FC	-	-	-
Real Estate Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	-	-
Other	-	-	-
Corporate Credit Cards –TL	2.335.513	16.081	2.351.594
Installment	782.761	16.081	798.842
Non-Installment	1.552.752	-	1.552.752
Corporate Credit Cards –FC	1.358	-	1.358
Installment	-	-	-
Non-Installment	1.358	-	1.358
Overdraft Accounts-TL (Legal Entities)	1.091.327	-	1.091.327
Overdraft Accounts-FC (Legal Entities)	-		
Total	4.981.150	17.325.623	22.306.773

### f) Loans according to borrowers

	Current Period	<b>Prior Period</b>
Public	48.741	50.160
Private	86.217.594	81.585.320
Total	86.266.335	81.635.480

# g) Domestic and foreign loans

	Current Period	Prior Period
Domestic Loans	85.670.503	81.118.403
Foreign Loans	595.832	517.077
Total	86.266.335	81.635.480

# h) Loans granted to subsidiaries and associates

There are no loans granted to subsidiaries and associates (December 31, 2017-None).

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# i) Specific provisions for loans

	Current Period	Prior Period
Provisions		
Loans and Receivables with Limited Collectibility	313.898	113.746
Loans and Receivables with Doubtful Collectibility	483.999	348.575
Uncollectible Loans and Receivables	2.909.666	3.078.393
Total	3.707.563	3.540.714

# j) Non-performing loans (NPLs) (Net):

# j.1) Non-performing loans and other receivables restructured or rescheduled:

	III. Group	IV. Group	V. Group
	Loans and Other Receivables with Limited Collectibility	Loans and Other Receivables with Doubtful collectibility	Uncollectible Loans and Other Receivables
Current Period		•	
Gross Amounts Before the Provisions	2.755	3.885	63.258
Restructured Loans	2.755	3.885	63.258
Prior Period			
Gross Amounts Before the Provisions	-	2.481	57.600
Restructured Loans	-	2.481	57.600
i 2) Maxamont of non-nonforming loons			

#### j.2) Movement of non-performing loans

	III. Group	IV. Group	V. Group	
	Loans and Other	Loans and Other	Uncollectible	
	Receivables with Limited	Receivables with	Loans and Other	
	Collectibility	Doubtful Collectibility	Receivables	
Prior Period End Balance	568.626	697.150	3.078.393	
Additions (+)	498.531	18.082	61.022	
Transfers from Other Categories of Non-Performing Loans				
(+)	319	356.294	299.387	
Transfers to Other Categories of Non-Performing Loans (-)	356.260	299.842	380	
Collections (-)	121.951	27.345	156	
Write-offs (-)	-	-	-	
Corporate and Commercial Loans	-	-	-	
Consumer Loans	-	-	-	
Credit Cards	-	-	-	
Others	-	-	-	
Current Period End Balance	589.265	744.339	3.438.269	
Specific Provision (-)	313.898	483.999	2.909.666	
Net Balances on Balance Sheet	275.367	260.340	528.603	

# j.3) Information on foreign currency of non-performing loans and other receivables

None (December 31, 2017 – None).

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### j.4) Information regarding gross and net amounts of non-performing loans with respect to user groups

	III. Group	IV. Group	V. Group
	Loans and Other Receivables with Limited Collectibility	Loans and Other Receivables with Doubtful	Uncollectible Loans and Other
Current Period (Net)	275.367	Collectibility 260,340	Receivables 528.603
Loans to Real Persons and Legal Entities (Gross)	589.265	744.339	3.411.152
Provision (-)	313.898	483.999	2.882.549
Loans to Real Persons and Legal Entities (Net)	275.367	260.340	528.603
Banks (Gross)	275.567	200.3 10	-
Provision (-)	_	-	_
Banks (Net)	_	-	-
Other Loans and Receivables (Gross)	-	-	27.117
Provision (-)	-	-	27.117
Other Loans and Receivables (Net)	-	-	-
Prior Period (Net)	454.880	348.575	-
Loans to Real Persons and Legal Entities (Gross)	568.626	697.150	3.051.189
Specific provision (-)	113.746	348.575	3.051.189
Loans to Real Persons and Legal Entities (Net)	454.880	348.575	-
Banks (Gross)	-	-	-
Specific provision (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	27.204
Specific provision (-)	-	-	27.204
Other Loans and Receivables (Net)	-	-	-

### k) Liquidation policies for uncollectible loans and other receivables

For the unrecoverable non-performing loans under legal follow up, the loan quality, collateral quality, bona fide of the debtor and assessment of the emergency of legal follow up are considered, before applying the best practice for unrecoverable non-performing loans under legal follow up. The Parent Bank prefers to liquidate the risk through negotiations with the debtors as well as The Parent Bank starts the legal procedures for the liquidation of the risk. Ongoing legal follow up procedures do not prevent negotiations with the debtors. An agreement is made with the debtor at all stage of the negotiations for the liquidation of the risk.

# 1) Explanations on write-off policy:

The Parent Bank's general policy for write-offs of loans and receivables under follow-up is to write of such loans and receivables that are proven to be uncollectible in legal follow-up process.

### 7. Information on factoring receivables

	Current	Period	Prior Po	eriod
	TL	FC	TL	FC
Short Term	1.332.317	67.227	1.250.546	95.688
Medium and Long Term	31.157	-	34.768	-
Total	1.363.474	67.227	1.285.314	95.688

As of March 31, 2018 and March 31, 2017, changes in provision for non-performing factoring receivables are as follows:

	Current Period	Prior Period
Prior Period End Balance	41.794	20.825
Provided Provision / (reversal), Net	2.751	3.237
Collections	(1.036)	(1.046)
Write-offs	-	-
Provision at the End of Period	43.509	23.016

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 8. Information on Financial Assets Measured at Amortized Cost

# a.1) Information on financial assets measured at amortized cost subject to repurchase agreements and provided as Collateral/Blocked

	Current Period		
	TL	FC	
Given as Collateral / Blocked	34.412	742	
Subject to repurchase agreements	11.685	-	
Total	46.097	742	

# a.2) Information on financial assets held to maturity subject to repurchase agreements and provided as Collateral/blocked

	Prior Period		
	TL	FC	
Given as Collateral / Blocked	268.590	178.708	
Subject to repurchase agreements	-	3.248.559	
Total	268.590	3.427.267	

#### b.1) Information on government debt securities measured at amortized cost

	Current Period		
	TL		
Government Bond	6.010.078	2.712.684	
Treasury Bill	-	_	
Other Public Sector Debt Securities	-	451.678	
Total	6.010.078	3.164.362	

# b.2) Information on government debt securities held-to-maturity

	Prior Period	
	TL	FC
Government Bond	3.740.199	2.398.866
Treasury Bill	-	_
Other Public Sector Debt Securities	-	427.977
Total	3.740.199	2.826.843

### c.1) Information on investments securities measured at amortized cost

	Current Period		
	TL	FC	
Debt Securities	6.010.078	3.800.378	
Publicly-traded	6.010.078	3.800.378	
Non-publicly traded	-	_	
Provision for losses (-)	-	-	
Total	6.010.078	3.800.378	

# c.2) Information on investment securities held-to-maturity

Prior Period		
TL	FC	
3.740.199	3.428.465	
3.740.199	3.428.465	
-	_	
-	-	
3.740.199	3.428.465	
	TL 3.740.199 3.740.199	

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### d.1) Movement of financial assets measured at amortized cost

	Current Period
Balance at the beginning of the period <sup>(*)</sup>	7.168.664
Exchange differences on monetary assets	174.044
Acquisitions during the year	833.586
Disposals through sales and redemptions	(264.483)
Impairment provision (-)	-
Valuation Effect	1.898.645
The sum of end of the period	9.810.456

<sup>(\*)</sup> After the equity effect, the portfolio was revised and TL 1.777.506 transferred from financial assets measured at fair value through other comprehensive income to financial assets measured at amortized cost as a result of accounting policy change as of 01.01.2018.

As of March 31, 2018, a provision amounting to TL 16.267 is provided for the financial assets measured at amortized cost with TFRS 9 adoption.

# d.2) Movement of investments held-to-maturity

	Prior Period
Balance at the beginning of the period	5.900.507
Exchange differences on monetary assets	225.503
Acquisitions during the year	829.915
Disposals through sales and redemptions	(140.075)
Provision for losses (-)	-
Valuation Effect	352.814
The sum of end of the period	7.168.664

### 9. Investments in associates (Net):

### 9.1. Information on unconsolidated associates:

Description		A	Address (City Country)	/ Differe	's Share-If ent, Voting Rights (%)	Bank's Risk Group Share (%)	
Bankalararası Kar	t Merkezi (BKM)	(*) Ist	anbul/Turkey		9,23%	9,23%	
_		Total		Income on	Current		_
	Shareholder's	Fixed	Interest	Securities	Period	<b>Prior Period</b>	Company's
Total Assets	Equity	Assets	Income	Portfolio	Profit/Loss	Profit/Loss	Fair Value
90.246	49.094	47.726	1.557	-	9.004	10.403	-

<sup>(\*)</sup> Current year information is based on December 31, 2017 financials. Prior year profit and loss amounts are based on December 31, 2016 financials.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 9.2. Movements of investments in associates

	Current Period	Prior Period
Balance at the Beginning of Period	3.766	3.766
<b>Movements During the Period</b>	-	-
Acquisitions	-	-
Bonus Shares Received	-	-
Dividends From Current Year Profit	-	-
Sales	-	-
Reclassifications	-	-
Increase/Decrease in Market Values	-	-
Currency Differences on Foreign Associates	-	-
Impairment Losses (-)	-	-
Balance at the End of the Period	3.766	3.766
Capital Commitments	-	-
Share Percentage at the end of the Period	-	-

# 9.3. Sectoral distribution and the related carrying amounts on associates

	Current Period	Prior Period
Banks	-	-
Insurance Companies	-	-
Factoring Companies	-	-
Leasing Companies	-	-
Finance Companies	-	-
Other Associates	3.766	3.766
Total	3.766	3.766

# 9.4. Quoted Associates

None (December 31, 2017 - None).

# 9.5. Valuation of investments in associates

	Current Period	Prior Period
Valued at Cost	3.766	3.766
Valued at Fair Value	-	-
Valued at Equity Method	-	-
Total	3.766	3.766

# 9.6. Investments in associates sold during the current period

None (December 31, 2017 - None).

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 10. Investments in subsidiaries (Net)

#### a) Information on the Parent Bank's unconsolidated subsidiaries:

Subsidiaries below have not been consolidated since they are non financial investments, they are instead valued by cost method.

	Title	Address (City/Country)	Bank's Share – If Different, Voting Rights (%)	Bank's Risk Group Share (%)
1.	Ibtech Uluslararası Bilişim ve İletişim Teknolojileri Araştırma, Geliştirme, Danışmanlık			_
2.	Destek San. Ve Tic. A.Ş. EFINANS Elektronik Ticaret ve Bilisim	Istanbul/Turkey	99,91%	99,99%
	Hizmetleri A.Ş.	Istanbul/Turkey	51,00%	51,00%

(*)	Total Assets	Shareholder's Equity	Total Fixed Assets	Interest Income	Income on Securities Portfolio	Current Period Profit/Loss	Prior Period Profit/Loss	Company's Fair Value
1.	51.944	22.416	17.777	-	-	2.642	(1.435)	_
2.	12.394	3.477	5.646	95	_	579	1.083	_

# b) Information on the consolidated subsidiaries:

### **b.1)** Information on the consolidated subsidiaries :

		Address	Bank's Share – If Different,	Bank's Risk
	Subsidiary	(City/Country)	Voting Rights (%)	Group Share (%)
1.	Finans Yatırım Menkul Değerler A.Ş.	İstanbul/Turkey	99,80	100,00
2.	Finans Finansal Kiralama A.Ş.	İstanbul/Turkey	99,40	99,40
3.	Hemenal Finansman A.Ş.	İstanbul/Turkey	100,00	100,00
4.	Finans Portföy Yönetimi A.Ş.	İstanbul/Turkey	0,03	100,00
5.	Finans Faktoring A.Ş.	İstanbul/Turkey	99,99	100,00

Information on subsidiaries in the order as presented in the table above:

	Total Assets	Shareholders' Equity	Total Fixed Assets	Interest Income	Income on Securities Portfolio	Current Period Profit/Loss	Prior Period Profit/Loss	Company's Fair Value (*)
1.	501.472	140.619	3.775	9.500	2.802	11.775	1.572	125.031
2.	5.092.336	757.920	6.203	102.111	-	33.993	13.795	486.961
3.	161.936	46.976	3.359	3.329	-	(2.825)	(518)	-
4.	12.749	11.581	114	415	-	(347)	19	-
5.	1.493.847	105.029	1.832	56.240	-	8.503	1.791	143.481

<sup>(\*)</sup> Fair values of publicly traded subsidiaries reflect their Borsa Istanbul (BIST) values as of the balance sheet date.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# b.2) Movement of investments in subsidiaries

	Current Period	Prior Period
Balance at the Beginning of the Period	724.921	647.572
Movements during the Period	88.991	77.349
Purchases <sup>(*)</sup>	15.000	30.000
Bonus Shares Received	-	-
Dividends from Current Year Profit	-	-
Disposals	-	-
Changes Due to Reclassification	-	-
Revaluation Difference	73.991	47.349
Impairment Provision	-	-
Balance at the End of the Period	813.912	724.921
Capital Commitments	-	-
Share Percentage at the end of the Period (%)	-	-

<sup>(\*)</sup>At the current period, Finans Faktoring A.Ş. has raised its capital at an amount of TL 15.000. In the previous period, Hemenal Finansman A.Ş. has increased its capital at an amount of TL 30.000 through paid capital increase.

### b.3) Sectoral distribution of the consolidated subsidiaries

	Current Period	Prior Period
Factoring Companies	143.481	93.350
Leasing Companies	486.961	445.809
Finance Companies	58.395	58.395
Other Subsidiaries	125.075	127.367
Total	813.912	724.921

The balances of the subsidiaries have been eliminated as part of the consolidation principles.

# ${\bf b.4})$ Quoted subsidiaries within the context of consolidation

	Current Period	Prior Period
Quoted on Domestic Stock Exchanges	486.961	445.809
Quoted on International Stock Exchanges	-	-
Total	486.961	445.809

# b.5) Explanation to capital adequacy of the significant subsidiaries

None.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 11. Investments in entities under common control:

			Bank's Share-If	
	The state of the s	Address	different, Voting	Bank' Risk Group
	Title	(City/Country)	Rights (%)	Share (%)
1.	Cigna Finans Emeklilik ve Hayat A.Ş.	İstanbul/Turkey	49,00%	49,00%
2.	Bantaş Nakit ve Kıymetli Mal Taşıma ve			
	Güvenlik Hizmetleri A.Ş.	İstanbul/Turkey	33,33%	33,33%

			Total			Current	Prior	
	Total	Shareholders'	Fixed	Interest	Securities	Period	Period	Company's
	Assets	Equity	Asset	Income	Income	Profit/Loss	Profit/Loss	Fair Value
1.	1.322.840	155.868	16.535	-	-	23.243	15.066	151.969
2	61.834	40.434	33.815	_	_	1.951	7.495	-

### 12. Information on finance lease receivables (Net):

### 12.1 Maturity analysis of financial lease receivables

	Cı	Prior Period		
	Gross	Net	Gross	Net
Less than 1 year	1.735.749	1.423.358	1.643.065	1.345.976
Between 1-4 years	3.141.879	2.686.771	2.876.082	2.460.214
Over 4 years	743.658	677.056	716.284	659.873
Total	5.621.286	4.787.185	5.235.431	4.466.063

Finance lease receivables include non-performing finance lease receivables amounting to TL 194.268 (December 31, 2017 – TL 164.253) and specific provisions amounting to TL 113.727 (December 31, 2017 – TL 97.562).

Changes in non-performing finance lease receivables provision as of March 31, 2018 and March 31, 2017, are as follows:

	Current Period	Prior Period
End of the prior period	98.706	114.477
Provided provision / (reversal), Net	18.536	41.596
Collections	3.515	(8.359)
Written-off	-	(53.306)
Provision at the end of the period	113.727	94.408

# 12.2 Information on net investment on leases

	Current Period	Prior Period
Gross Finance Lease Investments	5.621.286	5.235.431
Unearned Finance Income (-)	834.101	769.368
Cancelled Leasing Agreements (-)	-	-
Net Investment on Leases	4.787.185	4.466.063

# 12.3 Information of finance lease contracts of the Parent Bank

The leasing balances between the Parent Bank and the subsidiaries have been eliminated as part of the consolidation principles.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 13. Information on hedging purpose derivatives:

	Current	Period(***)
	TL	FC
Fair Value Hedge (*)	2.028.637	34.268
Cash Flow Hedge(**)	1.154.079	114.872
Net Investment Hedge	-	-
Total	3.182.716	149.140

	Prio	Prior Period		
	TL	FC		
Fair Value Hedge (*)	1.964.761	28.732		
Cash Flow Hedge(**)	910.958	33.675		
Net Investment Hedge	-	-		
Total	2.875,719	62.407		

<sup>(\*)</sup> Derivative financial instruments designated for the fair value hedge purposes comprise of swaps. As of March 31, 2018, TL 28.628 (December 31, 2017 - TL 13.675) from securities, TL 1.087 (December 31, 2017 - TL 808) from funds borrowed, TL 4.553 (December 31, 2017-14.429) from financial leasing, TL 2.028.637 (December 31, 2017 - TL 1.964.761) represents the fair value of derivatives which are designated as hedging instruments to hedge the fair value changes in loans. there is no fair value of derivatives which are designated as hedging instruments to hedge the fair value changes in securities issued (December 31, 2017 - TL None).

#### 14. Explanations on investment property

None (December 31, 2017- None).

#### 15. Information on tax asset

According to TAS 12, the deferred tax assets and liabilities of the consolidated subsidiaries are netted off separately in their financial statements.

After deferred tax asset and liability balances in the financial statements of the consolidated subsidiaries are netted off separately deferred tax asset is TL 368.029 (December 31, 2017 – TL 34.894). There is no deferred tax liability.(December 31, 2017- TL 48.751)

In cases whereby deferred tax differences arising from the differences between the carrying amounts and the taxable amounts of the assets subjected to deferred tax that are related with certain items under the shareholders' equity accounts, the deferred tax benefits/charges are netted under these accounts. The deferred tax assets amounting to TL 16.987 are netted under equity. (December 31, 2017 – TL 18.606 deferred tax assets).

	<b>Temporary Differences</b>		Deferre Assets/(Lia	
	31.03.2018	31.12.2017	31.03.2018	31.12.2017
Provision for Employee Rights	308.388	379.809	82.700	83.877
Difference Between the Book Value of Financial Assets and				
Tax Base	1.038.206	510.067	215.348	123.869
Other	3.238.071	871.924	735.996	189.024
Deferred Tax Assets			1.034.044	396.770
Difference Between the Book Value Financial Fixed Assets				
and Tax Base	(230.751)	(234.253)	(46.160)	(847.422)
Difference Between the Book Value of Financial Assets and				
Tax Base	(1.912.610)	(997.362)	(412.122)	(229.135)
Other	(965.266)	(630.430)	(207.733)	(134.070)
Deferred Tax Liabilities	•	•	(666.015)	(410.627)
Deferred Tax Assets/(Liabilities), Net	•	•	368.029	(13.857)

<sup>(\*\*)</sup> Represents the fair value of derivatives which are the hedging instruments of deposits and floating dividends' cash flow risk.
(\*\*\*)At the current period, derivative financial assets for fair value hedge has shown at line 1.5.1. and derivative financial assets for cash flow hedge presented at line 1.5.2 in financial statements.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Current Period 01.01-31.03.2018	Prior Period 01.01-31.03.2017
Deferred Tax as of January 1 Asset/ (Liability)- Net	472.654	66.967
Deferred Tax (Loss) / Gain	(84.435)	19.013
Deferred Tax that is Realized Under Shareholder's Equity	(20.190)	(48.803)
Deferred Tax Asset/ (Liability) - Net	368.029	37.177

#### 16. Information on assets held for sale and discontinued operations

As of March 31, 2018, the Parent Bank does not have any assets held for sale (December 31, 2017-None).

### 17. Information on other assets:

### 17.1. Information on prepaid expense, tax and similar items

	Current Period	Prior Period
Other Prepaid Expenses	652.078	572.388
Collateral Given for Derivative Transactions	603.023	538.740
Assets Held for Resale (net)	403.466	361.684
Miscellaneous Receivables	290.902	291.355
Cheques Receivables from Other Banks	258.450	72.281
Prepaid rent expenses	39.379	34.454
Prepaid Agency Commissions	13.660	12.460
Advances Given	7.463	3.847
Other	96.474	73.700
Total	2.364.895	1.960.909

17.2 If other assets exceed 10% of total assets, excluding off balance sheet commitments, the names and the balances of these accounts, the name and the amount of the subaccounts which create at least 20% of them are:

Details of the other assets are described in note 17.1 section of disclosure.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 18. Accrued interest and income

The details of accrued interest and income allocated to the related items on the assets side of the balance sheet are as follows:

	Current Period		
	TL	FC	
Derivative Financial Assets	5.897.964	382.731	
Loans	1.857.835	392.781	
Securities Measured at Amortized Cost	191.406	42.851	
Financial Assets Measured at Fair Value through Other Comprehensive Income	95.248	(81.732)	
Central Bank	43.562	-	
Leasing Receivables	14.613	17.352	
Banks	5.316	-	
Trading Securities	502	(59)	
Other Accruals	29.986	11.253	
Total	8.136.432	765.177	

	Prior Period			
	TL	FC		
Derivative Financial Assets Held for Hedging	2.875.719	62.407		
Trading Purpose Derivatives	2.258.281	245.861		
Loans	1.030.162	297.163		
Securities Measured at Amortized Cost	167.886	46.918		
Financial Assets Measured at Fair Value through Other Comprehensive Income	54.368	29.369		
Central Bank	36.002	-		
Leasing Receivables	13.154	14.632		
Banks	1.451	97		
Trading Securities	2.563	36		
Other Accruals	8.400	6.090		
Total	6.447.986	702.573		

QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE**

# II. Explanations And Disclosures Related To Consolidated Liabilities

# 1. Information on maturity structure of deposits

### **Current Period**

								Accumulated	
		7 Days	Up to 1	1-3	3-6	6-12	1 Year and	Deposit	
	Demand	Notice	Month	Months	Months	Months	Over	Accounts	Total
Saving Deposits	3.197.201	-	3.348.705	17.505.761	974.010	544.731	1.275.731	2.078	26.848.217
Foreign Currency	5.291.603	-	2.206.491	19.413.037	1.333.634	1.342.149	877.232	237	30.464.383
Residents in Turkey	5.126.649	-	2.162.946	18.970.929	1.286.164	1.304.990	690.032	232	29.541.942
Residents Abroad	164.954	-	43.545	442.108	47.470	37.159	187.200	5	922.441
Public Sector Deposits	165.764	-	1.661	13.369	170	8	120	-	181.092
Commercial Deposits	2.510.697	-	2.769.848	2.570.854	66.499	534.066	696.422	-	9.148.386
Other Ins. Deposits	53.872	-	40.566	202.154	13.034	19.461	608	-	329.695
<b>Precious Metal Deposits</b>	1.126.648	-	-	31.654	177	-	62.413	-	1.220.892
Bank Deposits	404.547	-	3.075.634	1.382.308	280.965	116.619	85.454	-	5.345.527
T.R. Central Bank	-	-	3.050.215	-	-	-	-	-	3.050.215
Domestic Banks	25.860	-	8.009	103.458	6.134	-	-	-	143.461
Foreign Banks	59.764	-	17.410	1.278.850	274.831	116.619	85.454	-	1.832.928
Participation Banks	318.923	-	-	-	-	-	-	-	318.923
Other	-	-	-	-	-	-	-	-	-
Total	12.750.332	-	11.442.905	41.119.137	2.668.489	2.557.034	2.997.980	2.315	73.538.192

# **Prior Period**

	Demand	7 Days Notice	Up to 1 Month	1-3 Months	3-6 Months	6-12 Months	1 Year and Over	Accumulated Deposit Accounts	Total
Saving Deposits	2.841.194		2.664.643	16.185.117	1.001.997	391.611	1.178.780	2.367	24.265.709
Foreign Currency	5.823.343	-	2.378.212	18.324.339	1.449.750	904.862	673.011	2.307	29.553.742
Residents in Turkey	5.689.894	-	2.349.762	17.934.971	1.393.954	876.098	502.143	213	28.747.035
Residents Abroad	133.449	-	28.450	389.368	55.796	28.764	170.868	12	806.707
<b>Public Sector Deposits</b>	112.977	-	2.509	13.989	97	8	119	-	129.699
Commercial Deposits	2.649.439	-	2.551.196	2.936.396	297.440	323.156	789.212	-	9.546.839
Other Ins. Deposits	56.387	-	34.530	185.822	159.759	67.049	566	-	504.113
<b>Precious Metal Deposits</b>	1.111.916	-	-	17.196	354	-	68.928	-	1.198.394
Bank Deposits	129.280	-	673.759	1.256.275	136.335	69.007	80.223	-	2.344.879
T.R. Central Bank	-	-	609.785	-	-	-	-	-	609.785
Domestic Banks	29.205	-	2.008	15.895	4.089	-	-	-	51.197
Foreign Banks	52.199	-	61.966	1.240.380	132.246	69.007	80.223	-	1.636.021
Participation Banks	47.876	-	-	-	-	-	-	_	47.876
Other	-	-	-	-	-	-	-	_	-
Total	12.724.536		8.304.849	38.919.134	3.045.732	1.755.693	2.790.839	2.592	67.543.375

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 1.1. Information on savings deposits insured by Saving Deposit Insurance Fund and the total amount of the deposits exceeding the insurance coverage limit

		Covered by	J	Exceeding the	
	Deposit Ins	surance Fund	Deposit Insurance Lim		
	Current	Prior	Current	Prior	
	Period	Period	Period	Period	
Saving Deposits	13.301.268	12.342.514	13.075.368	11.921.850	
Foreign Currency Savings Deposits	3.505.050	3.857.126	14.512.873	14.315.461	
Other Saving Deposits	-	-	-	-	
Foreign Branches' Deposits Under Foreign Insurance					
Coverage	-	-	-	-	
Off-Shore Deposits Under Foreign Insurance					
Coverage	-	-	-	-	
Total	16.806.318	16.199.640	27.588.241	26.237.311	

# 1.2. Savings deposits in Turkey are not covered under insurance in another country since the headquarter of the Group is not located abroad.

### 1.3. Savings deposits that are not covered under the guarantee of deposit insurance fund:

	Current Period	Prior Period
Deposits and accounts in branches abroad	9.632	7.440
Deposits of ultimate shareholders and their close family members	-	-
Deposits of chairman and members of the Board of Directors and their close family		
members	7.531	15.440
Deposits obtained through illegal acts defined in the 282 <sup>nd</sup> Article of the 5237		
numbered Turkish Criminal Code dated September 26, 2004.	-	-
Saving deposits in banks established in Turkey exclusively for off-shore banking		
activities	-	<u>-</u>
Total	17.163	22.880

### 2. Information on trading purpose derivatives:

### a) Negative value of trading purpose derivatives:

	Cur	rrent Period	Prior Perio		
	TL	FC	TL	FC	
Forwards	97.643	-	83.786	-	
Swaps	1.996.942	386.428	1.787.821	175.993	
Futures	-	921	-	103	
Options	225	44.599	275	22.266	
Other	-	-	-	-	
Total	2.094.810	431.948	1.871.882	198.362	

<sup>(\*)</sup>At the current period, derivative financial liabilities for trading purpose has shown at the row 7.1 in financial statements.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 3. Information on funds borrowed:

#### a) Information on banks and other financial institutions

	Current Period			Prior Period
	TL	FC	TL	FC
T.R. Central Bank Loans	-	-	-	-
Domestic Banks and Institutions	951.787	590.269	813.435	459.170
Foreign Banks, Institutions and Funds	777.364	17.577.455	641.546	16.097.875
Total	1.729.151	18.167.724	1.454.981	16.557.045

#### b) Maturity information on funds borrowed

	<b>Current Period</b>			<b>Prior Period</b>
	TL	FC	TL	FC
Short-Term	1.076.274	6.824.171	812.291	5.770.207
Medium and Long-Term	652.877	11.343.553	642.690	10.786.838
Total	1.729.151	18.167.724	1.454.981	16.557.045

The Parent Bank's fund sources include deposits, funds borrowed, securities issued and money market borrowings. Deposit is the most significant fund source of the Parent Bank and does not present any risk concentration with its consistent structure extended to a wide base. Funds borrowed mainly consist of funds provided by foreign financial institutions which have different characteristics and maturity-interest structure such as syndication, securitization, and post-financing. There isn't risk concentration on the fund sources of the Parent Bank.

# c) Additional information on concentrations of the Group's liabilities

As of March 31, 2018, the Group's liabilities comprise; 52% deposits (December 31, 2017 - 51%), 14% funds borrowed (December 31, 2017 - 14%), 8% issued bonds (December 31, 2017 - 8%) and 6% funds provided under repurchase agreements (December 31, 2017 - 5%).

#### 4. Information on funds provided under repurchase agreements

	Curr	Prior Period		
	TL	FC	TL	FC
From domestic transactions	2.561.379	-	1.852.178	
Financial institutions and organizations	2.507.125	-	1.790.023	-
Other institutions and organizations	11.637	-	15.494	-
Real persons	42.617	-	46.661	-
From foreign transactions	6.289	4.729.123	6.724	4.631.256
Financial institutions and organizations	-	4.729.123	-	4.631.256
Other institutions and organizations	6.289	-	6.724	-
Real persons	-	-	-	-
Total	2.567.668	4.729.123	1.858.902	4.631.256

# 5. Information on securities issued (Net):

	Current Period		Prior Period	
	TL	FC	TL	FC
Bank Bonds	4.756.158	-	4.208.176	57.156
Asset-backed securities	200.000	-		
Bills	198.088	6.191.711	195.169	5.937.524
Total	5.154.246	6.191.711	4.403.345	5.994.680

As of March 31, 2018, The Parent Bank has bond issue program (Global Medium Term Note Programme) amounting to USD 5 Billion.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 6. If other liabilities account exceeds 10% of total liabilities excluding the off-balance sheet items, information given about components of other liabilities account that exceed 20% of the individual liability item in the consolidated balance sheet

Other liabilities does not exceed 10% of total liabilities excluding the off-balance sheet items (December 31, 2017 – Does not exceed 10%).

# 7. Criteria used in the determination of lease installments in the financial lease contracts, renewal and purchase options, restrictions, and significant burdens imposed on the bank on such contracts

Interest rate and cash flows of the Group are the main criteria which are taken into consideration for the determination of payment plans in the leasing contracts.

### 7.1. Changes in agreements and further commitments arising

No changes have been made to the leasing agreements in the current period (December 31, 2017 – None).

#### 7.2. Financial lease payables

The leasing balances between the Parent Bank and the subsidiaries have been eliminated as part of the consolidation principles.

### 7.3. Information on operational lease

Operational lease payments are recognized as an expense in the income statement on a straight-line basis over the lease terms. The Parent Bank arranges operating lease arrangements for some of its ATM and branches. The lease contract is done on a yearly basis and the payment is made upfront each year and realized as an expense under the "Other Assets" account.

# 7.4. Information on "Sale -and- lease back" agreements

The Group does not have any sale-and-lease back transactions in the current period (December 31, 2017 – None).

# 8. Information on liabilities arising from hedging purpose derivatives

	Current	Current Period(***)	
	TL	FC	
Fair Value Hedge (*)	645	189.878	
Cash Flow Hedge (**)	67.071	31.604	
Net Investment Hedge	-	-	
Total	67.716	221.482	

	Prior	Prior Period	
	TL	FC	
Fair Value Hedge (*)	16.615	204.528	
Cash Flow Hedge (**)	280.204	34.727	
Net Investment Hedge	-	-	
Total	296.819	239.255	

<sup>(\*)</sup> Derivative financial instruments for hedging purposes include swaps. As of March 31, 2018, TL 25.767 (December 31, 2017 – TL 41.598) loan portfolio, TL 5.043 (December 31, 2017 – TL 4.056) issued bonds, TL 138.783 (December 31, 2017 – TL 168.798) the securities, and TL 20.930 (December 31, 2017 – TL 6.691) lease receivables, represents the fair value of derivatives instruments which are the hedging instruments of fair value hedge.

<sup>(\*\*)</sup> Represents the fair value of derivatives which are the hedging instruments of deposits and floating dividends' cash flow risk.

<sup>(\*\*\*)</sup> At the current period, derivative financial liabilities for fair value hedge has shown at the line 7.1 in financial statements and derivative financial liabilities for cash flow hedge has shown at the line 7.2 in financial statements.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 9. Information on provisions:

#### 9.1. Information on general provisions

	Current Period
Provisions for Off Balance Sheet Commitments <sup>(*)</sup>	236.983
Total	236.983

(\*) As of 31 March 2018, provisions for non-cash loans in group III represented at line 9.5 in liabilities table with the adoption of TFRS 9.

	Prior Period
Provisions for Loans and Receivables in Group I	1.125.989
Provisions for Loans and Receivables in Group II	120.163
Provisions for Non - Cash Loans	91.845
Other	59.270
Total	1.397.267

# 9.2. Provision for currency exchange gain/loss on foreign currency indexed loans

TCIII I CI IOU	Prior Period
108	3,573
	108

<sup>(\*)</sup> The foreign exchange provision for foreign currency indexed loans netted against "Loans and Receivables" in asset.

#### 9.3. Specific provisions for non cash loans that are not indemnified and converted into cash

The specific provision for non cash loans which are related with the non-performing cash loans in arrears or the loans which were written off from balance sheet is TL 12.127 (December 31, 2017 - TL 45.014).

# 9.4 Information on employee termination benefits and unused vacation accrual

The Group has calculated reserve for employee termination benefits by using actuarial valuations as set out in TAS 19 and reflected these accompanying financial statements.

As of March 31, 2018, TL 184.278 (December 31, 2017 - TL 182.089) reserve for employee termination benefits was provided in the accompanying financial statements.

As of March 31, 2018, the Group accrued TL 50.045 (December 31, 2017 - TL 46.042) for the unused vacations under reserve for employee benefits account in the accompanying financial statements.

As of March 31, 2018, TL 74.065 (December 31, 2017– TL 151.679) bonus and premium provisions have been provided under reserve for employee benefits account in the accompanying financial statements.

#### 9.4.1 Movement of employee termination benefits

	Current Period 01.01-31.03.2018	Prior Period 01.01-31.03.2017
As of January 1	182.089	144.405
Service cost	7.111	4.850
Interest Cost	5.865	3.990
Settlement / curtailment / termination loss	2.399	4.429
Actuarial differences	(322)	-
Paid during the period	(12.864)	(10.485)
Total	184.278	147.189

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 9.5. Information on other provisions

#### 9.5.1. Information on provisions for possible risks

Apart from the information provided in 9.3, the other provisions are given below as follows:

	Current Period	Prior Period
Other Provision for Close Monitoring Loans Portfolio(*)	-	108.450
Provision for Promotion Expenses of Credit Cards	9.940	9.356
Other Provisions	141.114	153.086
Total	151.054	270.892

<sup>(\*)</sup>Provisions for watchlist loan portfolio have recalculated and accounted under the loans and other receivables with the adoption of TFRS 9.

At the current period, Provisions for off balance sheet commitments TL 236.983 has shown at disclosure 9.1 and classified in "Other provisions" account at financial statement.

#### 10. Explanations on Tax Liabilities

#### 10.1 Information on current tax liability

#### 10.1.1 Information on tax provision

As of March 31, 2018, the Group has current tax liability of TL 84.148 (December 31, 2017 - TL 475.298) and as of March 31, 2018, the Group has none prepaid tax TL (December 31, 2017 - TL 55.739).

The current tax liability and the prepaid taxes of the consolidated subsidiaries have been offset separately in their financial statements. As of March 31, 2018, after the offsetting, the current tax liability amounting to TL 276.119 (December 31, 2017 – TL 419.559) is disclosed with current tax receivable TL 12.196 (December 31, 2017 – TL 12.181)

#### 10.1.2 Information on taxes payable

	Current Period	Prior Period
Corporate taxes payable	276.119	419.559
Taxation on Securities Income	63.396	56.775
Taxation on Real Estates Income	2.948	1.953
Banking and Insurance Transaction Tax (BITT)	71.237	65.519
VAT Payable	160	154
Other	51.912	25.771
Total	465.772	569.731

The Group presents The "Corporate Taxes Payable" balance in the "Current Tax Liability" account and other taxes are presented in the "Other Liabilities" account in the accompanying consolidated financial statements.

### 10.1.3 Information on premiums

	Current Period	Prior Period
Social Security Premiums - Employee Share	20.915	21.365
Social Security Premiums - Employer Share	22.719	18.871
Pension Fund Fee and Provisions – Employee Share	26	11
Pension Fund Fee and Provisions – Employer Share	85	37
Unemployment Insurance - Employee Share	1.474	1.245
Unemployment Insurance - Employer Share	2.944	2.486
Other	41	34
Total	48.204	44.049

# 11. Information on payables related to assets held for sale

None (December 31, 2017- None).

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 12. Information on subordinated loans

	Current Period		Prior Period	
	TL	FC	TL	FC
From Domestic Banks	-	-	-	-
From Other Domestic Institutions	-	-	-	-
From Foreign Banks	-	3.718.322	-	3.510.837
From Other Foreign Institutions	-	-	-	-
Total	-	3.718.322	-	3.510.837

#### 13. Information on shareholder's equity

#### 13.1 Paid-in capital

	Current Period	<b>Prior Period</b>
Common Stock	3.350.000	3.350.000
Preferred Stock	_	_

13.2 Paid-in capital amount, explanation as to whether the registered share capital system is applicable at bank; if so the amount of registered share capital

Capital System	Paid-in Capital	Ceiling
Registered Capital System	3.350.000	12.000.000

13.3 Information on share capital increases and their sources; other information on any increase in capital shares during the current period.

None ( December 31,2017 - TL 200.000).

13.4 Information on share capital increases from revaluation funds

None (December 31, 2017 - None).

13.5 Capital commitments in the last fiscal year and at the end of the following period, the general purpose of these commitments and projected resources required to meet these commitments

The Group does not have any capital commitments, all of the capital is fully paid-in.

13.6 Prior periods' indicators related with the Parent Bank's income, profit and liquidity and the possible effects of the uncertainties in these indicators on the Parent Bank's equity

None (December 31, 2017 - None).

13.7 Information on the privileges given to stocks representing the capital

None (December 31, 2017 - None).

#### 14. Common stock issue premiums, shares and equity instruments

	<b>Current Period</b>	Prior Period
Number of Stocks (Thousands)	33.500.000	33.500.000
Preferred Capital Stock	-	-
Common Stock Issue Premiums (*)	714	714
Common Stock Withdrawal Profits	-	-

<sup>(\*)</sup> Due to the Parent Bank's capital increase at the prior periods, common stock issue premium accounted amounting to TL 714.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 15. Marketable securities value increase fund

	Cu	Current Period		
	TL	FC	TL	FC
Associates, Subsidiaries and Entities under Common				
Control	-	-	-	-
Valuation Differences	-	-	-	-
Foreign Exchange Rate Differences	-	-	-	-
Securities Available-for-Sale	42.478	(225.823)	(53.163)	(176.412)
Valuation Differences	42.478	(225.823)	(53.163)	(176.412)
Foreign Exchange Rate Differences	-	-	-	-
Total	42.478	(225.823)	(53.163)	(176.412)

# 16. Accrued interest and expenses

The details of accrued interest and expenses allocated to the related items on the liabilities side of the balance sheet are as follows:

	Current Period		
	TL	FC	
Deposits	334.918	62.098	
Derivative Financial Liabilities	2.161.881	463.552	
Funds Borrowed	35.828	214.985	
Money Market Borrowings	1.781	17.738	
Issued Securities	7.880	113.589	
Other Accruals	171.923	89	
Total	2.714.211	872.051	

	Prior Period		
	TL	FC	
Deposits	358.719	57.098	
Derivative Financial Liabilities Held for Trading	1.871.882	198.362	
Funds Borrowed	21.436	127.421	
Money Market Borrowings	1.900	16.306	
Derivative Financial Liabilities Held for Hedging	296.819	239.255	
Issued Securities	4.269	45.746	
Other Accruals	120.130	407	
Total	2.675.155	684.595	

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FIVE**

# III. Explanations And Disclosures Related To Consolidated Off-Balance Sheet Items

### 1. Information related to consolidated off-balance sheet contingencies

#### 1.1. Type and amount of irrevocable commitments

	<b>Current Period</b>	Prior Period
Credit Cards Limit Commitments	19.312.803	17.115.833
Commitment For Use Guaranteed Credit Allocation	10.158.572	9.774.575
Payment Commitments for Cheques	3.120.906	2.790.244
Forward Asset Purchase Commitments	2.638.773	2.754.045
Other Irrevocable Commitments	1.195.395	1.056.395
Commitments for Promotions Related with Credit Cards and Banking Activities	23.531	45.880
Tax and Fund Liabilities due to Export Commitments	17.669	15.358
Capital Commitments of Associates and Subsidiaries	-	
Total	36.467.649	33.552.330

# 1.2. Type and amount of possible losses from off-balance sheet items

Specific provision is provided for the non-cash loans amounting to TL 12.127 (December 31, 2017 – TL 45.014) followed in the off-balance sheet accounts that are not indemnified and not liquidated yet.

### 1.3. Final guarantees, provisional guarantees, sureties and similar transactions

	Current Period	<b>Prior Period</b>
Bank Loans	3.527.541	3.012.892
Letters of Credit	1.698.684	1.783.291
Other Guarantees	-	-
Total	5.226.225	4.796.183

#### 1.4. Final guarantees, provisional guarantees, sureties and similar transactions

	Current Period	Prior Period
Provisional Letters of Guarantee	930.368	920.541
Final Letters of Guarantee	6.654.414	6.387.607
Advance Letters of Guarantee	1.057.014	822.037
Letters of Guarantee Given to Customs Offices	474.899	457.444
Other Letters of Guarantee	6.853.218	5.931.237
Total	15.969.913	14.518.866

### 2. Total amount of non-cash loans

	<b>Current Period</b>	<b>Prior Period</b>
Non-Cash Loans granted for Obtaining Cash Loans	2.315.378	2.315.378
Less Than or Equal to One Year with Original Maturity	681.540	681.540
More Than One Year with Original Maturity	1.633.838	1.633.838
Other Non-Cash Loans	18.880.760	16.999.671
Total	21.196.138	19.315.049

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 3. Information on risk concentration in sector terms in non-cash loans

		Current Period Prior Period						
	TL	%	FC	%	TL	%	FC	%
Agricultural	44.952	0,49	2.855	0,02	44.952	0,51	2.855	0,03
Farming and Raising Livestock	40.054	0,43	-	-	40.054	0,45	-	-
Forestry	2.375	0,03	-	-	2.375	0,03	-	-
Fishing	2.523	0,03	2.855	0,02	2.523	0,03	2.855	0,03
Manufacturing	1.261.085	13,80	4.430.301	36,75	1.261.085	14,27	4.430.301	42,29
Mining and Quarrying	48.598	0,53	36.769	0,30	48.598	0,55	36.769	0,35
Production	990.927	10,84	3.888.686	32,26	990.927	11,21	3.888.686	37,12
Electricity, gas and water	221.560	2,43	504.846	4,19	221.560	2,51	504.846	4,82
Construction	2.769.132	30,30	782.143	6,49	2.769.132	31,33	782.143	7,47
Services	4.095.605	44,81	2.555.222	21,19	4.095.605	46,33	2.555.222	24,39
Wholesale and Retail Trade	2.475.606	27,09	954.016	7,90	2.475.606	28,01	954.016	9,11
Hotel, Food and Beverage Services	75.523	0,83	85.148	0,71	75.523	0,85	85.148	0,81
Transportation&Communication	193.455	2,12	280.352	2,33	193.455	2,19	280.352	2,67
Financial Institutions	773.612	8,46	838.847	6,96	773.612	8,75	838.847	8,01
Real Estate and Renting Services	8.232	0,09	611	0,01	8.232	0,09	611	0,01
Self Employment Services	274.603	3,00	36.769	0,30	274.603	3,11	36.769	0,35
Educational Services	6.262	0,07	-	-	6.262	0,07	-	-
Health and Social Services	288.312	3,15	359.479	2,98	288.312	3,26	359.479	3,43
Other	968.852	10,60	4.285.991	35,55	668.642	7,56	2.705.112	25,82
Total	9.139.626	100,00	12.056.512	100,00	8.839.416	100,00	10.475.633	100,00

# 4. Information on non-cash loans classified in first and second groups

Current Period <sup>(*)</sup>	I. Gro	I. Group		р
	TL	FC	$\mathbf{TL}$	FC
Letters of Guarantee	9.001.204	6.815.019	114.095	27.468
Bill of Exchange and Acceptances	12.164	3.514.351	-	1.026
Letters of Credit	36	1.651.168	-	47.480
Endorsements	-	-	-	-
Purchase Guarantees for Securities Issued	-	-	-	-
Factoring Related Guarantees	-	-	-	-
Other Collaterals and Sureties	-	-	-	-
Non-cash Loans	9.013.404	11.980.538	114.095	75.974

<sup>(\*)</sup> Does not include non-cash loans amounting to TL 12.127, for which provision is provided, but which are not indemnified and not liquidated yet.

Prior Period <sup>(*)</sup>	I. Group		II. Group		
	TL	FC	TL	FC	
Letters of Guarantee	8.586.488	5.472.032	196.238	219.094	
Bill of Exchange and Acceptances	19.991	2.992.795	-	106	
Letters of Credit	946	1.782.345	-	-	
Endorsements	-	-	-	-	
Purchase Guarantees for Securities Issued	-	-	-	-	
Factoring Related Guarantees	-	-	-	-	
Other Collaterals and Sureties	-	-	-	-	
Non-cash Loans	8.607.425	10.247.172	196.238	219.200	

<sup>\*)</sup> Does not include non-cash loans amounting to TL 45.014 for which provision is provided, but which are not indemnified and not liquidated yet.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 5. Information related to derivative financial instruments:

	Current Period	Prior Period
Types of trading transactions		
Foreign Currency Related Derivative Transactions (I)	122.002.550	121.722.064
Forward transactions (*)	16.463.726	13.453.085
Swap transactions	90.379.916	100.407.541
Futures transactions	173.982	209.931
Option transactions	14.984.926	7.651.507
Interest Related Derivative Transactions (II)	24.010.890	20.280.668
Forward rate transactions	-	_
Interest rate swap transactions	24.010.890	20.280.668
Interest option transactions	-	_
Futures interest transactions	-	_
Security option transactions	-	_
Other trading derivative transactions (III)	723.920	628.716
A. Total Trading Derivative Transactions (I+II+III)	146.737.360	142.631.448
Types of hedging transactions		
Fair value hedges	20.359.996	19.147.014
Cash flow hedges	35.483.566	35.382.276
Net investment hedges	-	-
B. Total Hedging Related Derivatives	55.843.562	54.529.290
Total Derivative Transactions (A+B)	202.580.922	197.160.738

<sup>(\*)</sup> This line also includes Forward Asset Purchase Commitments accounted for under Commitments.

Breakdown of the Parent Bank's foreign currency forward and swap and interest rate swap transactions based on currencies are disclosed below in their TL equivalents:

	Forward Buy (**)	Forward Sell(**)	Swap Buy(*)	Swap Sell(*)	Option Buy	Option Sell	<b>Futures Buy</b>	Futures Sell	Other
<b>Current Period</b>	-			-	-	_	_		
TL	2.280.404	4.058.707	21.870.144	37.537.424	3.096.330	4.290.067	-	-	-
USD	3.529.093	3.371.684	53.688.738	34.601.008	2.663.154	2.816.770	86.991	86.991	723.920
Euro	2.335.485	688.516	9.111.707	10.707.568	1.658.451	417.158	-	-	-
Other	86.033	113.805	2.304.370	413.409	32.796	10.199	-	-	
Total	8.231.015	8.232.712	86.974.959	83.259.409	7.450.731	7.534.194	86.991	86.991	723.920

<sup>(\*)</sup> This column also includes hedging purpose derivatives.

<sup>(\*\*)</sup>This column also includes Forward Asset Purchase Commitments and accounted for under Commitments.

	Forward Buy (**)	Forward Sell(**)	Swap Buy(*)	Swap Sell(*)	Option Buy	Option Sell	<b>Futures Buy</b>	<b>Futures Sell</b>	Other
<b>Prior Period</b>									
TL	1.987.217	3.490.468	25.837.696	39.778.171	1.485.641	2.140.793	23.358	-	-
USD	2.911.735	2.759.266	54.101.762	36.055.036	1.864.077	1.476.317	81.855	104.718	628.716
Euro	1.687.149	484.620	7.254.375	9.902.957	398.344	193.758	-	-	-
Other	96.686	35.944	2.164.520	122.982	63.161	29.416	-	-	-
Total	6.682.787	6.770.298	89.358.353	85.859.146	3.811.223	3.840.284	105.213	104.718	628.716

<sup>(\*)</sup> This column also includes hedging purpose derivatives.

<sup>(\*\*)</sup> This column also includes Forward Asset Purchase Commitments and accounted for under Commitments.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 5.1 Fair value hedge accounting

#### a) Loans

The Parent Bank enters into swap transactions in order to hedge itself from the changes in the fair value due to the changes in market interest rates of a certain portion of its long-term loans and applies fair value hedge accounting as per TAS 39. As of balance sheet date; the mortgage loans amounting to TL 5.404.944 (December 31, 2017 – TL 4.757.337) were subject to hedge accounting by swaps with a nominal of TL 5.411.546 (December 31, 2017 – TL 4.973.074). On March 31, 2018 the net market valuation difference gain amounting to TL 1.327 due to the loss from the loans amounting to TL 103.077 (March 31, 2017 – TL 12.543 loss) , from swaps amounting to TL 101.750 (March 31, 2017 – TL 25.944 gain) gain is accounted for under "gain / (loss) from financial derivatives transactions" line in the accompanying financial statements.

As of balance sheet date fixed interest rate project finance loans amounting to TL 204.033 (December 31, 2017 – TL 188.632) have been subject to hedge accounting with swaps with a nominal amount of TL 188.225 (December 31, 2017 – TL 179.136). In 2018 TL 276 net fair valuation difference gain, net of TL 226 (March 31, 2017 – TL 744 loss) gain from loans and TL 50 (March 31, 2017 – TL 908 loss) gain from swaps has been recorded under "Gains / (loss) from financial derivatives transactions" on accompanying financial statements.

When the fair value hedge accounting cannot be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. The fair value differences of the hedged loans are amortized through income statement until the maturity of the hedged loans. The Parent Bank has booked the valuation effect amounting to TL 1.599 (March 31, 2017 - TL 2.289) related to the loans that are ineffective for hedge accounting under "gain / (loss) from financial derivatives transactions" as loss during the current period.

#### b) Financial Assets Measured at Fair Value through Other Comprehensive Income

The Parent Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to long term foreign currency Eurobonds with fixed coupon held by the Parent Bank using swaps as hedging instruments. As at the balance sheet date; Eurobonds with a nominal of USD 371,7 million and EUR 75,412 million (December 31, 2017 – USD 371,7 million and EUR 75,412 million) were subject to hedge accounting by interest rate swaps with the same nominal value. On March 31, 2018, the net market valuation difference gain amounting to TL 219 due to loss from Eurobonds amounting to TL 42.778 (March 31, 2017 – TL 205 gain) and gain from swaps amounting to TL 42.997 (March 31, 2017 – TL 247 loss) is accounted for under "gain / (loss) from financial derivatives transactions" line in the accompanying financial statements.

The Parent Bank does not apply fair value hedge on TL government bonds in the current period (December 31, 2017 – None).

#### c) Bonds issued

The Parent Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to the foreign currency bonds issued using interest rate swaps as hedging instruments. As of the balance sheet date, bonds with nominal amount of USD 283 million (December 31, 2017 – USD 283 Million) have been subject to hedge accounting with the same nominal amount of swaps. As of March 31, 2018, TL 15 net fair valuation difference loss, net of TL 4.890 (March 31, 2017 – TL 2.143 gain) gain from issued bonds and TL 4.905 (March 31, 2017 – TL 2.042 loss) loss from swaps, has been recorded under "Gain / (loss) from financial derivatives transactions" on accompanying financial statements.

QNB Finans Finansal Kiralama AŞ., the subsidiary of The Parent Bank, applies fair value hedge accounting to hedge itself against the changes in the interest rates related to the TL bonds issued using interest rate swaps as hedging instruments. As of the balance sheet date, bonds with nominal amount of TL 411.438 (December 31, 2017 – 343.140) have been subject to hedge accounting with the same amount of swaps. As of March 31, 2018, TL 90 (March 31 2017 – TL 23 net fair value difference loss) net fair valuation difference gain, net of TL 58 (March 31, 2017 – TL 2 gain) loss from issued bonds and TL 148 (March 31, 2017 – TL 25 loss) gain from swaps, has been recorded under "Gain/ (loss) from financial derivatives transactions" on accompanying financial statements.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### d) Tangible Assets

The Parent Bank has designated fair value hedge accounting through foreign currency funding to be hedged from fair value changes resulting from currency changes in real estate property which has been bought in foreign currency and has a market value denominated in foreign currency. Immovable having a carrying value at an amount of USD 380 million is subjected to hedge accounting with securities issued. The Bank has recognized a cumulative amount of TL 469.730 fair value exchange difference income (March 31, 2017 – TL 338.114 foreign exchange difference gain) whose TL 69.179 portion is a fair value exchange difference gain in current period from aforementioned immovable. The aforementioned exchange difference income will be amortized through the economic life of immovable which is the subject of hedging.

#### e) Borrowings

The Parent Bank implements fair value hedge accounting through interest swaps aiming to provide hedging from changes in interest rates related to fixed rate foreign exchange credits used. Credit at an amount of EUR 30 million (December 31, 2017- EUR 30 million) is subjected to hedge accounting with a swap having the same amount. As of March 31, 2018, a net mark to market difference gain at an amount of TL 10 (March 31, 2017- TL 7 loss) sourcing from gain at an amount of TL 74 (March 31, 2017 – TL 437 gain) from aforementioned credit and loss at an amount of TL 64 (March 31, 2017 – TL 444 loss) from swaps is recognized under "Gain/loss from Derivative Financial Transactions."

QNB Finans Finansal Kiralama AŞ., the subsidiary of The Parent Bank, implements fair value hedge accounting through interest swaps aiming to provide hedging from changes in interest rates related to fixed rate TL credits used. Credit at an amount of TL 149.988 (December 31, 2017 – TL 149.988) is subjected to hedge accounting with a swap having same amount. A net mark to market difference loss at an amount of TL 365 (March 31, 2017 – TL 6 net mark to market difference loss) sourcing from gain at an amount of TL 2.329 (March 31, 2017 – TL 828 gain) from aforementioned credit and loss at an amount of TL 2.694 (March 31, 2017 – TL 834 loss) from swaps is recognized under "Gain/loss from Derivative Financial Transactions."

# 5.2 Cash flow hedge accounting

### a) Deposit

The Parent Bank applies cash flow hedge accounting using interest rate swaps in order to hedge itself from the interest rate changes of deposits that have an average maturity of 3 months, the Bank implements cash flow hedge accounting with interest rate swaps. The Parent Bank implements efficiency tests at the balance sheet dates for hedging purposes; the effective portions are accounted for under equity "Hedging Funds", whereas the ineffective portions are accounted for at income statement as defined in TAS 39. As at the balance sheet date, swaps amounting to TL 5.210.000 are subject to hedge accounting as hedging instruments (December 31, 2017 – TL 5.210.000). As a result of the mentioned hedge accounting, fair value gain before taxes amounting to TL 16.705 are accounted for under equity during the current period (March 31, 2017 – TL 55.325 gain). The amounts for the ineffective portion of revenues in the amount of TL 1.247 gain is associated with the income statement (March 31, 2017 – TL 144 loss).

As of the balance sheet date, swaps with a nominal amount of USD 2.649 (December 31, 2017 – USD 2.753 Million) have been subject to hedge accounting with USD deposits and swaps with a nominal amount of EUR 319 million (December 31, 2017 – EUR 139 million) have been subject to hedge accounting with Euro deposits. As a result of above mentioned hedge accounting, fair value gain before taxes amounting to TL 129.756 are accounted under equity during the current period (March 31, 2017 – TL 19.557 gain). The gain amounting to TL 1.247 (March 31, 2017 – TL 227 gain) relating to the ineffective portion is accounted under at the income statement.

When the fair value hedge accounting cannot be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. Effective parts classified under equity due to hedge accounting are amortized through income statement until the maturity of swaps in case of ineffectiveness at periods when the expected cash flows subject to hedge accounting affect profit or loss (as in periods when interest income or expense is recognized). In the current period there is loss of TL 63 transferred amount from equity to income statement due to ineffectiveness or matured swaps (March 31, 2017 – TL 880 loss).

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### b) Subordinated Loans

The Parent Bank applies cash flow hedge accounting using interest rate swaps in order to hedge its subordinated loans which have floating interest payment. The Bank implements efficiency tests at the balance sheet dates for hedging purposes; the effective portions are accounted for under equity "Hedging Funds", whereas the ineffective portions are accounted for at income statement as defined in TAS 39. As at the balance sheet date, swaps amounting to USD 410 million are subject to hedge accounting as hedging instruments (December 31, 2017 – USD 260 million). As a result of the mentioned hedge accounting, fair value gain before taxes amounting to TL 30.467 are accounted for under equity during the current period (March 31, 2017- None). There is gain amount to TL 412 income related to the ineffective portion.

#### c) Funds Borrowed

Subsidiary QNB Finans Finansal Kiralama A.Ş. applies cash flow hedge accounting through interest rate swaps to hedge its interest rate fluctuations on floating rate foreign currency denominated loans. The Company applies efficiency tests for hedge accounting at each balance sheet date and the effective portions are accounted for under the "Interest Protection Funds" account item under equity under the financial statements as defined in TAS 39 and the amount related to the ineffective portion is associated with the income statement. As of the balance sheet date, swaps amounting to TL 250.490 (31 December 2017 – TL 48.228) are subject to risk protection accounting as a hedge of risk. As a result of the related hedge accounting, fair value gain of TL 405 (March 31, 2017 – None) before tax is recognized under equity in the current period.

The measurements as of March 31, 2018, hedge of cash flow transactions stated above are determined as effective.

### 6. Credit derivatives and risk exposures on credit derivatives

As of March 31, 2018, the Parent Bank has no commitments "Credit Linked Notes" (As of December 31, 2017 - None).

As of March 31, 2018, "Other Derivative Financial Instruments" with nominal amount of USD 165.000.000 (December 31, 2017: USD 165.000.000) are included in Parent Bank's "Swap Interest Sell Transactions." In aforementioned transaction, The Parent Bank is the seller of the protection for USD 165.000.000.

# 7. Information on contingent liabilities and assets

The Parent Bank has recorded a provision of TL 45.712 (December 31, 2017 - TL 44.781) for litigation and has accounted for it in the accompanying financial statements under the "Other Provisions" account (Section Five, part II.9.5). Except for the claims where provisions are recorded, management considers as remote the probability of a negative result in ongoing litigations and therefore does not foresee cash outflow for such claims.

# 8. Information on the services in the name and account of third parties

The Parent Bank acts as an investment agent for banking transactions on behalf of its customers and provides custody services. Such transactions are followed under off-balance sheet accounts.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 9. Information on the Parent Bank's rating by international rating institutions

MOODY'S March 2017		FITCH March 2017		CI August 2017	
Long-Term Deposit Rating (FC)	Ba3	Long -Term Foreign Curr.	BBB-	Long-Term Foreign Curr.	BB+
Long-Term Deposit Rating (TL)	Ba2	Short-Term Foreign Curr.	F3	Short-Term Foreign Curr.	В
Short-Term Deposit Rating (FC)	NP	Long-Term TL	BBB-	FC Appearance	Negative
Short-Term Deposit Rating (TL)	NP	Short-Term TL	F3	Financial Strength Rating	BBB
Main Credit Evaluation	ba3	Long-Term National	AAA(tur)	Financial Strength Appearance	Negative
Appearance	Stable	Appearance	Stable	Support	2
Long-Term Foreign Currency		Long-Term Foreign Currence	C)		
Borrowing	Ba2	Borrowing	BBB-		
		Support	2		
		Financial Capacity Rating	bb		

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE**

### IV. Explanations And Disclosures Related To Consolidated Income Statement

#### 1. a) Information on interest income received from loans:

	Curre	Prior Period		
	TL	FC	TL	FC
Interest Income on Loans(*)	2.480.272	273.459	1.840.762	171.851
Short-Term Loans	1.007.357	20.243	821.221	13.027
Medium and Long-Term Loans	1.447.447	253.216	999.078	158.824
Non-Performing Loans	25.468	-	20.463	-
Resource Utilization Support Fund Premiums	-	-	-	-
Total	2.480.272	273.459	1.840.762	171.851

<sup>(\*)</sup>Includes fees and commissions income from cash loans.

#### b) Information on interest income from banks:

	Curre	nt Period	Prior Period		
	TL	FC	TL	FC	
T.R. Central Bank (*)	-	-	-	1	
Domestic Banks	58.098	126	32.596	80	
Foreign Banks	380	2.870	815	2.519	
Foreign Headquarters and Branches	-	-	-	-	
Total	58.478	2.996	33.411	2.600	

<sup>(\*)</sup> The interest income on Required Reserve amounting TL 39.572 excluded from interest income on Banks. (March 31, 2017: TL 20.284).

# c) Information on interest income from securities portfolio

	Current Period		
	TL	FC	
Financial Assets Measured at Fair Value through Profit/Loss	1.717	99	
Financial Assets Measured at Fair Value through Other Comprehensive Income	140.413	27.407	
Financial Assets Measured at Amortized Cost	119.100	54.114	
Total	261.230	81.620	

	Prior Period		
	TL	FC	
Held-for-Trading Financial Assets	2.033	62	
Financial Assets at FVTPL	1.348	105	
Investment Securities Available for Sale	87.360	25.388	
Investment Securities Held to Maturity	74.071	10.639	
Total	164.812	36.194	

As stated in Section Three disclosure VII, the Bank has inflation indexed (CPI) government bonds in its financial assets measured at fair value through other comprehensive income and financial assets measured at amortized cost portfolios. As disclosed in 'Inflation Indexed Bonds Manual' published by Turkish Treasury, reference index used for the actual payments is determined based on the inflation rates of two months before. The estimated inflation rate used is updated during the year when necessary. In this context, as of March 31, 2018, valuation of such assets is made according to estimated annual inflation rate of 9%. If valuation of these securities indexed to the CPI had been done by the reference index valid through March 31, 2018, the Bank's Marketable securities valuation differences after tax would be decreased by TL 1,9 million and net profit would be increased by TL 39,1 million to TL 609,6 million.

#### d) Information on interest income received from associates and subsidiaries:

None (December 31, 2017 - TL None).

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 2. a) Information on interest expense related to funds borrowed(\*):

	Curr	J	Prior Period	
	TL	FC	TL	FC
Banks	54.644	186.985	19.770	138.427
T.R. Central Bank	-	-	-	-
Domestic Banks	30.347	4.192	16.080	4.345
Foreign Banks	24.297	182.793	3.690	134.082
Foreign Headquarters and Branches	-	-	-	-
Other Institutions	-	-	-	-
Total	54.644	186.985	19.770	138.427

<sup>(\*)</sup> Includes fees and commissions expenses related to the cash loans.

# b) Information on interest expense paid to associates and subsidiaries:

	Current Period	Prior Period
Interest Paid to Associates and Subsidiaries	15.391	3.189

### c) Information on interest expense paid to securities issued:

As of March 31, 2018 the interest amount paid to securities issued is TL 245.272 (March 31, 2017 – TL 106.588).

#### d) Information on maturity structure of interest expenses on deposits:

Current Period			Tiı	me Deposits	1			
							Accumulate	
	Demand	Up to 1	Up to 3	Up to 6	Up to 1	Over 1	d Deposit	
Account Name	Deposits	Month	Months	Months	Year	Year	Account	Total
Turkish Lira								
Bank Deposits	-	3.787	1.241	-	-	-	-	5.028
Saving Deposits	-	66.175	540.330	26.326	15.001	38.795	-	686.627
Public Sector Deposits	-	82	317	3	1	1	-	404
Commercial Deposits	-	98.279	93.456	8.005	15.673	24.102	-	239.515
Other Deposits	-	1.573	6.466	1.597	1.306	19	_	10.961
7 Days Call Accounts	-	-	-	-	-	-	-	-
Total	-	169.896	641.810	35.931	31.981	62.917	-	942.535
Foreign Currency								
Deposits	-	10.873	143.966	9.252	7.895	4.443	_	176.429
Bank Deposits	80	14.610	2.454	584	59	-	_	17.787
7 Days Call Accounts	-	-	_	-	_	_	_	_
Precious Metal Deposits	-	299	-	-	-	-	-	299
Total	80	25.782	146.420	9.836	7.954	4.443	-	194.515
Grand Total	80	195.678	788.230	45.767	39.935	67.360	-	1.137.050

Prior Period			Time	e Deposits				
	Demand	Up to 1	Up to 3	Up to 6	Up to	Over 1	Accumulated	
Account Name	Deposits	Month	Months	Months	1 Year	Year	Deposit Account	Total
Turkish Lira								
Bank Deposits	-	9.598	1.861	-	-	-	-	11.459
Saving Deposits	-	49.729	357.934	16.171	8.776	22.192	-	454.802
Public Sector Deposits	-	72	586	180	5	4	-	847
Commercial Deposits	-	39.289	84.236	7.306	13.642	8.783	-	153.256
Other Deposits	-	1.057	9.865	1.014	8.358	886	-	21.180
7 Days Call Accounts	-	-	-	-	-	-	-	-
Total	-	99.745	454.482	24.671	30.781	31.865	-	641.544
Foreign Currency								
Deposits	-	7.064	78.579	8.057	3.659	2.182	-	99.541
Bank Deposits	42	9.953	1.514	85	-	-	-	11.594
7 Days Call Accounts	-	-	_	-	-	-	-	-
Precious Metal Deposits	-	201	-	-	-	-	-	201
Total	42	17.218	80.093	8.142	3.659	2.182	-	111.336
Grand Total	42	116.963	534.575	32.813	34.440	34.047	-	752.880

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# e) Information on interest expenses on repurchase agreements

	Current Period		Prior Po	eriod
	TL	FC	TL	FC
Interest Expenses on Repurchase Agreements (*)	66.494	27.258	18.973	15.391

<sup>(\*)</sup> Disclosed in "Interest on Money Market Transactions".

#### f) Information on finance lease expenses

None (March 31, 2017 – None).

### g) Information on interest expenses on factoring payables

None (March 31, 2017 – None).

### 3. Information on dividend income:

	<b>Current Period</b>	Prior Period
Financial Assets Held for Trading	204	-
Financial Assets at Fair Value Through Profit or Loss	-	-
Financial Assets Measured at Fair Value through Other		
Comprehensive Income	-	-
Other	278	52
Total	482	52

# 4. Information on trading income/loss

	Current Period	Prior Period
Trading Gain	2.808.171	3.469.528
Trading account gain	12.376	10.140
Gain from derivative transactions	1.977.167	1.248.163
Foreign exchange gain/losses	818.628	2.211.225
Trading Loss (-)	3.169.315	3.728.540
Losses on Capital Market Operations	7.259	7.534
Derivative Financial Instruments	2.227.593	1.544.209
Foreign Exchange Losses	934.463	2.176.797
Net Trading Income/Loss	(361.144)	(259.012)

### 5. Information on other operating income

The Group recorded the current year collections from loans written off in the previous periods, portfolio management fees and expense accruals cancelations in "Other Operating Income" account.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 6. Provision for losses on loans and other receivables

	Current Period
Expected Credit Losses Provisions	287.674
12 Month Expected Credit Loss (Stage I)	34.007
Significant Increase in Credit Risk (Stage 2)	87.203
Lifetime ECL Impaired Credits (Stage 3)	166.464
Marketable Securities Impairment Provision	1.439
Financial Assets Measured at Fair Value Through Profit/Loss	1.439
Financial Assets Measured at Other Comprehensive Income	-
Investments in Associates, Subsidiaries and Held-to-maturity	
Securities Value Decrease	-
Investment in Associates	-
Subsidiaires	-
Joint Ventures	-
Other	4.107
Total	293.220

	Prior Period
Specific Provisions For Loans and Other Receivables	283.072
Loans and Receivables in Group III	97.665
Loans and Receivables in Group IV	19.023
Loans and Receivables in Group V	166.384
Other Provisions for Closely Monitored Loans	35.303
General Provisions	26.749
Provision for Free Reserves on Possible Losses	-
Impairment Losses on Securities	-
Financial assets at fair value through profit or loss	-
Investment Securities available for sale	-
Impairment Losses on Associates, Subsidiaries and	
Investment Securities Held-to-Maturity	-
Associates	-
Subsidiaries	-
Entities under common control	-
Investment securities held-to-maturity	-
Other	3.564
Total	278.082

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 7. Information on other operating expenses

	Current Period	Prior Period
Personnel expenses(*)	349.486	322.404
Reserve for employee termination benefits <sup>(*)</sup>	2.511	2.784
Bank social aid fund deficit provision	-	-
Impairment expenses on tangible fixed asset	-	-
Depreciation expenses on intangible fixed asset	34.854	35.560
Impairment expenses on intangible fixed asset	-	-
Goodwill impairment expenses	-	-
Amortization expenses of intangible asset	28.668	27.667
Impairment expenses of equity participation for which equity method is applied	-	-
Impairment expenses of assets held for resale	-	-
Depreciation expenses of assets held for resale	-	-
Impairment expenses of fixed assets held for sale	-	-
Other Operating Expenses	297.264	247.793
Operational Leasing expenses	56.237	56.265
Maintenance expenses	38.213	32.166
Advertiesment expenses	39.226	27.028
Other expenses	163.588	132.334
Loss on sales of assets	-	38
Other (**)	100.319	98.466
Total	813.102	734.712

<sup>(\*) &</sup>quot;Personnel Expenses", which is not included in "Other Operating Expenses" in the income statement as a separate item, is also included this table.

# 8. Information on profit/loss from continued and discontinued operations before taxes

For the period ended March 31, 2018, net interest income of TL 1.656.116 (March 31, 2017 – TL 1.382.706), net fees and commission income of TL 506.600 (March 31, 2017 – TL 431.043) and other operating income of TL 18.052 (March 31, 2017 – TL 15.411) constitute an important part of the period income.

# 9. Explanations on tax provision for continued and discontinued operations

### 9.1. Current period taxation benefit or charge and deferred tax benefit or charge

As of March 31, 2018, the Group recorded current tax charge of TL 72.000 (March 31, 2017 - TL 128.883 current tax charge) and a deferred tax charge of TL 84.435 (March 31, 2017 – TL 19.013 deferred tax gain).

	Current Period	<b>Prior Period</b>
Current Tax Provision	(72.000)	(128.883)
Correction in regards to Corporate Tax from Prior Period	-	-
Deferred Tax Income/Expense	(84.435)	19.013
Total	(156.435)	(109.870)

# 9.2. Explanations on operating profit/loss after taxes

None (March 31, 2017 – None).

# 10. Explanations on net profit/ (loss) from continued and discontinued operations:

Net profit of the Group from continued operations is TL 570.467 (March 31, 2017 – TL 446.065).

<sup>(\*\*)</sup> Comprising repayments amounting to TL 2.846 (March 31, 2017: TL 6.387) in respect of Consumer Arbitration Committee and courts' decision, which was fees and commissions recognized in previous year as income.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 11. Explanations on net income/loss for the period

11.1. The nature and amount of certain income and expense items from ordinary operations is disclosed if the disclosure for nature, amount and repetition rate of such items is required for a complete understanding of the Group's performance for the period

None (March 31, 2017 – None).

11.2 There is no material effect of changes in accounting estimates by the Group on income statement for the current and, for subsequent periods.

None

### 11.3 Profit or loss attributable to minority shares

	Current Period	<b>Prior Period</b>
Profit / Loss Attributable to Minority Shares	209	175

- 11.4 There is no change in the accounting estimates, which have a material effect on current period or expected to have a material effect on subsequent periods.
- 12. Information on the components of other items in the income statement exceeding 10% of the total or items that comprise at least 20% of the income statement

Fees and commissions from credit cards, transfers and insurance intermediaries are recorded in the "Others" line under "Fees and Commissions Received" account, while fees and commissions given to credit cards are recorded in the "Others" line under "Fees and Commissions Paid" account by the Parent Bank.

# V Explanations And Disclosures Related To Consolidated Change in Shareholders' Equity

Have not been prepared in accordance with the 25th clause of Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements.

# VI. Explanations And Disclosures Related To Consolidated Cash Flows Statement

Have not been prepared in accordance with the 25th clause of Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements.

QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION FIVE

#### VII. **Explanations And Disclosures Related To The Parent Bank's Risk Group**

- 1. Information on the volume of transactions with the Parent Bank's risk group, lending and deposits outstanding at period end and income and expenses in the current period
- As of March 31, 2018, the Parent Bank's risk group has deposits amounting to TL 590.048 (December 31, 2017 - TL 640.640), cash loans amounting to TL 340 (December 31, 2017 - TL 146) and non-cash loans amounting to TL 15.780 (December 31, 2017- TL 12.254).

Cu	rrent	P	eric	М

Parent Bank's Risk Group (*)	Associates and Subsidiaries		Bank's Direct and Indirect Shareholders		Other Legal and Real Persons in Risk Group	
		Non-		Non-		
	Cash	Cash	Cash	Cash	Cash	Non-Cash
Loans and Other Receivables						
Balance at the Beginning of the Period	-	10.384	613	-	146	1.870
Balance at the End of the Period	-	13.817	145	-	195	1.963
Interest and Commission Income	-	36	-	16	9	10

#### **Prior Period**

Parent Bank's Risk Group (*)	Associates and Subsidiaries		Indirect Shareholders		Persons in Risk Group	
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash
Loans and Other Receivables						
Balance at the Beginning of the Period		- 5.896	1.179	-	1.252	1.586
Balance at the End of the Period		- 10.384	613	-	146	1.870
Interest and Commission Income (**)		- 31	-	-	51	7

<sup>(\*)</sup> As described in the Article 49 of Banking Law No 5411. (\*\*) Prior Period represents March 31, 2017 balance.

### 1.2. Information on deposits held by the Parent Bank's risk group

	Associates and		Bank's Direct and		Other Legal and Real		
Parent Bank's Risk Group (*)	Sı	ubsidiaries	Indirect Sha	Indirect Shareholders		Persons in Risk Group	
	Current	Prior	Current	Prior	Current	Prior	
	Period	Period	Period	Period	Period	Period	
Deposits							
Balance at the Beginning of the							
Period	470.334	15.700	-	-	170.306	179.718	
Balance at the End of the Period	391.194	470.334	-	-	198.854	170.306	
Interest on deposits (**)	11.212	3.189	-	-	5.548	1.850	

<sup>(\*)</sup> As described in the Article 49 of Banking Law No 5411.

<sup>(\*\*)</sup> Prior Period represents March 31, 2017 balance.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 1.3. Information on forward and option agreements and similar agreements made with the Parent Bank's risk group

Parent Bank's Risk Group (*)	Associates and Subsidiaries		Bank's Direct and Indirect Shareholders		Other Legal and Real Persons in Risk Group	
	Current Period	Prior Period	Current Period	Prior Period	Current Period	Prior Period
Transactions for Trading Purposes						
Beginning of the Period	-	-	1.046	-	-	-
End of the Period	-	-	-	-	-	-
Total Income/Loss(**)	-	-	19	-	-	-
Transactions for Hedging Purposes						
Beginning of the Period	-	-	-	-	-	-
End of the Period	-	-	-	-	-	-
Total Income/Loss(**)	-	-	-	-	-	-

<sup>(\*)</sup> As described in the Article 49 of Banking Law No 5411.

#### 1.4 Information on benefits provided for Key Management

As of March 31, 2018, the total amount of remuneration and bonuses paid to key management of the Group is TL 73.043 (March 31, 2017- TL 61.746).

#### 2. Disclosures of transactions with the Parent Bank's risk group

# 2.1. Relations with entities in the risk group of / or controlled by the Parent Bank regardless of the nature of relationship among the parties

Transactions with the risk group are made on an arms-length basis; terms are set according to the market conditions and in compliance with the Banking Law.

# 2.2 In addition to the structure of the relationship, type of transaction, amount, and share in total transaction volume, amount of significant items, and share in all items, pricing policy and other matters

As of March 31, 2018, the rate of cash loans of the risk group divided by to total loans is 0%; (December 31, 2017 - 0%); the deposits represented 0.8% (December 31, 2017 - 0.9%) The ratio of total derivative transactions with derivatives risk is 0% (December 31, 2017 - 0.9%).

# 2.3 Explanations on purchase and sale of real estate and other assets, sales and purchases of services, agent contracts, financial lease agreements, transfer of data obtained from research and development, licensing agreements, financing (including loans and cash and in-kind capital support), guarantees and promissory notes, and management contracts

The Parent Bank enters into finance lease agreements with Finans Finansal Kiralama A.Ş.

The Parent Bank has signed an agreement with Ibtech Uluslararası Bilişim ve İletişim Teknolojileri Araştırma, Geliştirme, Danışmanlık, Destek Sanayi ve Ticaret A.Ş. regarding research, development, advisory and improvement services.

Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş., in which the Parent Bank participated with 33,33% shareholding, provides cash transfer services to the Parent Bank.

Information in regards to subordinate loans the Parent Bank received from Parent's Bank is explained in Section 5 Note II. 12.

The Parent Bank offers agency services to Cigna Finans Emeklilik and Hayat A.Ş. that is 49,00% jointly controlled for its insurance services.

<sup>(\*\*)</sup> Prior Period represents March 31, 2017 balance.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### VIII. Other explanations related to the Group's operations

1. Disclosure related to subsequent events and transactions that have not been finalized yet, and their impact on the financial statements

2.940.000 shares with a nominal value of TL 2.940.000 corresponding to 49% of the paid-up capital of EFinans Elektronik Ticaret ve Bilişim Hizmetleri A.Ş. of the Bank's subsidiaries, a total of TL 20,000,000-, the purchase of Sibertek Danışmanlık Eğitim ve Yatırım A.Ş. for a total of TL 20.000.000- over 6.80 TL for each share was completed on 25.04.2018.

The Bank, made a discounted bond issuance; on April 5, 2018 at a nominal amount of TL 427.000 along with an interest rate of 14,31% maturing in 97 days, a discounted bond issuance on April 6, 2018 at a nominal amount of TL 161.550 with an interest rate of 14,40% maturing in 119 days, a bond issuance with coupon payments on April 13, 2018 at a nominal amount of TL 162.000 with an interest rate 14,55% maturing in 119 days. A discounted bond issuance on April 18, 2018 at a nominal amount TL 54.300 with an interest rate of 14,17% maturing in 84 days, a discounted bond issuance on April 20, 2018 at a nominal amount of TL 327.300 with an interest rate of 14,55% maturing 119 days and a discounted bond on April 27, 2018 at a nominal amount of TL 78.520 with an interest rate 14,90% maturing in 175 days and a discounted bond issuance on April 27, 2018 at a nominal amount of TL 107.520 with an interest rate of 14,50% maturing 91 days, April 27, 2018 at a nominal amount of TL 118.100 with an interest rate of %14,55 maturing 67 days.

2. Information about effects of significant changes in foreign exchange rates after balance sheet date that would affect decision making process of users and foreign operations of the Bank

There are no significant fluctuations in the currency exchange rates after the balance sheet date that would affect the analysis and decision making process of the readers of the financial statements.

3. Other matters

None.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION SIX**

# INDEPENDENT AUDITOR'S LIMITED REPORT

### I. Explanations on Independent Limited Review Report

The consolidated financial statements for the period ended March 31, 2018 have been reviewed by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (a member firm of Ernst&Young Global Limited). The auditor's limited report dated April 30, 2018 is presented preceding the consolidated financial statements.

# II. Explanations and notes prepared by Independent Auditors

None (December 31, 2017 – None).

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# SECTION SEVEN CONSOLIDATED INTERIM ACTIVITY REPORT

I. Interim Consolidated Activity Report that Includes the Assessment of the Chairman of the Board of Directors and General Manager of Operations

### Message by the Chairman

Dear Shareholders.

The world economy sustains its upwards growth trend in 2018. IMF expects a higher growth rate to be attained in 2018 compared to last year. However, increasing scale of protectiveness brought about by the developed economies combined with probable retaliations to these policies may be detrimental to global growth outlook and investment appetite. On the other hand, the continuously strengthening global demand and rise of oil prices may bring result in inflationist pressure. In this case, we may see central banks of the developed economies adopt tighter than foreseen monetary policies.

IMF's last "Global Expectations and Policies Report" underlines that global growth has accelerated yet positive conditions cannot prevail forever. According to the report, this year and the next year are expected to represent a global growth rate of 3.9%.

The growth expectation forecast for the Turkish economy has been revised within the same report from 4.3% to 4.4%. After last year's 7.4 annual growth realization, we may say that there is a slowdown in the growth acceleration in 2018. Nevertheless, we expect the decrease in the acceleration to remain small due to the affirmative impact of fiscal policies that are still supported. In addition, this trend may assist the reversal of the deterioration seen in inflation and current account balance.

Growth trend in economy directly affects our sector. In banking credit growth has returned to its normal pattern while CGF (Credit Guarantee Fund) contribution is subsiding, compared to last year.

As QNB Finansbank, we have sustained our growth in 2018. As of 31<sup>st</sup> March 2018, the total assets of the bank have reached TRY 135 Billion 574 Million with an increase rate of 8% compared to the year end. Compared to year-end 2017, performing loans have reached TRY 86 Billion 469 Million with 6% increase.

QNB Finansbank's net profit for the same period has been realized as TRY 529 Million and its Capital Adequacy Ratio has increased to the impressive level of 14.62%.

At the end of 2017, we obtained a securitization credit from Credit Suisse and Deutsche Bank amounting to USD 575 Million. This securitization credit, which was granted based on a credit score even higher than our bank's credit score, indicates the trust of international markets to the Turkish economy and our bank has constituted the longest-term credit with the highest amount obtained from the mentioned banking groups by our bank. We will go on to use this credit in financing the real sector, SMEs and the Turkish economy in general.

At the very beginning of 2018, we also focused on our social activities as well as intense banking activities. We are happy to stand side by side with our youth in their preparation to the future within the context of the "Young Talents" project realized in cooperation with CEV (Modern Education Foundation). On the other hand, we have not slowed down in our other projects, either: Our "Small Hands Big Dreams" platform aiming to reach out to hundreds of thousands of children in order to prepare them for the future in a myriad of diverse areas such as maths, coding, culture, etc. has also been sustained with the indispensable assistance of our volunteering financiers and business partners. "Tiny Fingers Coding Future" has been extended further to reach out to more children. Within this project, in 32 provinces ranging from Siirt to Istanbul, more than 16,000 children have been given coding training sessions of 8 hours by volunteering financiers. Our target is now to reach 20,000 children. We will also initiate new projects already prepared for the near future, as well.

We celebrated the tenth anniversary of the foundation of our Operation and Call Center situated in Erzurum. The center currently has created more than 700 jobs and it continues to be a hub of experience and learning for the regional university population.

I seize this as an opportunity to thank again to all of my fellow colleagues and shareholders for their incomparable contribution to QNB Finansbank's strength accelerated by them.

Respectfully,

Ömer A. Aras Chairman

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Message by the General Manager

Esteemed Shareholders and Members of the Board,

During the first quarter of 2018, we as QNB Finansbank has been fortunate enough to sustain a strong growth trend, just like the Turkish economy in general.

As of 31st March 2018, the total assets of the bank have reached up to TRY 135 Billion 574 Million with an increase rate of 8% compared to the year end. Compared to year-end 2017; performing loans have reached TRY 86 Billion 469 Million with 6% increase, while customer deposits have attained a total of TRY 68 Billion 343 Million with 5% increase.

Compared to the same period of the last year, 1st Quarter of 2018 has brought about 20% increase as regards net interest income amounting to TRY 1 Billion 615 Million and 15% increase pertaining to net charges and commissions income amounting to TRY 474 Million. QNB Finansbank's net profit for the same period has been realized as TRY 529 Million from a before tax profit figure of TRY 669 Million. Our total equity has reached up to TRY 12 Billion 735 Million with 5% increase

In the 1<sup>st</sup> Quarter of 2018 QNB Finansbank bank has been able to access a wider spectrum of investors, while differentiating the funding resources through the bank's resilient financial structure and credit notes. We have sustained our growth in corporate credits during the same period, too. Both in corporate banking and project finance, as well as in SMEs banking, we are proud to state that our bank has continued to contribute to the Turkish economy.

At the end of 2017 we obtained a securitization credit from Credit Suisse and Deutsche Bank amounting to USD 575 Million. This securitization credit, which was granted based on a credit score even higher than our bank's credit score, indicates the trust of international markets to the Turkish economy and our bank has constituted the longest-term credit with the highest amount obtained from the mentioned banking groups by our bank. We will continue to use this credit in financing the real sector, SMEs and the Turkish economy in general.

We expect the growth trend for credits in the banking sector to normalize, after its surge witnessed in 2017. However, the decrease in the acceleration is foreseen to be limited due to utilization of the remaining limit in KGF (Credit Guarantee Fund) as well as re-financing of the due credits. As it has been the case during the last couple of years, we expect the sector growth to stem mainly from corporate credits. In line with capital movements, macroeconomic trends and financial outcomes will be defining the banking sector.

We aim to crown our financial success with corporate responsibility projects so that we can continue to contribute to the society in 2018, too. We want to reach out to thousands of children within the context of our "Small Hands Big Dreams" project, this year as well, by standing by them in their preparation to the future.

The children will continue to be at the heart of our corporate responsibility projects. In the coming period, we will launch new projects enabling our youth and children to represent and cherish their creative and analytic skills. In cooperation with Microsoft Turkey and Habitat Foundation, our "Tiny Fingers Coding Future" project is being carried on without any slow down. Our target is to reach out to 20 thousand children.

QNB Finansbank has remained on top of the list of financial institutions university students wish to start working most, according to "The Most Popular Companies Investigation" realized by Realta Consultancy. We are happy to be on the top of the mentioned list three times within the last three years.

Our target is to attain a higher than the sector rate growth in all areas in 2018 as we have done so far during the past years. We foresee that the sector growth will continue to mostly come from the corporate field in 2018. Incentives, grants and precautions announced for giving boost to export highlight and support this view of us. Our appetite in corporate credits will continue. While our competitive stance pertaining to corporate banking and project finance is continuing, we will also be extending our market share for international trade. One of our main targets will be taking over cash flow of multinational firms with the indispensable strength we derive from our main shareholder QNB.

I would like to thank to my fellow colleagues, our customers, all of our strategic business partners and correspondent banks.

Sincerely, Temel Güzeloğlu CEO

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### Summary Consolidated Financials Belonging to the Period of March 31, 2018

Principal Financial Indicators (Million TL)	March 31, 2018	<b>December 31, 2017</b>
Total Loans	91.298	82.439
Securities	16.772	15.608
Total Assets	141.410	131.195
Customer Deposits	68.193	65.198
Equity	12.930	12.428
	March 31, 2018	March 31, 2017
Net Interest Income	March 31, 2018 1.656	March 31, 2017 1.383
Net Interest Income Net Fee and Commission Income		
- 101	1.656	1.383
Net Fee and Commission Income	1.656 507	1.383 431
Net Fee and Commission Income Provision for Loans and Other Receivables (-)	1.656 507 293	1.383 431 (278)

As of March 31, 2018 total assets of the Group increased by 8% and realized TL 141 billion and 410 million. When compared with the end of year 2017, performing loans increased by 6% and reached TL 86 billion and 266 million while Customer Deposits increased by 5% and reached up to TL 68 billion and 193 million.

When compared with the first three-month of year 2017, net interest income grew 20% and reached TL 1 billion 656 million in the three-month period of the year 2018. Net fees and commission income increased by 18% and reached TL 507 million. Consolidated profit of the Group before tax reached TL 727 million and the consolidated net profit for the first three month came in at TL 570 million.

When compared with the end of year 2017, total consolidated shareholders' equity increased by 4% and reached up to TL 12 billion 930 million. As of March 31, 2018 capital adequacy ratio of the Group was 14,07%.

### Information Regarding the Financial Status, Profitability and Solvency of the Bank

#### **Assets**

The Parent Bank maintained its customer-oriented activities during year 2018 and continued to grow mainly in corporate banking and commercial loans. When compared with the end of year 2017 total consolidated performing loans increased by 6% and reached TL 86 billion and 266 million in 2018 while total consolidated assets increased by 8% and reached TL 141 billion and 410 million. The Bank has maintained developing of corporate based loans (Corporate, Commercial and SMEs) which the Bank has focused strategically during 2018 and corporate based loans has increased by 2%.

#### Liabilities

Total customer deposits of the Group increased by 5% and reached TL 12 billion and 930 million and shareholders' equity increased by 4% and reached TL 68 billion and 193 million.

# **Profitability**

Net interest income increased by 20% and reached TL 1 billion and 656 million and net fees and commission income increased by 18% and reached TL 507 million. Profit before tax of the Parent Bank reached TL 727 million and the net profit for the period reached TL 570 million.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### **Solvency:**

Due to its strong capital structure and high shareholders' equity profitability, the Parent Bank has a sound financial structure. Parent Bank has been utilizing of its capital efficiently for it banking activities and it maintains its profitability of shareholders' equity. When taking into consideration of its funding structure; Parent Bank is funding its credit facilities both by its large basis of deposits as well as by utilization of long-term external sources. Parent Bank has a quite great cost advantage due to benefiting from such various funding resources and at the same time it is minimizing the risks probable to occur due to differences in the maturity dates.

As having a significant place in the Turkish financial markets; QNB Finansbank with its strong financial structure also proves its credibility by the high ratings it received from the independent rating firms.

### General Grants realized during the Period:

General grants realized as of March 31, 2018 was TL 26.